



SOCIETY WITH LIMITED LIABILITY "WEST-SIBERIAN OIL GAS COMPANY"

628404 KHANTY-MANSIYSKIY AVTONOMNYY OKRUG - YUGRA AVTONOMNYY  
OKRUG GOROD SURGUT ULITSA GRIGORIYA KUKUYEVITSKOGO H.5 K.2 O.4

EMAIL: [westernsiberian.oilandgas@yandex.ru](mailto:westernsiberian.oilandgas@yandex.ru)

TEL: + 7 (925) 436 8942

## SOFT CORPORATE OFFER.

We, LLC "WEST-SIBERIAN OIL GAS COMPANY" hereby issues this Soft Corporate Offer with full corporate responsibility; we confirm that we have the intention and capacity to supply the commodity according following terms and condition:

Minimum order quantity: 30 000 MT. Maximum order quantity: 200 000 MT

Minimum quantity 1million barrels. Maximum quantity 5 million barrels

PRODUCT	PRICE FOB GROSS,\$	PRICE FOB NET,\$	PRICE CIF GROSS,\$	PRICE CIF NET,\$
D2 GAS OIL	160	150	170	160
AVIATION KEROSENE COLONIALGRADE JP54	28	26	30	28
BITUMEN	150	140	170	160
GASOLINE DTN EN 590	190	180	200	190
LIQUIDIFIED NATURAL GAS.	150	140	170	160
LIQUIDIFIED PETROLEUM.	150	140	170	160
MAZUTM100	145	135	155	145
MAZUTM100	145	135	155	145
DIESEL D2 10 PPM	195	185	205	195
GAS OIL 50 – 500PPM	190	180	200	190
AVIATION FUEL JET-A-1	28	26	30	28
DIESEL FUEL OIL D6	0,50	0,46	0,52	0,48
RUSSIA EXPORT BLEND CRUDE	30	28	32	30
ESPO	30	28	32	30
GASOLINE 87,89,91,92,95 OCTANES	160	150	170	160
MARINE FUEL OIL CST 180	145	135	155	145
PETCOKE - ANY SULPHUR DEGREE	50	40	50	50
BASE OIL - SN100/SN150/SN500	160	150	170	160



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## **GENERAL CIF PROCEDURES**

- \* The Buyer issues an Irrevocable Corporate Purchase Order, attached with company Certificate of Incorporation, and buyers international Passport Data page.
- \* The Seller Refinery issues "SALES AND PURCHASE AGREEMENT" open for an amendment to buyer and buyer returns the Signed and Sealed "SPA".
- \* Seller registers and legalizes the contract with the appropriate Authorities. (On sellers expense).
- \* Upon the agreement of the contract, Refinery issues a hard copy of the following documents below to the buyer through Legal Consultant Service Government courier service or soft copies through the buyer's secured email address. (Depending on how buyer chose to receive their PPOP legalized/registered "SPA", but if it is through the Government courier service, expenses have to be borne by buyer).
  - A. LEGALIZED/NOTARIZED HARD COPY CONTRACTS.
  - B. MUTUAL AGREEMENT DOCUMENT.
  - C. CORPORATE GUARANTEE/ADDENDUM.
  - D. TANK STORAGE RECEIPTS.
  - F. CERTIFICATE OF ORIGIN ISSUED AND ENDORSED BY RUSSIAN CHAMBER COMMERCE.
  - G. PASSPORT OF PRODUCT (CONDUCTED IN THE REFINERY RESERVOIR).
  - H. CONFIRMATION OF THE AVAILABILITY OF PRODUCT
  - I. COMMITMENT TO SUPPLY
- \* After confirmation of the Documents Buyer and seller nominates a popular ESCROW in any country's choice of the Buyer and deposits 2% of the total cost of each side. To be sure that none will default from the transaction. And should in case any of party defaults from the Signed contract agreement, the other party will secure the 2% paid to the ESCROW COMPANY by another party for damages caused by the defaulted party in the transaction.
- \* Upon Confirmation of buyers and sellers 2% ESCROW DEPOSITS by both ESCROW COMPANY Bank. Seller issues the ACT of transfer to buyer and buyer signs and returns to the seller. Then Both parties proceed and obtain from Authorities in-charge within 48 working hours the Change of Ownership for the transfer of the ownership of the title of the product from seller Refinery name to buyer name company name as the legal owner of the Product ALLOCATION.
- \* Then Shipment commences and Seller's bank will send to Buyer's bank the notification letter bank confirmation of listed Proof of Products, and guarantee delivery of the goods with full banking responsibility via Swift or Email Bank to Bank proceed which also includes the following.




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- FRESH SGS RESULT OF THE PRODUCT
- BILL OF LADING
- VESSEL Q88
- EXPORT LICENSE
- ALLOCATION CERTIFICATE (TRANSACTION DEAL PASSPORT)
- TAX CLEARANCE CERTIFICATE
- MINISTRY OF ENERGY AFFIDAVIT
- CARGO MANIFEST
- INJECTION REPORT

\* Upon the arrival of the product shipment to the buyer discharge port, the buyer releases payment to the seller per outturn shipment delivered via SWIFT fund transfer MT103 or TT within 5 banking days after the cargo discharged, inspected by CIQ/ SGS and receipt of all the relevant shipping documents. After confirmation of buyer's payment for the products, Seller's Bank, within 3 working days pays all Facilitator, Brokers/Agents, and Mandates their commission from both buyer and seller side via SWIFT MT103/TT according to the signed NCNDA/IMFPA.

  
VOLKOV ALEKSEY NIKOLAEVICH  
CEO  
LLC "WEST-SIBERIANOIL GAS COMPANY "

