



OOO EBPOHOPMA
EURONORMA LLC

TO: Buyer's/ Buyer's Mandate and Reseller / Facilitator / or Brokers

SOFT CORPORATE OFFER

We OOO EBPOHOPMA (EURONORMA LLC), with soft corporate offer and legal responsibility, on behalf of our Refinery/Supplier the ("Title Holder of product Allocation") under penalty of perjury confirm that we are ready, willing and able to enter into contract with principal Buyers or Mandates directly for the commodity referenced here under, on the terms and conditions set forth below. This Offer is NOT to be freely and indiscriminately circulated but is for the purposes specifically of the transacting party herein above addressed.

Origin Russia

Destination Incoterm FOB RUSSIAN PORT / FOB ROTTERDAM PORT/ HOUSTON PORT

Payment Terms Irrevocable MT103/23, T/T Telegraphic Transfer, MT103.

Inspection SGS, CIQ or similar

Commission:

Seller's Side - \$5.00 per MT Buyer's Side - \$5.00 per MT /

Seller's Side - \$2.00 per BBL Buyer's Side - \$2.00 per BBL /

Seller's Side - \$0.2 per GLN Buyer's Side - \$0.2 per GLN

D6 VIRGIN FUEL OIL

MINIMUM QUANTITY: 100,000,000 GLN TO 200,000,000 Million Gallon GLN

MONTHS FIXED PRICE GROSS USD \$0.78 / \$0.74 NET FOB

COMMISSION: \$0.2 / \$0.2

AFTER FIRST LIFT" ROLL & EXTENSION" OF CONTRACT

JET FUEL JP54 (AVIATION KEROSENE COLONIAL GRADE 54)

MINIMUM QUANTITY: 1, 000,000 BBL TO 2,000,000 BBL

MONTHS FIXED PRICE: GROSS USD \$50 / \$46 NET FOB

COMMISSION: \$2 / \$2

AFTER FIRST LIFT" ROLL & EXTENSION" OF CONTRACT

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Address: 115230, Moscow, proezd. Electrolyte, d. 7A, p. 6

Phone Number: +7 926 749 5957

ИНН: 7708063681 КПП: 770801001 ОКПО: 42745530 ОГРН: 1077746837233



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MINIMUM QUANTITY: 1,000,000 BBLs TO 2,000,000 BBLs
MONTHS FIXED PRICE: GROSS USD \$50 / \$46 NET FOB
COMMISSION: \$2 / \$2
AFTER FIRST LIFT" ROLL & EXTENSION" OF CONTRACT

RUSSIAN MAZUT M-100 10585-75

MINIMUM QUANTITY: 50,000 METRIC TONS TO 200,000 METRIC TONS
MONTHS FIXED PRICE: GROSS USD \$290 / \$280 NET FOB
COMMISSION: \$5 / \$5
AFTER FIRST LIFT" ROLL & EXTENSION" OF CONTRACT

RUSSIAN MAZUT M-100 10585-99

MINIMUM QUANTITY: 50,000 METRIC TONS TO 200,000 METRIC TONS
MONTHS FIXED PRICE: GROSS USD \$290 / \$280 NET FOB
COMMISSION: \$5 / \$5
AFTER FIRST LIFT" ROLL & EXTENSION" OF CONTRACT

RUSSIAN D2 GAS L 0.2/26 GOST 305-82

MINIMUM QUANTITY: 50,000 METRIC TONS TO 200,000 METRIC TONS
MONTHS FIXED PRICE GROSS USD \$320 / \$310 NET FOB
COMMISSION: \$5 / \$5
AFTER FIRST LIFT" ROLL & EXTENSION" OF CONTRACT

TRANSACTION PROCEDURE FOR FOB ROTTERDAM

1. Buyer issues ICPO along with company registration + Buyer's Passport Copy for Data File.
2. Seller Issue C/I + Statement of Availability of product letter for the quantity available in the storage tank to Buyer.
- 3 Buyer Signs and returns to the Seller with the Commercial Invoice along with the Tank Storage Agreement (TSA) of the BUYER as proof of storage availability ready OR Buyer request to extend seller's tanks.

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4 Upon Approval of the Buyer's TSA OR request to extend seller's tanks by the Buyer/ Seller, issue to the BUYER below:

4(A) Product Tracking Reference Report and Analysis to confirm the existence of the storage product for DIP TEST at the port terminal - Which is Confirmable, Track-able, Trace-able for the product reference and existence of the product at the storage tank at the port terminal.

4(B) Unconditional DTA Authorization letter to enable the BUYER'S, Exit Buyer, SGS inspector, Nominee and delegate for Dip Test Approval.

5 Buyer Dip Test in Seller tank with SGS official and Receive Fresh SGS Report Not less than 24 Hours alongside ASTC, (Authorization to Sell and Collect) the Product.

6 Within 72 Hours, Buyer provide Storage Tank or Vessel storage for Injection of product into the Buyers hired TSR or Vessel.

7. Upon successful injection, Buyer pay total cost of product MT103.

8. Seller confirms Buyer payment and both parties' releases payment to all intermediaries on each side Involved in the transactions.

9. Contract Begins with Rolls and Extensions.

Regards
Mr. Sokolov Stanislav Vasilievich
Director
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