



НЕФТЕКОМ-5

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

РЕСПУБЛИКА СЕВЕРНАЯ ОСЕТИЯ-АЛАНИЯ, КИРОВСКИЙ Р-Н, С ЭЛЬХОТОВО, КЛХ "КАВКАЗ"

ИНН: 1501032414 | КПП: 151101001 | ОКПО: 53885263
E-mail: neftekom5@inbox.ru | Телефон: +7 (926) 745-0791 | +7 (928) 928-50-64

To: END BUYER

FULL CORPORATE OFFER

We **LIMITED LIABILITY COMPANY "NEFTEKOM-5"** with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered.

ORIGIN: RUSSIA

INCOTERMS: FOB / CIF

LOADING PORT: ROTTERDAM/ HOUSTON/NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ NAKHODKA.

DESTINATION PORT: BUYER'S DESIRE PORT

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS INSURANCE

COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE.

DIESEL GAS D2 OIL GOST 305-82

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$440.00/ NET USD \$430.00 PER METRIC TON

PRICE on FOB: GROSS USD \$410.00/ NET USD \$400.00 PER METRIC TON

D6 VIRGIN FUEL OIL

MINIMUM LIFTABLE QUANTITY: 100,000,000 GALLONS.

MAXIMUM LIFTABLE QUANTITY: 400,000,000 GALLONS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$0.90 / NET USD \$0.88 PER GALLON

PRICE on FOB: GROSS USD \$0.84 / NET USD \$0.82 PER GALLON

LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$420.00/ NET USD \$410.00 PER METRIC TON

PRICE on FOB: GROSS USD \$400.00/ NET USD \$380.00 PER METRIC TON

AVIATION KEROSENE JET FUEL JP54

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS.

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$90.00/NET USD \$88.00 PER BARREL

PRICE on FOB: GROSS USD \$86.00 /NET USD \$84.00 PER BARREL



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РЕСПУБЛИКА СЕВЕРНАЯ ОСЕТИЯ-АЛАНИЯ, КИРОВСКИЙ Р-Н, С ЭЛЬХОТОВО, КЛХ "КАВКАЗ"

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PRICE on CIF: GROSS USD \$ 400.00/NET USD \$380.00 PER METRIC TON.

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS.

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$90.00/NET USD \$88.00 PER BARREL

PRICE on FOB: GROSS USD \$86.00 /NET USD \$84.00 PER BARREL

DIP & PAY FOB TRANSACTION PROCEDURES

1. Buyer Company issue official ICPO, COMPANY REGISTRATION CERTIFICATE, COPY OF BUYER INTL. PASSPORT along with their current valid TSA for sellers' proper verifications.
2. Upon seller's approval of ICPO/BUYERS Details and TSA, Seller issue Commercial invoice to Buyer company and Buyer signs and returns signed «COMMERCIAL INVOICE».
3. Seller Legalese's and Registers the signed «COMMERCIAL INVOICE» at the appropriate Ministry in-charge (on sellers' expense) and issue to the Buyer the Partial Proof of Product (PPOP) Documents:
 - A. Legalized and Notarized Commercial Invoice
 - B. Product Passport (Quality and Quantity Analytical Report)
 - C. Authority to Sell and Collect (ATSC)
 - D. Statement of Product Availability.
4. Upon proper verifications of the above documents, Buyer provides Notice of Readiness (NOR) From their Tank Storage Company confirming that buyer's storage tank company is ready to receive the products after Dip Test on seller's tank.
5. Upon receipt of Buyer's NOR, seller issues to buyer the Full Proof of Product (POP) document.
 - A. Copy of Certificate of Origin
 - B. Copy of Export Licensed
 - C. Injection Report at Rotterdam / Houston
 - D. Current/Fresh SGS Report at Rotterdam / Houston
 - E. Allocation Certificate
 - F. UNCONDITIONAL DIP TEST AUTHORIZATION
 - G. Inspection Permit Signed/Sealed by terminal operator of where our product is stored.
 - H. VALID TANK STORAGE RECEIPTS
6. Upon successful dip test, buyer pays for the product within 24 hours after Successful DTA. Via MT103 of TT
7. Buyer lifts product and seller pays our intermediaries involved as per NCNDA / IMPFA
8. Buyer signs one year contract with seller.



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РЕСПУБЛИКА СЕВЕРНАЯ ОСЕТИЯ-АЛАНИЯ, КИРОВСКИЙ Р-Н, С ЭЛЬХОТОВО, КЛХ "КАВКАЗ"

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NOTE: The ICPO/LOI must be in buyer's letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officer's contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided.

Lastly, the ICPO must be addressed to the seller LIMITED LIABILITY COMPANY "NEFTEKOM-5" VIA NATALYA SLANOVA " as seller representative and must carry the seller's approved procedures as shown above. We look forward to a successful business relationship with your esteemed company



NATALYA SLANOVA
GENERAL DIRECTOR
LIMITED LIABILITY COMPANY "NEFTEKOM-5"
REPUBLIC OF NORTH OSSETIA-ALANIA, KIROVSKY DISTRICT, S ELKHOTOVO, KF "KAVKAZ"
EMAIL: neftekom5@inbox.ru
TELEPHONE: +7(926) 745 07-91