



ООО "НАФТАТРАСТ"

125040, МОСКВА Г, НИЖНЯЯ УЛ,
ЗДАНИЕ 14, ЗДАНИЕ 1, ЕТ 02 ПОМ 05
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SOFT COPORATE OFFER

Dear Client:

We the board management of " **NAFTATRAST** " In accordance present before all mandates, intermediaries, brokers, and end buyers , not excluding re-sellers, with our products we are offering for sales, exportation to any safe world port of buyers/ end users choices, and due to the regulations of the instable prices for commodities purchase in the crude oil GLOBAL marketers of (WTI, OPEC, CFTC) today "

NAFTATRAST " would like to bring the following prices and quantities quotations of products commodities allocations available for export to your attention as stated below, as prices changes we keep our purchasers updated regularly as to keep all our numerous clients up to date with market prices: **PLEASE ALL ICPO ISSUED MUST BE UPON ACCEPTANCE OF OUR EXPORT PROCEDURES, & BUYERS FULL DETAILS INCLUDING BANKING CORDINATES IS REQUESTED ON BUYERS ICPO**

PRODUCTS ORIGIN:

Russian Federation.

DELIVERY:

FOB & CIF.

INSPECTION: SGS test report will be conducted at the loading port by SGS

LOADING PORT: Any Russia Safe Port

SHIPMENT METHOD: Via Pipeline, Tanker Vessel, Bulk, Truck, Rail Way

DELIVERY PORT: Any Safe World Port of Buyer choice.

Commission: seller side \$5Per MT buyer side \$5Per

SN 150/500 BASE OIL

Minimum Quantity: 20,000 Metric Tons per Month

Minimum Quantity: 50,000 Metric Tons per Month

CIF Price: \$290.00 Gross / \$280.00 NET CIF

FOB Price: \$190.00 Gross/\$180.00 NET on FOB/Novorossiysk/Rotterdam.

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$220.00/ USD \$200.00 NET on CIF

FOB Price: Gross USD \$180.00/ USD \$170.00 NET on FOB/Novorossiysk/Rotterdam.

DEISEL EN590 (10PPM)

Minimum Quantity: 10,000 MT

Maximum Quantity: 500,000 MT

CIF Price: Gross \$220/Net \$210

FOB Price: Gross \$190 /Net \$180

Commissions Seller side USD 4 Buyer side USD 4



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Commission: \$5 Per MT Buyer side/ \$5 Per MT Seller Side.

(TRANSACTION PROCEDURES FOR FOB DELIVERY)

TRADING PROCEDURES

1-A: FOB (SPOT / DIP & PAY- ROTTERDAM/RUSSIA) AT NEGOTIABLE PRICES:

1. Buyer issues ICPO to Seller along with company profile, registration and passport copy of a director (in charge).
2. Seller issues Commercial Invoice (CI) to Buyer. Buyer signs the CI returns it to Seller along with Buyer's Tank Storage Agreement (TSA), NCNDA and IMPFA.
3. Seller issues ATSC or commitment to supply to Buyer.
4. Buyer provides to Seller with (4-5) days previous activated TSR (Tank Storage Receipt) for Seller's approval from concerned storage company.
5. Seller pays Buyer tank farm to insert s Seller's name to Buyer's TSR (Tank Storage Receipt). If Buyer doesn't possess previous activated TSR, then seller pays (4-5) days to Buyer's tank farm to confirm injection readiness towards the transaction.
6. Buyer contacts its nominated tank farm to provide Confidential Agreement Seller (with IMDG Code) in conformity of safety allowance and readiness to receive the product at its prepared storage tanks.
7. Seller releases to Buyer and Buyer tank storage company the injection schedule along with the notice of readiness (N.R) to commence injection of product to buyer's tank.
8. Seller issues full POP to buyer via email as typically consisting of:
 - a. Fresh SGS report (loading port),
 - b. Unconditional Dip Test Authorization (UDTA).
 - c. TSR (in Rotterdam) & BL (reference copy),
 - d. Certificate of Origin,
 - e. Import & Export permits (by Russian Energy's Ministry),
 - f. Statement of Product availability,
 - g. Title holder Certificate,
9. Buyer if requires Dip Test upon satisfactory result, Buyer makes 100% payment via MT103/TT within 48 hours, Seller transfers ownership title to buyer.
10. Seller pays all intermediaries involved in the transaction, upon successful lift, monthly extended shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and Seller.

1-B FOB (SPOT / DIP & PAY) AT NEGOTIABLE PRICES:



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SPECIAL NOTE:

All primary document should be address to our office " NAFTATRAST " the supplier representative. Mandate authorization certificate will only be issued to a reliable and potential buyer or buyers mandate upon confirmation of allocation proceedings, any ICPO/LOI or related documents which are not direct to our office or not reflecting our given working and banking procedures from the seller above will be rejected and never be given attention, all prices are 100% open for negotiation, discounts are always open between buyer and seller, we can negotiate for prices on behalf of the end supplier.

**** Endorsed and issued by**



**MR. VARNYAK S. LEONTIEVICH
DIRECTOR
ООО "НАФТАТРАСТ"**