

FORSAGE-OIL

OPEN JOINT STOCK COMPANY

«FORSAGE-OIL»

OSIPENKO STREET 18, LIPERSK

Эл. адрес: tradeforsageoil.tradeforsageoil@list.ru,

Телефон: +7 925 1477 694,

**ФОРСАЖ-ОЙЛ**

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

«ФОРСАЖ-ОЙЛ»

Г ЛИПЕЦК, УЛ ОСИПЕНКО,18

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SOFT CORPORATE OFFER

We **Limited Liability Company " FORSAGE-OIL"** with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we **Limited Liability Company " FORSAGE-OIL"** represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

TERMS OF TRANSACTION

LOADING PORTS	(RUSSIAN PORTS) NOVOROSSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT/ 12 MONTHS CONTRACT+ ROLLS/EXTENTION

NON-NEGOTIABLE TRANSACTION PROCEDURES FOR FOB ROTTERDAM PORT

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO) and Tank Storage Agreement.
2. Upon acceptance of buyer ICPO/TSA, Seller issues Commercial Invoice/ICC Warning Letter for buyer's review and signing.
3. Buyer signs the commercial invoice and returns to seller, the signed CI/ICC Warning Letter, seller issues the POP Documents as shown below:
 - Q&Q Report
 - Ullage Report
 - Clean-on-board Ocean Bill of Lading/Q88
 - Export License
 - Cargo Manifest
4. Buyer conducts due diligence on the arriving loaded vessel and upon satisfaction buyer/Or its assignee issues an acceptance letter confirming its readiness to secure and provide its storage tank

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ОГРН 1154827011790, ИНН 4813026820

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facility details within 72hours (Maximum) NOTE: Storage tanks details which must include the following for seller confirmation of buyer tank farm readiness to receive the cargo quantity.

- **TANK RECEIPT valid for 5days (Minimum)**
- **Notice of Readiness issued by Storage Tank Company**
- **AUTHORITY LETTER TO VERIFY / INJECT**

5. Upon vessel arrival at Buyer's nominated port, Vessel Captain shall issue ATB to buyer's supper cargo and inspectors inviting them to board the loaded vessel for Q and Q.

* NCNDA/IMFPA is signed by the involved parties.

6. Upon successful Q and Q including Dip Test, BUYER pays for product by Wire Transfer / Swift MT-103 into the Seller's account.

7. Seller releases original POP documents in buyer's name and Trans-loading commences.

8. Seller pays commissions to all intermediaries, Both Parties proceed with the signing for a 12 Months FOB Rotterdam contract upon completion of the first trial order.

WORKING PROCEDURE

1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer;
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity;
3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer in order for Dip Test to be conducted alongside counter signed copies of the C.I.;
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents: -
 - A. Fresh SGS Report (Not older than 72 hours);
 - B. Product Reservoir Receipt;
 - C. Accreditation Certificate;
 - D. Product Passport (Quantity and Quality Analysis);
 - E. Authorization to Sell and Collect Certificate (ATSCC); F. Pre-Injection Report (PIR);
 - G. NCNDA/IMFPA (To be completed by all intermediaries); H. Certificate of Product Origin;
 - I. Authority to Verify (ATV) either physically or otherwise.
4. Upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTER-TEK) and the needed test are carried out on the product in seller's tanks;
5. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

CIF WORKING PROCEDURE

1. Buyer Issues ICPO/LOI with Full Banking Details

2. Seller Issues Sales and Purchase Agreement (SPA)

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**3. Buyer Sign and Return the (SPA) Draft Contract to Seller**

4 Buyer obtains the purchase Approval & Allocation code & transaction passport for the contract with {€89,190} Euro} which identifies the buyer as the Title holder of the Allocation and to enable the lodging of the contract with their respective banks

5. Seller sends via Express Courier the Registered Hard Copies of the Contract to the Buyer

6. Both Parties Lodges their copies of the Registered Contract with their respective banks.

7. Seller Appoints and Sign Charter Party Agreement with the Shipping Company.

8. Buyer Contacts the Shipping Company to summarize the shipping schedule.

9. Seller's bank sends through swift the Proof of Product (POP) documents along with the 2% operative performance bond to buyer's bank

The Full POP shall include the following documents

a) product/production allocation application permits, (b) product/production allocation ownership title (c) Application and ownership of export permits, (d) Export tax and duties payment receipts (e) Bulking storage tank & payment receipts, (f) Certificate of analysis (g) Certificate of origin and customs declaration, (h) Certificate of quality (i) Certificate of weight, (j) Bill of Lading, (k) Dip test Authorization (Only applies to product lifted from storage or transfer tanks). (l) Copy of the charter party agreements to transport the product to discharge port. (m) Copy of the refinery commitment to produce the product

10. Buyer bank swifts Irrevocable Transferable / Non-Transferable Documentary Letter of Credit to Seller bank

11. Shipment commences as scheduled in the Contract.

12. Seller out pays the intermediaries involved within 48 hours upon receipt of buyer's operative financial Instrument.

PRODUCT NAMES PRICE AN COMMISSION**AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$48.00 Gross / \$44.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

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Delivery: FOB ROTTERDAM

Price: \$44.00 Gross / \$40.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Russia

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB ROTTERDAM

Price: \$0.63Gross / \$0.61Net per Gal

Commission: USD 0.1seller side, USD 0.1Buyer side Per Gal

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Russia

Quantity: Minimum of 20,000.000 GAL/per month and Maximum of 200,000,000 GAL/ per month

Delivery: CIF

Price: \$0.65 Gross / \$063 Net per Gal

Commission: USD 0.1 seller side, USD 0.1 Buyer side Per Gal

JET FUEL A1 91/91

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB ROTTERDAM

Price: \$40.00 Gross / \$38.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

FORSAGE-OIL JET FUEL A1 91/91 ФОРСАЖ-ОЙЛ

Origin: Russia

Quantity: Minimum of 500.000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$45.00 Gross / \$43.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL GAS D2 GOST 305-82

Origin: Russia

Quantity: Minimum of 10, 000 MT/per month and Maximum of 100,000 MT per month

Delivery: CIF

Price: \$330.00 Gross / \$320.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

DIESEL GAS D2 GOST 305-82

Origin: Russia

Quantity: Minimum of 10, 000 MT/per month and Maximum of 100,000 MT per month

Delivery: FOB ROTTERDAM

Price: \$320.00 Gross / \$310.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: USD Gross \$230/ Net \$220 per Metric Ton

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Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 1058575

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB ROTTERDAM

Price: USD Gross \$220/210 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/99

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: USD Gross \$230/ Net \$220 per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/99

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB ROTTERDAM

Price: USD Gross \$220/210 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

BASE OIL SN500

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 500,000 MT per month

Delivery: CIF

SN 100 _____ \$\$260 Gross/ \$250 Net per MT

BS 150 _____ \$\$300 Gross/ \$290 Net per MT

SN 150 _____ \$\$320 Gross/ \$310 Net per MT

SN 300 _____ \$\$360 Gross/ \$340 Net per MT

SN 500 _____ \$\$380 Gross/ \$370 Net per MT

BASE OIL SN500

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 500,000 MT per month

Delivery: FOB ROTTERDAM

SN 100 _____ \$\$200 Gross/ \$250 Net per MT

BS 150 _____ \$\$290 Gross/ \$280 Net per MT

SN 150 _____ \$\$310 Gross/ \$300 Net per MT

SN 300 _____ \$\$340 Gross/ \$330 Net per MT

SN 500 _____ \$\$360 Gross/ \$350 Net per MT

PETROLEUM COKE

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

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