



ECO SERVICE GROUP

Office Address: Strezhevoy 125413, Moscow, Onega
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Tel: +7 (969) 089 4988

OGRN 1105050008975, **TIN** 5050088715, **CAT** 774301001

TO; BUYER / BUYER MANDATE

SOFT CORPORATE OFFER

We LIMITED LIABILITY COMPANY "ECOSERVISGRUPP" On behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICELIST:

JET FUEL (JP A1) Origin Russian

- Quantity MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months
- Price - \$36/34USD Gross/Net, per BBL CIF ASWP
- PRICE: \$28-26 USD per BBL FOB: Rotterdam/ Novorossiysk/ Houston /Vladivostok
- PRICE: 8\$ Minus NWE Plats NWE discount /only FOB NWE (Northwest European)

ORIGIN: Russian Federation

Commission for Mandate: Seller side 50% / Buyer side 50%

Inspection: SGS – Borne by Buyer

Method of Payment: MT103 upon Product Arrival.

TRANSACTION PROCEDURE DIP & PAY

1. Seller/Seller official mandate issue Soft Corporate Offer (SCO).
2. Buyer issue Irrevocable Corporate Purchase Order (ICPO) to Seller
3. Seller verifies Buyer's ICPO and issues Commercial Invoice (CI) to Buyer.
4. Buyer signed CI and returns to Seller
5. Seller issues SGS and conditional DTA to Buyer and Buyer make payment for 5 days tank extension to enable buyer conduct DIP TEST and confirm the existence of product.
6. Upon Tank extension by the buyer, Seller issues the following PPOP:
 - i) Authority to Verify (ATV)
 - ii) Product Passport Quality and Quantity
 - iii) Authorization to Sell and Collect (ATSC)
 - iv) Seller Tank Storage Receipt (TSR)
 - v) Commitment to Supply
7. Within 24-48 hours. The buyer makes 100% TT payment via MT103 and Seller Change Title Ownership to Buyer.
8. Seller pays all intermediaries involved in the transaction, and subsequent monthly shipment as per terms and conditions of the Sales and Purchase Agreement contract to be signed between Buyer and Seller.



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CIF TRANSACTION WORKING PROCEDURE

- 1) Buyer issues ICPO with full banking detail including buyer company registration certificate.
- 2) Seller issues draft contract open for amendment. Buyer countersign and Send back to seller. Seller confirms any amendment and sends the final sales & purchase Agreement (SPA) to buyer in PDF format for buyer's confirmation & acceptance.
- 3) Seller issue below partial POP documents to buyer via email to buyer's secured email address:
 - A. Certificate of statement of availability of the product.
 - B. Company registration certificate of incorporation.
 - C. Commitment to supply.
 - D. Certificate of Origin.
 - E. Product passport
 - F. Export license.
- 4) Buyer confirms the receipt of the partial POP documents and seller sends to buyer the attestation act of transfer, buyer signs and returns to obtains the allocation passport certificate [APC] document of securing a legitimate approval for the transfer of ownership title /allocation by the relevant authorities from "Refinery" name to buyer's name, which identifies the buyer as title holder of the allocation to enable the lodging of the legalize contract with their respective banks.
- 5) "Refinery" legalizes & notarizes the SPA and the legalized attestation act of transfer and BUYER OBTAINS the allocation passport certificate [APC] & change of ownership documents "Refinery" send allocation passport certificate [APC] & change of ownership documents along with the POP shall include the following documents: legalized and notarized hard copy SPA
 - a. Product/production allocation application permits.
 - b. Product/production allocation ownership title.
 - C. Application and ownership of export permits.
 - D. Export tax and duties payment receipts.
 - E. Bulking storage tank & payment receipts.
 - F. Certificate of analysis.
 - G. Certificate of origin and customs declaration.
 - H. Certificate of quality.
 - I. Certificate of weight.
 - J. Bill of lading.
 - K. Dip test authorization (only applies to product lifted from storage or transfer tanks.
 - L. Copy of the charter party agreements to transport the product to discharge port.
 - M. Copy of the Refinery commitment to produce the product.



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- 6) Seller company is responsible to pay 100% the cost for the shipment for CIF procedure.
- 7) Within five (5) banking days, buyer bank send SBLC via MT760/BG as per verbiage annexed in the SPA to "Refinery" fiduciary bank as proof of funds (POF) for the first shipment value and send swift copies to seller seller issues 2% PB to buyer bank.
- 8) "Refinery" signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to "Refinery" Bank. "Refinery" issue invitation letter and arrange to invite the buyer & buyer's delegates to come for physically inspection of the goods in seller's facility and witness loading at the loading port in Russian federation (optional, buyer may decline seller visitation).
- 9) Shipment commences as per signed contract delivery schedule.
- 10) Buyer releases payment to seller by TT/MT103 upon the receipt of the shipping documents and confirmation of the quality and quantity Q&Q at destination and unloading port.
- 11) "Refinery" releases payment to all intermediaries involve as per the signed NCNDA/IMFPA

Yours Faithfully.

Sign & Seal by:

Mr. Alexei Nikolay

LIMITED LIABILITY COMPANY "ECOSERVISGRUPP"

