

ООО "ТЕКОМАШ-ГРУПП"

119034 , Moscow , Kursovoy per.,
10, floor 5 room 12 of 11
OGRN: 1197746599324 INN: 9704002917
KPP: 770401001 ОКПО: 41757465
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(SOFT CORPORATE OFFER)

"LLC TEKOMASH GROUP" (on behalf of our seller company hereby issue this Soft Offer with full corporate responsibility, we confirm and certify that our seller has the intention and capability to supply the commodity According to the terms and conditions to deliver the below products which is available.

PRODUCT PRICE LIST FOR CIF FOB ROTTERDAM / HOUSTON AND RUSSIAN PORT

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Minimum: 500, 000 BBLs.

Maximum: 10,000,000 BBLs

CIF Price: \$ 56 GROSS / \$52 NET

FOB Price: \$ 52 GROSS / 48NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$ 220 GROSS / \$210 NET

FOB Price: \$ 210 GROSS / \$200 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$ 210 GROSS / \$200 NET

FOB Price: \$ 200 GROSS / \$190 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

BITUMEN 60/70 (all grade).

Quantity and lift-able: Max 300 000/Min 10 000 MT per month

Origin: Russia

Delivery: **CIFC Price:** USD Gross 220/ Net \$210 per metric tons

Delivery: **FOB Price:** USD Gross 210/ Net \$200 per metric tons

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ТЕКОМАШ-ГРУПП"

Юридический адрес: 119034, город Москва, Курсовой пер., д. 10, эт 5 пом 12 оф 11

OGRN: 1197746599324 ИНН/КПП: 9704002917/770401001



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FOB SPOT TRANSACTION PROCEDURE FOR ALL RUSSIAN PORTS AND ROTTERDAM.

1. Buyer issues ICPO must be with buyer company letterhead and a copy of company certificate and passport copy.
2. Seller upon confirmation of buyer's ICPO, seller issue Commercial Invoice (CI) of the total product in seller's leased tank at Rotterdam port terminal for buyer's endorsement.
3. Buyer endorses and returns the signed Commercial Invoice to seller. Seller acknowledges the signed CI and sends the following PPOP documents to buyer.
 - Authorization to Verify (ATV)
 - Product Passport Analysis dip test result
 - Commitments to Supply
 - Statement of product Availability.
 - Tank Storage Receipt (TSR)
4. Buyer verify and obtain clearance/access permit from tank farm company to enable buyer's inspection team gain access into tank yard for Q&Q test report at buyer's expense.
5. Seller issues to buyer Unconditional Dip Test Authorization (DTA) for buyer to conduct Dip Test on the product in seller's leased tank.
6. Buyer SGS team immediately conducts dip test on the product at buyer's expense in seller's tank and upon successful dip test, seller releases the following POP documents directly on buyer's secured email. Intermediaries excluded.
 - SGS Report
 - Pipeline Injection Report
 - Accreditation Certificate
 - Export License
 - Authorization to Sell & Collect (ATSC)
 - Product Allocation Certificate

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7. Upon arrival of the vessel at Buyer's discharge port, Buyer provides seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test.
8. Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent.
9. Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT) Buyer's bank pays the 100% of Total value of the product in Buyer's storage tank by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.
10. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents and Buyer pays commission in accordance with the NCNDA/IMFPA.



Kitashov Yuri Nikolaevich
Export Director