

Address: Starting Street, 6, lit. D, St. Petersburg, 196210, Russian Federation E-Mail: export@lnvestgazprom.ru, office@lnvestgazprom.ru OGRN: 1077847!

DGRN: 1077847507759, INN: 7810483334

## **Gazprom Group Transaction Procedure.**

We Gazprom Invest, with full corporate and legal authority and responsibility and under penalty of perjury, confirms availability of below listed RUSSIAN Petroleum & Petrochemical Products for immediate sales to buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

# BANK OPERATIONAL PROCEDURE (100% NOT NEGOTIABLE) FOR OUR INVESTOR TO HELP PAY ALL COST ON BEHALF OF CLIENT TERMS OF SALE CIF:

## OPTION ONE:

### CIF TRANSACTION PROCEDURE:

- 1. Buyer send ICPO with buyer's Full Contact and Banking Details, alongside with Company's Profile and a copy of Passport for the signatory.
- 2. Seller send Sales & Purchase Agreement (SPA) with Draft SBLC/DLC MT700
- 3. Buyer sign and send back to Seller with copy prepared SBLC from the bank with applicant CIS
- 4. and sends via email to seller.
- Seller issue Commitment to supply, Certificate of Origin, ATS (Authorization to Sell) Contract Approved Letter, to buyer via official email address.
- 6. Buyer issue Guarantee of payment Operative Standby Letter of credit via MT760/DLC MT700 to Seller (Fiduciary) bank outside Russia and provide swift copies to Seller
- 7. Seller Fiduciary verify the bank Instrument and paid for Chartering of Vessel and Shipment cost of the product, also, bear all internal and external included expenses in this transaction till the buyer conduction full dip test of the fuel and Open 2%PB to buyer
- 8. Seller move the fuel to Port and inject fuel into the hired Vessel and issue PIR/Q88/BL to buyer.
- 9. Shipment commences as per contract and the shipment shall arrive at Buyer's discharge port as scheduled by both Parties. Upon the arrival of the vessel at the Buyer's port of discharge, the Buyer shall provide the Seller with the onshore tank storage facility, and coordinate the necessary requirements to enable the Buyer's SGS/CIQ conduct test.
- 10. Upon arrival of the product at the discharge Port, Buyer within seven (7) days after the discharge of the cargo at the destination port and CIQ /SGS Inspection confirming the quality & quantity of the product. Release Balance Payment of the Products after deduction of every buyer's Logistics expenses to Sellers nominated Bank by MT 103 Swift Wire Transfer. Seller within 24 hours of receiving Buyer's payment, pay commissions to all parties involve as stated in the IMFPA already.





Address: Starting Street, 6, lit. D, St. Petersburg, 196210, Russian Federation
E-Mail: export@Investgazprom.ru, office@Investgazprom.ru OGRN: 1077847507759, INN: 781048333

#### Official Notice:

- 1. Client must choose a procedure and cut and paste same in to Buyer LOI on BUYERS Letterhead!
- 2. Client should always include TARGET PRICE in LOI,
- 3. LOI to be addressed to Gazprom Group.
- 4. Gazprom Invest works with Multiple Gazprom Groups.
- 5. Client will receive a formal SCO, customized to their needs in return, with all data on the sellers.
- 6. All Intermediaries are paid on the Seller Side...this is NOT Negotiable. Failure to Follow Refinery Procedure will result in refineries rejecting your client's request.

Please Contact us with your questions.

Best Regards, desage.

Sergey Vladimirovich Melnichuk,

Acting Deputy General Director for Procurement and Procurement,

Gazprom Group, For on Behalf of the

Export Unit:

10<sup>th</sup>, January, 2022

Date/Seal:...

