

SOFT CORPORATE OFFER

We, **ООО "ГПН-Ресурсы"**, On Behalf OF Our End Seller's Hereby Issue This SOFT OFFER with Given Terms and Conditions and Confirm Our Seller's Readiness to Execute the Sales and Purchase Agreement with The End Buyer, For the Following Products Information.

Product: LIGHT CYCLE OIL
Minimum Quantity: 30,000 Metric Ton Per Month
Maximum Quantity: 50,000 Metric Ton Per Month
PRICE CIF: Gross \$ 240 USD/\$ 230 USD NET
LOCATION: Novorossiysk/Vladivostok
COMMISSION: \$5.00 Seller/Buyer side

Product: ESPO CRUDE OIL RUSSIAN ORIGIN
Minimum Quantity: 500,000 BBL
Maximum Quantity: 1,000,000 BBL
PRICE CIF: Gross \$ 48 USD/\$ 46 USD NET
LOCATION: Novorossiysk/Vladivostok
COMMISSION: \$2.00 Seller/Buyer side

Product: DIESEL GAS D2 OIL GOST 305-82
Minimum Quantity: 30,000 Metric Ton Per Month
Maximum Quantity: 50,000 Metric Ton Per Month
PRICE CIF: Gross \$ 220 USD/\$ 210 USD NET
LOCATION: Novorossiysk/Vladivostok
COMMISSION: \$5.00 Seller/Buyer side

Product: LIQUEDFIED NATURAL GAS GOST 5542-87 (LNG)/ LPG
Minimum Quantity: 30,000 Metric Ton Per Month
Maximum Quantity: 50,000 Metric Ton Per Month
PRICE CIF: Gross \$ 220 USD/\$ 210 USD NET
LOCATION: Novorossiysk/Vladivostok
COMMISSION: \$5.00 Seller/Buyer side

Product: EN590 10 PPM
Minimum Quantity: 20,000 Metric Ton Per Month
Maximum Quantity: 50,000 Metric Ton Per Month
PRICE CIF: Gross \$ 220 USD/\$ 210 USD NET
LOCATION: Novorossiysk/Vladivostok
COMMISSION: \$5.00 Seller/Buyer side

SELLER CIF WORKING PROCEDURE

1. Buyer issues ICPO with bank details and scanned passport details for seller approval.
2. Seller issues Sales and Purchase agreement, buyer signs and returns.
3. Seller issues the below documents.
 - copy of refinery Commitment to Supply.
 - copy of refinery Statement of product availability.
 - copy of refinery notice of readiness.
 - Passport of Product.
 - Company registration certificate.
 - Export approval.
4. Within 7 working banking days' buyer issues DLC / SBLC MT760 covering the total shipment value of one-month shipment.
5. After receipt and confirmation of buyer's DLC / SBLC MT760 by Seller's receiving bank, simultaneously Seller's receiving bank shall issue the 2% Performance Bond to Buyer's issuing bank in favor of the Buyer. Note after this duration of 7 days if buyer cannot issue the SBLC or DLC, buyer shall be responsible for immediate payment coverage for the shipment via direct payment transfer.
6. Upon confirmation of the DLC or SBLC seller shall commence the loading and shipment of the goods to the buyer's destination port and issues to the buyer to following documents.
 - Fresh SGS report based on international analytical report 24 hours old
 - Company tax incorporate certificate.
 - Charter Party Agreement.
 - Certificate of Origin.
 - Bill of Lading.
 - Clean On-Board Certificate.
 - Estimated time of arrival to destination port.
 - Port Authority declaration of vessel exit.
 - Authorization to Board.
 - Q88 of the loaded vessel.
7. Shipment commences to buyer's destination port.
8. Upon arrival of the vessel at the buyer's destination port, the buyer shall perform inspection of the good's onboard vessel and within 72 hours, the buyer shall pay for the total cost of the goods