

## LTD

## "KAMSKOE ADVERTISING AGENCY"

Address: 614045 PERM TERRITORY, PERM CITY, KRASNOVA STREET 24A INN: 5907029201 KPP: 590401001 OGRN: 1065907019419

Email Address: kamskoe-advertising-agency@mail.ru Phone/Fax: +7-926-801-2481

# TO: BUYER / BUYER MANDATE

# FULL CORPORATE OFFER

We, LTD "KAMSKOE ADVERTISING AGENCY", hereby issue this Soft Corporate Offer with full corporate responsibility; we confirm that we have the intention and capacity to supply the commodity according following terms and condition

TO: THE PRINCIPAL END BUYER
PRICE LIST FOR FERTILIZER/AGROCHEMICAL PRODUCTS

# **SULFUR GRANULAR**

5,000 MT-250,000 MT X 12 MONTHS CIF GROSS \$380.00 NET\$370.00 Commission: US \$5 / US \$5

PACKING: IN 50 KILOGRAM OR IN BULK, NEWPOLLY BAG, SEAWORTHY, EXPORT GRADE.THE BAGS ARE SUFFICIENT TO ENSURE THE SAFE DELIVERY OF THE PRODUCTS TO THE DESTINATION PORT, BAGS WILL BE LABELE IN ENGLISH, MARKING NETWEIGHT, VALIDITY, PRODUCT AND COUNTRY OF ORIGIN.

SELLER LOADING PORT: VLADIVOSTOK/ NAHODKA/ NOVOROSSIYSK

**PRODUCT ORIGIN: RUSSIA.** 

**ATTENTION:** (a)- IF SAMPLE IS REQUIRED BY THE END- BUYER, WE CAN SEND IT TO HIS DESTINATION POINT,

ONLY ON ONE GRAND BUYER BORNE THE EXPENS ES.

(b)- IF BUYER WANTS HIS OWN DESIGN FOR BAGS, WE CAN ALSO MAKE THE NECESSARY ARRANGEMENT BUT BUYER BORNE THE EXPENSES.

COMMISSION: USD10.00 (TEN USD) PER METRIC TON (USD\$5 FOR SELLER SIDE, USD\$5 FOR BUYER SIDE AS PER

**IRREVOCABLE MASTER FEE PROTECTION AGREEMENT:** 

# **CIF OPERATIONAL WORKING PROCEDURE**

- 1: Seller issue SCO to Buyer.
- 2: Buyer issue official ICPO or LOI that indicate Sellers Procedure & Terms (signed/Sealed).



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3: Seller issues Full corporate offer (FCO), either Draft Contract to Buyer for preview and open for amendments if any and Buyer signs/seals and returns to Seller for acceptance.

4: Seller borne and register the contract with the ministry in charge.

5: Seller sends to Buyer the registered copy, via electronic version and if hard copy required Buyer borne the expenses.

6: Seller issues in PDF Quality as per Quality, endorsed by the relevant Authority, Availability of Product, Seller's Incorporation Certificate and Safety Data Sheet "MSDS" issued by laboratory/endorse by the Ministry of Agriculture.

7: Seller issues Pro-Forma Invoice to Buyer for the 5% deposit T/T, for face value which will simultaneously guarantee the transaction while the 95% against shipping documents at the port of discharge.

8: Seller commence loading.

9: Buyer provides information on their shipping agent.

10: Seller sends to Buyer Shipping/Transportation Documents and Full Products Documents.

11: Buyer confirms the Product at the discharge port and pay 95%. Buyer releases payment to the Seller and Seller will release payment to Brokers/Agents same time out-turn shipment delivered per slot via " SWIFT fund transfer within 48 Hours after discharge of cargo and receipt of all the relevant shipping documents.

NOTE: OUR TRANSACTION PROCEDURE MUST APPEAR IN YOUR ICPO/LOI

BEST REGARDS.

**ZUBCHENKO OLEG ALEXANDROVICH** 

**DIRECTOR ("KAMSKOE ADVERTISING AGENCY")** 

