



PETROMENEDZHMENT-GRUP

ООО "ПетроМенеджмент-Групп"

Add: Russia, 125239, Moscow, Matrosa
Zheleznyak Boulevard, 19, room 1
Tel: +7-926-003-0594
Email Address:
petromenedzhmentgrup@internet.ru
ИНН: 7743764190

SOFT CORPORATE OFFER:

TO: END BUYER VIA BUYER MANDATE

WE, PETROMENEDZHMENT-GRUP ", herein issue this SOFT CORPORATE OFFER with given terms and Conditions and confirm our readiness to execute a Contract transaction with the respective Buyer and entering into an executed Sales Purchase Agreement for the under listed product:

AVAILABLE PRODUCTS AT MOMENT:

JET FUEL (JP54) / (A-1)

QUANTITY: 500.000 TO 1.000.000 BBLs

CIF PRICE: GROSS \$562.00 USD/NET \$60.00 USD PER BBL

FOB PRICE: GROSS \$58.00 USD/NET \$56.00 USD PER BBL

D6 VIRGIN FUEL OIL

QUANTITY: 50.000.000 TO 100.000.000 GALS

CIF PRICE: GROSS \$0.76 USD/NET \$0.74 USD PER GAL

FOB PRICE: GROSS \$0.74 USD/NET \$0.72 USD PER GAL

DIESEL EN590 50PPM/10PPM

QUANTITY: 50.000 TO 100.000 MTS

CIF PRICE: GROSS \$290.00 USD/NET \$280.00 USD PER MT

FOB PRICE: GROSS \$280.00 USD/NET \$270.00 USD PER MT

M100 – MAZUT 100 GOST 10585-99 & 10585-75

QUANTITY: 50.000 TO 100.000 MTS

CIF PRICE: GROSS \$250.00 USD/NET \$240.00 USD PER MT

FOB PRICE: GROSS \$240.00 USD/NET \$230.00 USD PER MT

D2 DIESEL GOST 305-802

QUANTITY: 50.000 TO 100.000 MTS

CIF PRICE: GROSS \$320.00 USD/NET \$310.00 USD PER MT

FOB PRICE: GROSS \$310.00 USD/NET \$300.00 USD PER MT

ESPO CRUDE OIL

QUANTITY: 500.000 TO 1.000.000 BBLs

CIF PRICE: GROSS \$51.00 USD/NET \$49.00 USD PER BBL

FOB PRICE: GROSS \$49.00 USD/NET \$47.00 USD PER BBL

UREA 46%

QUANTITY: 50.000 TO 100.000 MTS

CIF PRICE: GROSS \$270.00 USD/NET \$260.00 USD PER BBL

FOB PRICE: GROSS \$260.00 USD/NET \$250.00 USD PER BBL



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BITUMEN 60/70

QUANTITY: 50.000 TO 100.000 MTS

CIF PRICE: GROSS \$270.00 USD/NET \$260.00 USD PER BBL

FOB PRICE: GROSS \$260.00 USD/NET \$250.00 USD PER BBL

ORIGIN: RUSSIAN FEDERATION

TRASACTION CURRENCY: UNITED STATES DOLLAR (\$ USD)

PAYMENTS TERM: SBLC/MT103 T/T

TERMS OF DELIVERY: CIF/FOB BASIS

COMMISSION STRUCTURE: 50/50 FOR BOTH SIDES/SELLER AND BUYER

TERMS AND CONDITIONS CIF/ ASWP:

- 1.) Buyer issues official Irrevocable Corporate Purchase Order (ICPO) with company CIS + BCL and Confirmation Letter of Readiness to purchase the product.
- 2.) Seller issues draft SPA/(MOU) contract open for amendments together with an invoice for Allocation Procurement Payment Deed, which will enable the Seller to allocate export documentations and Transaction Code to the Buyer company's name.
- 3.) Buyer reviews and counter-signs the SPA contract and sends via secured email to the Seller together with a swift copy of the Allocation Procurement.
- 4.) Seller register & legalizes the signed SPA contract agreement with the Ministry of Energy & Trade Ministry of Russian Federation, and within 48hours, the Seller release the legalized signed/sealed Agreement to the Buyer including:
 - a. Certificate of Origin
 - b. Refinery Commitment of Supply
 - c. Statement of Product Availability
 - d. Authorization to Re-sell of products
 - e. Seller company certificate and export permit
- 5.) The Buyer's Bank issues SBLC/ Bank Guarantee in the form of MT760 via SWIFT to the Seller's nominated Bank and in the event the buyer is unable to issue the SBLC within the agreed 7-day time, the buyer has to make a cash deposit of 10 % of the total product value for security guaranty, and the seller implements the charter party agreement with shipping company to commence shipment. This payment will be deducted from the total cost of product after inspection in port of discharge.
- 6.) Seller bank sends full POP document to the buyer's bank alongside with 2% Performance Bond (PB)
- 7.) Shipment commences as per signed contract and delivery schedule and the shipment will arrive at buyers discharge port within 10-25 days. The SGS inspection will be borne by the seller at the loading seaport and the buyer at the discharge seaport.
- 8.) Buyer releases payment to seller by TT/MT103 upon receipt of the shipping document and confirmation of the Q&Q by SGS/CIQ at the destination port.
- 9.) Seller pays commission within 48 hours to all brokers/agents same time out-turn shipment delivered per agency pay order via bank transfer after full payment is received from the buyer.



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TERMS AND CONDITIONS FOB ROTTERDAM/ASWP:

1. Buyer issues an official ICPO + copy Company license and BCL with Tank Storage Agreement (TSA), for Seller's validation.
2. Seller review storage agreement and issues commercial Invoice (CI) for the available quantity to Buyer for signing.
3. Buyer signs and returns the Commercial Invoice with Tank Storage Receipt (TSR) as proof of Storage facilities availability and NCNDA/IMFPA signed by all Buyer group brokers.
4. Seller send notice of readiness for injection of fuel to farm operator, and issues to Buyer the listed below documents:

- Dip Test Authorization (DTA)
- Fresh SGS Inspection Report of the fuel
- Notice of readiness for fuel Injection signed by port agent.
- Certificate of Origin
- Product Passport
- Bank endorsed NCNDA/IMFPA
- Authorization to Sell and Collect (ATSC)

5. (Optional) Buyer SGS team re-conducts dip test inspection on the product on-board seller's cargo on buyer's responsibility.
6. Seller begins to inject the agreed product volume into Buyer's leased storage tanks. Buyer completes the Q and Q of the goods confirmation and pays for the total product volume received by Bank TT Wire to seller's bank, and seller immediately transfer the title deeds of product ownership to Buyer with all export documents.
7. Seller pays all intermediaries involved in the transaction within 72 hours after receipt confirmation TT-Wire product payment.

OFFICIAL MANDATES ARE ENTITLED TO THE FOLLOWING:

- Priority for all your customers
- Price negotiations for larger quantities

NOTICES:

- Prices can be changed upon the agreement between Buyer and Seller.
- Procedure are Non-negotiable.

ICPO should be made out to **PETROMENEDZHMENT-GRUP** along with Seller procedure.

Kozlov Oleg Evgenievich
General Director
PETROMENEDZHMENT-GRUP"

