



Адрес: 350033, Краснодарский край, город Краснодар, улица Чехова,  
дом 2, офис 8 Российская Федерация.  
ОГРН: 1022301436398 ИНН: 2309076552 КПП: 230901001  
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[Sales@npfk-vugekonaft.ru](mailto:Sales@npfk-vugekonaft.ru) .  
Тел: +7 926 749 17516 (WHATSAPP)

TO : End Buyer/Mandate.

### SOFT CORPORATE OFFER (SCO)

We LIMITED LIABILITY COMPANY NPKF-YUGEKONAFТ with full corporate and legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this full corporate offer.

#### **LIGHT CYCLE OIL (LCO)**

Quantity: Minimum: 100,000 Metric Tons Trial Shipment / Maximum: 300,000 Metric Tons Monthly.  
TTO/CIF Price: \$230 GROSS / \$220 NET  
Commission: \$5/ \$5

#### **DIESEL GASOIL D2 (EUROPEAN EN 590 / 10 PPM) GOST R 52368-2005**

##### **LOCACTION: PORT OF VLADIVOSTOK/PRIMORSK/NAKHODKA/KOZMINO**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly  
FOB PRICE: \$230 GROSS/\$220 NET  
TTO/CIF Price: \$240 GROSS / \$230 NET  
Commission: Buyer \$5 / Seller \$5

#### **RUSSIAN AVIATION KERROSENE COLONIAL GRADE, 54 JET FUEL, A-1, TS1**

Quantity: Minimum: 500,000 BBLs Trial Shipment / Maximum: 3,000,000 BBLs Monthly  
TTO/CIF Price: \$38 GROSS / \$36 NET  
FOB Price: \$36 GROSS / \$34 NET  
Commission: \$2 / \$2

#### **RUSSIAN VIRGIN D6 FUEL OIL**

Quantity: Minimum: 100,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon Monthly.  
TTO/CIF Price: \$0.60 GROSS / \$0.68 NET  
FOB: \$0.58 / \$0.56  
Commission: \$0.02 / \$0.02

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**RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Quantity: Minimum: 50,000 Metric Tons Trial Shipment / Maximum: 500,000 Metric Tons Monthly.  
TTO/CIF Price: \$190 GROSS / \$185 NET  
FOB: \$185.00 GROSS / 180.00 NET  
Commission: \$5/ \$5

**EASTERN SIBERIAN PACIFIC OCEAN CRUDE(ESPO)**

Quantity: Minimum: 500,000 BBLs Trial Shipment / Maximum: 3,000,000 BBLs Monthly  
TTO/CIF Price: \$38 GROSS / \$36 NET  
FOB Price: \$36 GROSS / \$34 NET  
Commission: \$2 / \$2

**BITUMEN 60/70 \ 80/100 (ASPHALT - MTS & ABOVE)**

TECHNICAL STANDARD: GOST 22245-90  
PRICE: \$ 230/220 USD PER METRIC TON CIF, ASWP  
PRICE: \$ 220/210 USD PER METRIC TON FOB, ROTTERDAM.  
COMMISSION: \$ 5 / \$ 5

**UREA FERTILIZER 46 PRILLED - Technical Standard: GOST 2081-92**

PRICE: \$ 240/230 USD PER METRIC TON CIF, ASWP  
PRICE: \$ 230/220 USD PER METRIC TON FOB, ROTTERDAM.  
COMMISSION: \$ 5 / \$ 5

**MAZUT 100 GOST –10585-75 RUSSIAN ORIGINS**

QUANTITY: MINIMUM 50,000MT MAXIMUM 1,000,000MT  
CIF PRICE: \$ 280 GROSS / \$ 270 NET  
FOB PRICE: \$ 270 GROSS / \$ 260NET  
COMMISSION: \$ 5 / \$ 5

**FOB PROCEDURE: ROTTERDAM/HOUSTON**

1. Buyer issues ICPO with TSA, Registration Certificate or any I.D (ICPO addressed to the Seller);
2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller;

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5. Buyer confirms the goods documents and makes the deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable seller change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The deposit Payment made shall be deducted from the total payment value of the takeover product.
6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of Dip-test inspection, Buyer make the balance 97% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence transloading.
8. Trans-loading commence immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

Yours sincerely,

Company: LIMITED LIABILITY COMPANY NPKF YUGEKONAFТ

Director: Vyacheslav V. Danilets



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