



OOO "АТЛАНТ"

Address: 111399, Г.МОСКВА, ВНУТРИГОРОДСКАЯ ТЕРРИТОРИЯ
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Tel/Fax: +7 (966) 062 5539
Reg. No. (Tax No.): ИНН: 7720477760 ОГРН: 1197746490050

TO: BUYER/BUYER'S REPRESENTATIVES.

SOFT CORPORATE OFFER (SCO)

We OOO "АТЛАНТ", on behalf of our End seller/Refinery do hereby confirm with full legal and corporate responsibility and under the penalty of perjury and regulations of the international chamber of commerce (ICC) that we are willing and ready to deliver the below listed commodities for immediate spot and contract sales.

PRODUCT ORIGIN: RUSSIA/OMAN
LOADING PORTS: RUSSIA/ROTTERDAM/HOUSTON/OMAN PORT.
DELIVERY TERM: FOB/CIF/TTO
PACKING: BY BULK
INSPECTION: SGS or SIMILAR BY SELLER
INSURANCE: 110% BY SELLER
PAYMENT TERMS: DLC, SBLC, MT103/T/T
DESTINATION PORTS: ANY WORLD SAFE PORT (AWSP)
CONTRACTUAL PERIOD: SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION
PERFORMANCE: BOND 2% PB IN FAVOR OF BUYER

PRODUCTS LIST:

COMMODITY: JET FUEL 54/TS-1 / JET FUEL JPA1- RUSSIA/OMAN ORIGIN

PRICE FOB: USD\$105 GROSS / USD\$103 NET PER BBL- OMAN ORIGIN
PRICE FOB: USD\$96 GROSS / USD\$94 NET PER BBL- RUSSIA ORIGIN
QUANTITY: Min. 500,000 BBLs- Max. 2,000,000 BBLs X (+/- 5%) 12 MONTHS

COMMODITY: DIESEL FUEL EN590 10PPM- RUSSIA/OMAN ORIGIN

PRICE FOB: USD\$540 GROSS / USD\$530 NET PER MT- OMAN ORIGIN
PRICE FOB: USD\$490 GROSS / USD\$480 NET PER MT- RUSSIA ORIGIN
QUANTITY: Min. 20,000 MT- Max. 200,000 MT X (+/- 5%) 12 MONTHS

PROCEDURES: DIP & PAY via ESCROW FOB RUSSIA/ROTTERDAM/HOUSTON PORT: (OPTION A)

- 1). Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D. and TSA for seller approval
- 2). Seller issues Draft Contract, Commercial Invoice (CI) & Warning Letter, buyer's signs and returns to seller. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
- 3). Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his three (3) days' tank storage costs, (totaling a Six (6) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.



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IMMEDIATE FOB DIP AND PAY PROCEDURE (ROTTERDAM/HOUSTON (OPTION C))

1. Buyer sends ICPO and Company Profile.
2. Seller provides Commercial Invoice for product; Draft NCNDA/IMFPA and Product tank take over (PTTO) invoice to buyer to be paid within 24 hours upon receipt of invoice to seller's own bank account in the Netherlands).
3. Within 24 hours Buyer immediately signs and returns Commercial Invoice with proof of 1 day tank storage extension payment paid via MT103 along with a scanned copy /NCNDA / IMFPA signed by all buyers group with commission structures which was notarized by the Notary Public in Netherlands as well as Endorsed by sellers Bank. (No fee is required from the buyer for NCNDA/IMFPA notarization in the Netherlands)
4. Seller releases Full POP documentation including:
 - a). All Title Transfer Documents / Tank Take Over Ownership Certificate on buyer's name, Tank fact Sheet / 31 Days Tank Storage Receipt (which will be added to seller's already paid 30 days TSR giving the buyer enough time to transport the product via ASWP or Vessel Cargo to his preferred port of discharge + 1 day TSR already paid by buyer at step 3 of the transaction procedure making it a total of 31 days TSR on buyer's name)
 - b). Fresh SGS report less than 48 hours,
 - c). ATSC Authorization to sell and collect,
 - d). ATV authorization to verify, e. Tank Fact Sheet and
 - f). An Unconditional DTA for buyer's optional Dip test if needed. (All documents will be issued on buyer's name and notarized by seller. The Buyer does not pay any fee for notarization of documents).
 - g). SGS Product Ownership Confirmation Letter.
(Seller pays commission to all the intermediaries involved in the transaction immediately upon issuance of the POP document in accordance with the signed and sealed NCNDA/ IMFPA which was notarized by the Notary Public in Netherlands as well as Endorsed by the seller's Bank).
5. Buyer verifies the full Proof of Product (POP) documentation and documentation.
6. Buyer pays through the means of SWIFT MT103 / TT / SBLC / DLC, (the title ownership has been be immediately transferred to the buyer at Step 4 of the transaction procedure).

ANDREY PRIKHODKO
GENERAL DIRECTOR
ООО "АТЛАНТ"

