



# ООО "ХОРТИЦА"

LEGAL ADDRESS: 125239, МОСКВА Г, КОПТЕВСКАЯ УЛ, ДОМ 67, ЭТ/ПОМ 01/085

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ОКПО: 94661133 ОГРН: 5067847180440

TO: BUYER/BUYER'S MANDATE ONLY.

## SOFT CORPORATE OFFER (SCO)

We "ООО "ХОРТИЦА" on behalf of our Sellers/Refineries we confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: AGO, LPG, GASOLINE, JPA1, JP54, LCO, D2, D6, MAZUT, REBCO, EN590, BITUMEN. ETC.

### **MAZUT M100-10585-75**

PRICE CIF ASWP: GROSS \$235 / NET \$225

PRICE FOB: GROSS \$225 / NET \$215

### **D2 DIESEL GAS OIL L-0.2-62 GOST305-82**

PRICE CIF ASWP: GROSS \$340 / NET \$330

PRICE FOB: GROSS \$330 / NET \$320

### **BITUMEN GRADE 60/70 AND 80/100**

PRICE CIF ASWP: GROSS \$250 / NET \$240

PRICE FOB: GROSS \$240 / NET \$230

### **AVIATION KEROSENE COLONIAL GRADE 54**

PRICE CIF ASWP: GROSS \$52 / NET \$50

PRICE FOB: GROSS \$50 / NET \$48

### **JET FUEL JPA1 95/95**

PRICE CIF ASWP: GROSS \$52 / NET \$50

PRICE FOB: GROSS \$50 / NET \$48

### **LPG (LIQUEFEID PETROLEUM GAS)**

PRICE CIF ASWP: GROSS \$280 / NET \$270

PRICE FOB: GROSS \$270 / NET \$260

### **LNG (LIQUEFEID NATURAL GAS)**

PRICE CIF ASWP: GROSS \$260 / NET \$250

PRICE FOB: GROSS \$250 / NET \$240

### **LIGHT CYCLE OIL (LCO)**

PRICE CIF ASWP: GROSS \$280 / NET \$270

PRICE FOB: GROSS \$270 / NET \$260

### **REBCO GOST 9965/76**

PRICE CIF ASWP: GROSS \$47 / NET \$45

PRICE FOB: GROSS \$45 / NET \$43

### **DIESEL EN590 10PPM**

PRICE CIF ASWP: GROSS \$330 / NET \$320

PRICE FOB: GROSS \$320 / NET \$310

### **AGO (AUTOMOTIVE GAS OIL)**

PRICE CIF ASWP: GROSS \$310 / NET \$300

PRICE FOB: GROSS \$300 / NET \$290

### **VIRGIN FUEL OIL D6**

PRICE CIF ASWP: GROSS \$0.87 / NET \$0.85

PRICE FOB: GROSS \$0.85 / NET \$0.83



# ООО "ХОРТИЦА"

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## **CIF WORKING PROCEDURE (OPTION B)**

1. Buyer Issue ICPO
2. Seller Issues Draft of SPA for amendment and countersigning.
3. Seller send's partial POP to Buyer via email:
  - (a) Statement of Availability of Product
  - (b) Commitment to Supply
  - (c) Product Passport
  - (d) Company Registration Certificate
  - (e) Export License
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Seller/Buyer pays 50/50 to the shipping company for transporting the product to buyer's final discharge port. Note: This fee will be deducted from the total product value.
5. Seller swift the full POP to buyer's bank. Buyer's Bank swift in return, the irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/CIQ or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By TT103.
7. Buyer/Seller pays all intermediaries involved in transaction as per NCNDA/IMFPA within 48 hours.



GENERAL DIRECTOR  
MOISEENKOV ALEXANDER EFIMOVICH  
ООО "ХОРТИЦА"