



ООО
"Макстон"

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АДРЕС: 127411, город Москва, Дмитровское ш., д. 157 стр. 7, эт 2 пом 7217.
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SOFT CORPORATE OFFER

We **Limited Liability Company "MAKSTON"** with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we **Limited Liability Company "Makston"** represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

TERMS OF TRANSACTION

LOADING PORTS	(RUSSIAN PORTS) NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT/ 12 MONTHS CONTRACT+ ROLLS/EXTENTION

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(CIF) PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - A. Refinery Commitment to Supply.
 - B. Certificate of Origin.
 - C. Statement of availability of product.
 - D. Product quality passport (Analysis test Report) By Russian standard gost R.
3. Within 5 banking days, Buyer's bank sends SBLC via MT 760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, Should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$ 280,000 by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).
 - A. Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - B. Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of Transnet contract to transport the product to the loading port.
 - F. Copy of the port storage agreement.
 - G. Copy of the charter party agreement to transport the product to discharge port.
 - H. Copy of Vessel Questionnaire 88.
 - I. Copy of Bill of Lading.
 - J. SGS Report at loading port.
 - K. Dip test Authorization (DTA) & ATB
 - L. NOR /ETA
 - M. Certificate of Ownership Transfer.
 - N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
 - O. Seller will issue TSR upon successful verification of all documents.
4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

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PRODUCT NAMES PRICE AND COMMISION

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM

Price: \$110.00 Gross / \$106.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$130.00 Gross / \$126.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Russia

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM

Price: \$0.78Gross / \$0.74Net per Gal

Commission: USD 0.1seller side, USD 0.1Buyer side Per Gal

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Russia

Quantity: Minimum of 20,000.000 GAL/per month and Maximum of 200,000,000 GAL/ per month

Delivery: CIF

Price: \$0.98 Gross / \$0.94 Net per Gal

Commission: USD 0.1 seller side, USD 0.1 Buyer side Per Gal

JET FUEL A1 91/91

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per m

Delivery: FOB ROTTERDAM

Price: \$112.00 Gross / \$108.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

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LIGHT CYCLE OIL (LCO).

Quantity: 10 000 MT/per month

Maximum of 100,000 MT per month

Delivery: FOB ROTTERDAM/HOUSTON/ VLADIVOSTOK

FOB Price: \$150.00 Gross / \$140.00 Net per Metric Ton

CIF Price: \$250.00 Gross / \$240.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



DIRECTOR GENERAL
MAMYTOVA DONA ZHANGIRKHODZHEEVNA

END OF DOCUMENT

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