



# DUBROVSKY GAS CO. LTD.

**Address:** 195253, ST PETERSBURG, pr Energy, 52, Apt. 67

**Phone:** +79052841643

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To: End Buyer/Registered Mandate.

## SOFT CORPORATE OFFER

We DUBROVSKY GAS CO. LTD, hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to proceed straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

Grade: Russian Export Grade

Origin: Russian Federation

Commission structure: (50% Buyer side/50% seller side)

Contract Term: 12 months minimum (with rolls and extensions)

Payments Term: MT103, BG or SBLC via MT760

POP: Provided as per documents list in contract

Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$250 GROSS / \$240 NET

COMMISSION: \$5 / \$5

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$250 GROSS / \$240 NET

COMMISSION: \$5 / \$5

RUSSIAN ULTRA LOW SULFUR DIESEL EN590 10 PPM

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$250 GROSS / \$240 NET

COMMISSION: \$5 / \$5

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$230 GROSS / \$220 NET

COMMISSION: \$5 / \$5

LPG (LIQUEFEID PETROLEUM GAS) GOST 20448-90



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Quantity: Minimum: 500,000 BBLs. Maximum: 10, 000,000 BBLs

CIF Price: \$58 GROSS / \$54 NET

COMMISSION: \$2 / \$2

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002

Quantity: Minimum 100,000 BBLs, Maximum 1,000,000 BBLs

CIF Price: \$58 GROSS / \$54 NET

COMMISSION: \$2 / \$2

## CIF PROCEDURES NON-NEGOTIABLE

1. Buyer confirms Soft Offer and acceptance of the Seller's procedures, issues ICPO with Seller's Procedures incorporated on the ICPO, and return SCO signed and stamped.
2. Seller issues Draft Contract and sends it to the Buyer. Buyer returns the counter signed Contract duly signed to Seller Company, with a letter of acknowledgement and scanned copies of the buyer's company registration and international passport copy of buyer.
3. Seller reviews signed contract, seal and return a copy of the signed and sealed contract, both parties lodge with their respective banks.
4. Buyer to provide the company BCL from the company's bank account, before they proceed in the issuance of Swift. Buyer issues according to method of payment to Sellers account the MT103 or MT799/MT760 notifying the availability of funds and readiness to issue the instrument before receiving of the partial POP (PPOP).
5. Seller releases to the Buyer the Partial POP Documents
  - (a) Company Registration Certificate
  - (b) Company tax identification/registration Certificate
  - (c) Refinery Commitment to produce
  - (d) Refinery affidavit
  - (e) Statement of availability of product.
  - (f) Refinery Product quality passport (Analysis).
6. On confirmation of the receipt of the partial POP buyer must within 5 banking days issue the SBLC or BG (MT760).



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6. Upon arrival of the product at buyer's destination port, buyer conducts CIQ on the product and release remaining balance of the cargo via MT103 after satisfaction of CIQ result.

Buyer's Target prices are allowed for negotiation, all ICPO must be issued according to supplier's terms and procedures for better understanding and swift transaction

Sign and sealed by:

Mr. Lepikhin Vadim Iyanovich

General Director

DUBROVSKY GAS CO. LTD



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