

To: Who It May Concern
Attn: Principal Buyer / Mandate
Buyer's official ICPO should be issued & addressed as follows;
To: Supplier / Refinery, Russia-Federation
Attn: Export Director
Via: LLC FITAKHIM
(Sales Representative)

SOFT CORPORATE OFFER

We the undersigned LLC FITAKHIM and Gas consulting company, is a direct mandate to reliable refineries in Russia Federation. We hereby issue this Soft Corporate Offer to (PRINCIPAL END BUYER'S) of Petroleum Product with the presented terms and conditions of our end seller Refinery company for immediate supply of petroleum products on both SPOT, CIF and contract FOB terms of delivery.

CORPORATE OFFER:

Country of Origin: RUSSIAN FEDERATION.
Trading Mode: - FOB (FREE ON BOARD),TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE & FREIGHT)
Price: Negotiable (send your sensitive/target price during ordering).
Payment: Operative IRDLC MT700 / SBLC MT760 , MT103 after CIQ Inspection at discharge Port.
Loading port: Novorossiysk / Vladivostok / Primorsk - Russia.
Destination: Any Safe World Port (ASWP).
Specification: Annexed within Contract (TBA).
PB: 2% Operative Performance Bond, by the Seller.

COMMODITY LIST AND PRICES

RUSSIAN EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO)

Minimum Quantity: Buyer request not less than 10,000 Per MT

MT Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 300 USD / NET \$ 290 USD Per MT

Price FOB: Gross \$ 290 USD / NET \$ 280 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

TTO STANDARD BANKING PROCEDURE

1. Buyer issue ICPO with banking details
2. Seller and buyer signs Memorandum of Understanding for Title Take Over of the loaded cargo.
3. Upon signing of the M.O.U. seller issues to buyer the following documents;
 - I. Certificate of origin of Product.
 - II. Bill of Lading (All POP in this buyer's name)
 - III. Vessel Q88 Document.
 - IV. E.T.A (Estimated time of arrival) of Vessel.
 - V. Invoice of Title Take Over of 3 - 5% of the TOTAL First trail shipment to the seller
4. Upon seller's receipt of payment from the buyer, seller will issue Title transfer on the name of the buyer. Buyer will TT/MT103 the TTO fees upon confirmation of payment by seller, sellers instruct vessel Captain makes the Maritime Declaration Report via his shipping agent at the arrival port and released the Declaration Report to the buyer in order the buyer to proceed forward with the registration of vessel with the port Authority and others.
5. Seller party directs the ship to the POD port and releases the DTA; Party Buyer conducts a CIQ Inspection on the product and unloads the product into the storage tank of Party Buyer China port
6. After Buyer party confirms the CIQ inspection, Buyer will make payment to Seller account via MT103 / TT within 72hours. (Solution subject to actual CIQ quantity). (The TTO fee is deducted from the final payment.)
7. Seller party will transfer the Shipping rights to Buyer, and both the party must sign the exact Delivery Receipt. Buyer must clean customs and pay taxes, and transactions with be completed.
8. Seller party and Buyer party help each other in the whole process to provide each other the necessary documents / procedures. If the ship is unable to unload the cargo at the port due to Party Buyer reasons, the demurrage will be borne by Party Buyer.

9. Seller pays commission to all intermediaries; Both Parties proceed payment within 72 hours as required by suppliers.

Kashirsky Andrey Viktorovich
General Director

Signed & Seal



WARNING & INSTRUCTIONS!

We have listed above the acceptable PROCEDURES from seller for all FOB Rotterdam, Houston and Vladivostok including CIF AWSP.. We have only 1 procedure and the buyer can select just this one to perform. The following rules apply to any of the procedures. Buyer can select only one of them for any FOB transaction. Buyer cannot mix and match nor negotiate anything in the seller's procedure, if procedures are not acceptable by buyer, please don't issue an ICPO. Buyer cannot change a word in any of the chosen procedures outlined in the received offer. Seller does not sign buyer's ICPO. Seller does not endorse buyers ICPO. If buyer's ICPO is up to standard & acceptable, we shall forward to the selling refinery and the buyer shall receive commercial invoice (C.I.) from seller and we proceed.

We have NCNDA policy strictly in place for execution as at when due. We expect the buyer to copy and paste exactly their chosen procedures to their ICPO without alterations. All ICPO's must contain the contact details of the buyers CEO/Director/ who endorsed the ICPO for proper check before forward to refinery for instant transaction. Before we accept your ICPO, we are sure and must be sure seller has the available product and quantity stated on ICPO, therefore we expect buyers to cooperate and issue ICPO's in accordance to avoid rejection!.