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■ **ОКПО**: 98989267 ■ **ОГРН**: 1077746098495 ■ **ИНН**: 7725594298



 Limited Liability Company "Neft-Aktiv"
Address: Begovaya street 3, Building 1, Moscow, 125284, Russian Federation

■ Tel.: +7 (985) 195 22 50

■ Email: neftaktivcompany@mail.ru

■ OKPO: 98989267 ■ OGRN: 1077746098495 ■ INN: 7725594298

For the participants

SOFT CORPORATE OFFER

Dear Sirs,

We LLC "NEFT-AKTIV", on behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCT RANGE

GOODS	QUANTITY	FOB PRICE	CIF PRICE	COMMISION
RUSSIA D2 GAS OIL GOST 305-82	50,000 – 1,000,000 MT	\$360 GROSS / \$350 NET	\$370 GROSS / \$360 NET	\$5 / \$5
MAZUT M100 GOST– 10585-99 RUSSIAN ORIGIN	50,000 - 1,000,000 MT	\$180 GROSS / \$170 NET	\$290 GROSS / \$280 NET	\$5 / \$5
BITUMEN GRADES: 40/50, 60/70 AND 80/100	Min 10,000 MT per Month / Min 50,000 MT per Month	GROSS \$300 / NET \$290 on FOB / ASWP	GROSS \$320 / NET \$310 on CIF / ASWP	\$5 / \$5
AVIATION KEROSENE COLONIAL GRADE 54	500,000 BBLS - 10,000,000 BBLS	\$50 GROSS/ \$46 NET	\$54 GROSS / \$50 NET	\$2 / \$2
LIQUEFIED NATURAL GAS. GOST5542-87	50,000 - 500,000 MT	\$340 GROSS / \$330 NET	\$350 GROSS / \$340 NET	\$5 / \$5
JET FUEL A1 91/91	500,000BBLS- 10,000,000BBLS	\$52 GROSS / \$48 NET	\$56 GROSS / \$52 NET	\$2 / \$2
RUSSIA VIRGIN FUEL D6	100,000,000 - 800,000,000 Gallons	\$0,82 GROSS / \$0,78 NET	\$0,86 GROSS / \$0,82 NET	\$0,2 / \$0,2
AUTOMOTIVE GAS OIL	50,000 – 1,000,000 MT	\$350 GROSS / \$310 NET	\$340 GROSS / \$320 NET	\$5 / \$5
UREA 45% PRILLED & GRANULAR (RUSSIAN ORIGIN)	20,000 – 1,200,000 MT	-	GROSS \$280 / NET \$260	\$5 / \$5

ALTERNATIVE1 CIF SALES TERM AND PROCEDURE

- 1. Buyer issues ICPO must be with Buyer company letterhead.
- 2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products:
- * Seller Irrevocable Commitment to Supply.
- * Statement of availability of product.
- * Certificate of origin.
- * Commercial invoice for the first value shipment.
- 3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to Seller nominated fiduciary offshore bank account for first month shipment. Should buyer fail to issue payment instrument within 5 banking days, Buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable Seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against Buyer for default.
- 4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
- * Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
- * Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
- * Copy of statement of availability of the product.
- * Copy of the refinery commitment to produce the product.
- * Copy of Transnet contract to transport the product to the loading port.
- * Copy of the port storage agreement.
- * Copy of the charter party agreement to transport the product to discharge port.
- * Copy of Vessel Questionnaire 88.
- * Copy of Bill of Lading.
- * SGS Report at loading port.
- * Dip test Authorization (DTA) & ATB 1) NOR /ETA
- * Certificate of Ownership Transfer
- * Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
- 5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
- 6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

ALTERNATIVE² CIF SALES TERM AND PROCEDURE

- 1. Buyer issues ICPO must be with Buyer company letterhead.
- 2. Both parties sign the Sales and Purchase Agreement.



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- 3. Seller legalize the signed Sales and Purchase Agreement Contract.
- 4. Buyer issues Proof of Storage Tank Availability and Proof of Financial capability to purchase the product.
- 5. Seller issues the Hard Copy Legalized Contract and Hard Copy Proof of Product Documents to Buyer via DHL or Russian Post.
- 6. Buyer makes 5% Allocation Deposit payment to seller within 3 working days.
- 7. Seller changes the vessel tanker destination to the Buyer's port and issues the full shipping documents in Buyer's name for custom clearance.
- 8. Vessel Captain and Seller's local shipping agent contact Buyer representative and Buyer shipping agent in the port to finalize custom clearance and arrival details.
- 9. Vessel Captain notify Buyer upon arrival at the Outer Port Limit and Buyer immediately conducts Quality and Quantity Inspection on the product.
- 10. Vessel Captain moves the tanker into the inner port facility and positions at the Buyer's terminal.
- 11. Buyer makes the 95% remainder payment to the Seller.
- 12. Vessel connects with Buyer's terminal and off-loading commences.

BASIC CONDITIONS

Delivery: FOB, CIF (INCOTERMS 2020)

Payment: By an Irrevocable revolving non-transferable documentary letter of credit: MT700 MT760 / MT103 / 23

Telegraphic Transfer.

Contract: 1-12 Months with possible rollovers and Extension / Spot.

Inspection: SGS, Bereau Veritas (Inspectorat), Core Laboratories (Saybolt).

We are looking forward to our long-term and mutually beneficial cooperation.

Kind regards,

Trofimov Alexander

General Director

НЕФТЬ

