

### **ВОЛГОХИМНЕФТЬ**

# ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «ВОЛГОХИМНЕФТЬ»

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Address: 404171, VOLGOGRAD REGION, SVETLOYARSKY DISTRICT, WORKING VILLAGE LIGHT YAR, PROMZONA 1, SECTION 3
SKYPE: alexeyvladimirovich60@inbox.ru



# SOFT CORPORATE OFFER

We **OOO** "VPO" Volgohimneft with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we **OOO** "VPO" Volgohimneft represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

# **TERMS OF TRANSACTION**

LOADING PORTS	(RUSSIAN PORTS) NOVOROSSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST- LUGA, NAKHODKA, ROTTERDAM PORT – (NETHERLAND),HOUSTON PORT (USA)
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT 1 12 MONTHS CONTRACT+ ROLLS/EXTENTION

### 1, REFINERY WORKING PROCEDURE

- 1. Buyer issues ICPO with company registration certificate alongside copy of passport page with TSA from his logistics company.
- 2. Seller issues Commercial invoice, Buyer countersigns and returns back to seller
- 3. Seller provide for Buyer the Tank farm full details contact to buyer via the TSR, and issues the below PPOP documents to Buyer's secured email for verification.
- A. Tank storage Receipt (TSR)
- B. Passport product analysis.
- C. Authorisation to sell {ATS}
- D. Authorisation to Verify
- 4. Buyer contact tank farm via the provided TSR and to finalize the numbers of days buyer want to extend, upon agreement Buyer pay for tank extension after receipt of PPOP documents to enable the tank farm release the current TSR and inspection permit to conduct dip test
- 5. Upon tank extension {payment wire confirmation} Seller issue DTA to buyer, Seller send written permission for site inspection of the tank storage and the tank storage company

TIN: 3426009752 KPP: 342601001 OKPO: 34686523

OGRN: 1023405968178



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Commission: USD 1.50 seller side, USD 1.50 Buyer side Per Barrel

### LIGHT CYCLE OIL (LCO)

Origin: Russia

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: CIF ASWP

Price: \$ 150.00 Gross / \$ 140.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Barrel

# **LIGHT CYCLE OIL (LCO)**

Origin: Russia

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: FOB ROTTERDAM

Price: \$ 120.00 Gross / \$ 110.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Barrel



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