Tel/Fax +7(926)743-2852 Email/azmyg@bk.ru

ОГРН: 5166746452759

Validity Date: 90 Days Only

## **Soft Offer**

This is to confirms that we are ready, willing and able to supply the following product / commodities Listed below.

**Commodity JP A1-JP54** 

Quantity 500.000Barrels-2,000.000BBLS

Purchasing Price - USD 26/28 per BBL :FOB- Rotterdam Port Purchasing Price - USD 30/32 per BBL :FOB-Houston Port

PRICE:-11USD Platt's discount /BBL Quantity 500.000Barrels-5,000.000BBLS

Price for CIF: ASWP:35/37USD/BBL Commission: 2\$/BBL

2. Commodity Diesel D2

Quantity 50.000MT -200.000MT

Purchasing Price FOB - USD 220/210 per MT - Houston Port Purchasing price FOB USD-210-200 Per MT - Rotterdam Port

Quantity 30.000MT -500.000MT

Price for CIF: ASWP:230/240USD/MT

Commission: 10\$ USD/MT

3. Commodity Mazut M100/ CST 180-380

Quantity 30.000MT -400.000MT

Purchasing Price FOB - USD 150/140 per MT

Price for CIF: ASWP:170/160USD/MT

Commission: 10\$ USD/MT

4. Commodity D6 Virgin Fuel Oil

Quantity 25.000.000Gal-200.000.000Gals Weekly

Purchasing Price FOB - USD 0.42/0.40 per Gal FOB Houston Port Purchasing Price FOB - USD 0.38/0.40 per Gal - Rotterdam Port

Quantity 25.000.000Gal-400.000.000Gals Weekly

Price for CIF: ASWP:0.46-0.48USD/Gal

Commission: 0.02USD/GAL

5. Commodity Diesel EN590-10PPM

Quantity 30.000MT -150.000MT

Purchasing Price FOB - USD 220/210 per MT

Price for CIF: ASWP:230/240USD/MT

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## **CIF PROCEDURE**

- 1. Buyer send ICPO
- 2. Seller Issues Contract Open for Amendments.
- 3. Buyer Counter Signs and Seals the Contract and Sends Via E-Mail To Seller.
- 4. Seller issues proforma invoice and Partial POP documents to buyer via Seller Official email address to Buyer Official Email address on listed below:
- A. Copy of Statement of Availability of the product.
- B. Copy of Proforma Invoice, Commitment to supply, Certificate of Origin, Authorization To Sell .
- 5. Buyer Within Three (3) banking Days, Buyers bank Sends Swift of 10% T/T Cash to Seller Fiduciary Company bank in China and it depend on the qty.
- 6. Seller Fiduciary confirm buyer of 10% T/T Cash and Seller Commences shipment and after shipment is done then issues full POP and shipping documents to buyer. 7. Ship arrives at Port destination port and conduct inspection on the goods and Buyer release payment to seller bank after inspection at port 90% payable within 3 banking days upon the cargo passed SGS Or CIQ.
- 8. Commission to all the Agents and Mandates as per the signed IMFPA.

We shall issue FCO after we receive Buyer official LOI and buyer must choose one of our operational procedure as above into their LOI or ICPO and address to us.

**Director:** 

**Utenkova Aleksandra Leonidovna**