



ООО "НЕФТЬПРОМ"

ИНН / INN : 7704804603

ЮРИДИЧЕСКИЙ АДРЕС: 121069, МОСКВА ГОРОД, Б-Р НОВИНСКИЙ, Д.16, СТР.2

ТЕЛЕФОН: +7(960) 277-3884 - +57 3208082643

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E-MAIL: MAURICIOARDILA@HOTMAIL.ES

КПП: 770401001 ' ОКПО: 09186147 ' ОГРН: 1127746235484

SOFT CORPORATE OFFER

We the OOO Neftprom on behalf of our Seller/Refinery, we hereby issue this Soft Offer with full corporate responsibility we confirm and certify under penalty of Perjury that our seller has the intention and capability to supply the following commodity according to the terms and the conditions to deliver the below products which is available in buyer preferred commercial sea Port as seller products stored and kept in respective Reservoir.

DUE TO CURRENT GLOBAL MARKET PRODUCT PRICE UNCERTAINTY AND FLUCTUATION PRICES ARE SUBJECT TO NEGOTIATION AND CHANGE.

Grade: Russian Export Grade

Origin: Russian Federation

Commission structure: (50% Buyer side/50% seller side)

Contract Term: 12 months minimum (with rolls and extensions)

Payments Term: MT103, BG or SBLC via MT760

POP: Provided as per documents list in contract

Inspection by: SGS/CIQ.

RUSSIA EXPORT BLEND CRUDE GOST 9965-76

Quantity: 100,000 BBLs for the first month Trial and 500,000 BBLs for 11 months with Roll and Extension

CIF price: USD \$62 Gross / \$58Net.

FOB price: USD \$58 Gross / \$54 Net.

Commission: USD\$ 2BBL/USD\$2 BBL

DIESEL GAS D2 GOST 305-82

Quantity: 50,000 Metric Tons Spot

CIF: USD \$280 Gross / USD \$270 Net

FOB- USD \$ 260 Gross / USD \$250 per Metric Ton

Commission: USD\$ 5 / USD\$ 5

RUSSIAN MAZUT M100 10585/75

Quantity: 100,000 MT for the first month Trail and 500,000 MT for 11 months with Roll and Extension

CIF price: \$240 Gross / \$ 230 Net

FOB price: \$ 250 Gross / \$240 Net

Commission: USD\$ 5 / USD\$ 5



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PROCEDURE OF TRANSACTION (C.I.F) RUSSIAN PORTS ONLY

1. Buyer issues ICPO/LOI upon acceptance of seller working terms along with:
 - a) Corporate banking details
 - b) Company incorporation certificate
 - c) Buyer Representative International passport
2. In line with banking requirement in ITR , seller issues to buyer a full corporate offer Buyer counter sign and stamp FCO valid for (5) banking days.
3. Upon the receipt of the sellers FCO, The buyer returns to the seller with the below:
 - a) Bank comfort letter with reference to commercial invoice showing buyer's RWA.
 - b) Passport copies of buyer representative that would travel to Russia for TTM purpose.
4. Seller verifies BCL bank-to-bank; and issues to the buyer: -
 - a) Sales purchase agreement – to be sealed at the office meeting.
 - b) Company tax certificate.
 - c) Business invitation letter to buyer nominated representatives (buyer shall secure their visa by themselves).
5. Buyer respond with its nominees for attending top-table-meeting. (TTM)
 - a) Meeting place would be in seller's office in Moscow
 - b) Buyer will accompany passport copies of its nominees.
6. Seller invites Buyer and his team of surveyors/inspectorate to seller refinery company, Upon arrival in Moscow for TTM, parties proceed to: Seller demonstrate its capability to deliver the product Possibly refinery tour and signing of the SPA
7. Seller injects the product into Tank to enable the buyer's inspectorate team conduct the actual "Dip Test" If SGS report meets with the buyer's specification. Seller issue Copy of POP to Buyer, Buyer shall remit 30% down payment of the lift-able. (This is basically for the purpose of Logistic to transport the product to loading and discharge port.)
8. Upon appointment of nominated vessel:
 - a) The seller advices buyer about vessel loading schedule in the Russian port.
 - b) The buyer attends the loading port with seller. (Optional)
9. Upon loading of vessel; seller issues hardcopies of the following to buyer as follows:
 - a) Notarized copy of sales purchase agreement with ministry of energy.
 - b) Allocation transaction passport code certificate [ATPCC]
 - c) legalized product passport (dip test result).
 - d) Insurance policy covering 100%.



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- a. Certificate of Product Origin
- b. Commitment to supply of Product
- c. Product Passport
- d. Product Export license
- e. Attestation of product allocation certificate
- f. Seller Production sales affidavit

5. Buyer issues their Financial Bank Guarantee (DLC -MT700) to cover the first shipment to the seller's bank in 5 - 7working Days, This Payment Instruments process shows the buyers capability of transacting with the Refinery and the availability of funds in Their bank Account to purchase from the Arabian Refinery.

6. Upon confirmation of the buyer's DLC -MT700 at the seller's bank, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside a 2% Performance Bond (PB2%).

7. Seller concludes shipping arrangement with the Vessel shipping company and sends all product documents in hard copies together with the backing shipping documents to End Buyers, Buyer's bank for verification as listed below:

- a. Product Allocation Export Permit
- b. Vessel Questionnaire Q88
- c. Charter party Agreement
- d. Bill of Lading
- e. SGS Quality and Quantity Certificate
- f. Allocation Title Ownership Certificate
- g. Certificate of product origin
- h. Tank Storage Receipt
- i. Attestation of product allocation certificate
- j. Contract to transport the product to the loading port
- k. Port storage agreement

8. Upon arrival of product at Buyer's port, Buyer conducts SGS/CIQ inspection and Buyer makes product payment via MT103/TT, Seller releases commissions to intermediary/intermediaries involved in the transaction as signed in NCNDA/IMFPA.

Руководитель: генеральный директор

ГОЛОВИН ВЛАДИМИР ВЛАДИМИРОВИЧ

Организация ооо "нефтьпром"

Инн / кпп: 7704804603 / 770401001

