

OOO "KODEKS"



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TO THE PRINCIPAL BUYER/ BUYERS MANDATES

WE, "OOO KODEKS", ON BEHALF OF OUR END SELLER REFINERY AND ACTING WITH LEGAL STANDING AS A LEGITIMATE AND AUTHORIZED DIRECT MANDATE; WITH FULL CORPORATE LEGAL AUTHORITY AND RESPONSIBILITY UNDER PENALTY OF PERJURY HEREBY CONFIRM AVAILABILITY OF THE LISTED REFINED RUSSIAN PETROLEUM PRODUCTS FOR IMMEDIATE SPOT AND CONTRACT DELIVERIES UNDER THE SPECIFIED TERMS AND CONDITIONS BELOW. ALL SUPPLIES ARE GUARANTEE TO MEET THE INTERNATIONAL STANDARD SPECIFICATIONS AND TO PASS THE STRINGENT REQUIREMENTS OF SGS OR EQUIVALENT IN COMPLIANCE WITH ICC INTERNATIONAL REGULATIONS.

REFINERY SOFT CORPORATE OFFER

COMMODITY: RUSSIAN AVIATION KEROSENE COLONIAL GRADE "54" JET FUEL (GOST 10227-86)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: 1,000,000 BBL FIRST TRIAL SHIPMENT & 2,000,000BBL X 12 MONTHS WITH R&E

CIF PRICE: \$44.00 USD GROSS /\$40.00 USD NET PER METRIC TON

FOB PRICE: \$40.00 GROSS/\$80.00 NET PER BBL

COMMISSION: \$3.00 USD PER BBL TO BE SHARE 50/50 BY BOTH SIDES

LOADING PORTS: PRIMORSK/KOZMINO/VLADIVOSTOK/ NOVOROSSIYSK

DELIVERY: FOB ROTTERDAM/HUSTON/CIF AWSP

PAYMENT TERMS: DLC/SBLC/MT103/TT FOR THE VALUE OF THE GOODS

INSPECTION: SGS/CIQ OR EQUIVALENCE AT BOTH LOADING AND UNLOADING PORTS.

COMMODITY: RUSSIAN DIESEL FUEL EN 590-10PPM

ORIGIN: RUSSIAN FEDERATION

QUANTITY: 100,000 MT FIRST MONTH TRIAL SHIPMENT X 12 MONTHS.

CIF PRICE: \$230.00 USD GROSS /\$220.00 USD NET PER METRIC TON

FOB PRICE: \$210.00 USD PER MT GROSS /\$200.00 USD NET PER MT

COMMISSION: \$10.00 USD PER MT TO BE SHARE 50/50 BY BOTH SIDE MANDATES

LOADING PORTS: PRIMORSK/KOZMINO/VLADIVOSTOK/ NOVOROSSIYSK

DELIVERY: FOB ROTTERDAM/HOUSTON/CIF AWSP

PAYMENT TERMS: DLC/SBLC/MT103/TT FOR THE VALUE OF THE GOODS

INSPECTION: SGS/CIQ OR EQUIVALENCE AT BOTH LOADING AND UNLOADING PORTS

COMMODITY: RUSSIAN DIESEL GASOIL L-0.2-62 (GOST 305-82)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: 50,000MT FIRST TRIAL SHIPMENT & 100,000MT X 12 MONTHS WITH R&E

CIF PRICE: \$280.00 USD GROSS /\$270.00 USD NET PER METRIC TON FOB PRICE: \$250.00 USD GROSS /\$240.00 USD NET PER METRIC TON COMMISSION: \$10.00 USD PER MT TO BE SHARE 50/50 BY BOTH SIDES

LOADING PORTS: PRIMORSK/KOZMINO/VLADIVOSTOK/ NOVOROSSIYSK

DELIVERY: FOB ROTTERDAM/HUSTON & CIF ANY SAFE WORLD PORT (ASWP)

PAYMENT TERMS: DLC/SBLC/MT103/TT FOR THE VALUE OF THE GOODS

105066, г. Москва, Нижняя Красносельская ул., д. 35 стр. 9, этаж 4 ком. 11 ОГРН: 1197746522380 /ИНН: 9701144399 /КПП: 770101001



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TANKER TAKEOVER (TTO) BANKING/TRANSACTION PROCEDURES

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
- 2. Seller issue draft (MOU) agreement to Buyer counter-sign and return to seller.
- 3. Upon Seller receipt of signed MOU-contract from the buyer, Seller legalizes the agreement with the ministry of energy, agriculture & trade Russian federation.
- Seller sends to Buyer the following documents for Buyer's confirmation.
- (A) Seller's Export License/Registration Certificate
- (B) Bill Of Lading-(in the name of previous buyer as Consignee.)
- (C) Vessel Tanker Details.
- (D) Product Passport-Dip-Test Report.
- (E) Pro forma Invoice.
- (F) 5% Payment deposit Invoice.
- (G) Cargo Manifest.
- (H) Cargo Ullage Report.
- (I) Q88
- 5. Buyer confirms the goods documents and makes 5% down deposit, which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within (3) banking days to enable seller, change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The 5% deposit Payment made shall be deduct from the total payment value of the takeover product.
- 6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
- 7. Upon the successful completion of Dip-test inspection, Buyer make the balance 95% payment by MT103 wire tran<mark>sfer fo</mark>r the tot<mark>al goo</mark>ds value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans loading.
- 8. Trans-loading commence immediately.
- 9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

THE PRICE MAY BE NEGOTIABLE AND CAN BE CHANGE ACCORDING TO PETROLEUM AND CRUDE OIL PRICE IN THE WORLD MARKET.

Export Director

Zolotarev .S. Nikolaevich