



ООО "ТАЙМУРА"

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
"ТАЙМУРА"**

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REF №: TAI/SCO-CIF/№ 1341099-UKRU

ISSUED DATE: 31 JANUARY, 2022

EXPIRY DATE: 01 DECEMBER, 2022

TO: BUYER COMPANY/BUYER MANDATE

SPOT/12 MONTHS TRANSACTION

TAIMURA OIL & GAS one of the leading crude oil, petroleum & natural gas producing, manufacturing, exploring, exporting, transporting, distributing company in Russian Federation, under penalty of perjury hereby issue this soft corporate offer with full power and authority with given terms and conditions and confirm our readiness and capability to execute straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

COST INSURANCE AND COST (CIF) TRADING & BANKING PROCEDURE:

1. Buyer issues Letter of Intent (LOI) and company profile (CP) to seller, seller submits its supply terms/offer to buyer. Buyer issues ICPO to seller.
2. Seller issues draft contract to buyer, buyer signs and returns to seller for final approval.
3. Both shall deposit the project/contract (SPA) to their responsible banks as an approval to opening of bank-to-bank operations following seller's submission of bellow's partial POP to buyer:
 - A: Seller's Irrevocable Commitment to Supply the product,
 - B: Commercial Invoice for the first face-value shipment,
 - C: General Export License,
4. Buyer's bank, within seven (7) working days shall issue Pre-Advice (MT799) swift to seller's nominated bank, seller's bank responds the swift on readiness to receive buyer's instrument. Buyer's bank issues SBLC/MT760 to seller's bank. Failure to issue Pre-Advice (MT799) swift by buyer's bank within agreed timeline will lead to project termination, or shall require the buyer to re-apply allocation by timeline extension of initial operations (at buyer's cost).
5. Seller's bank within three (3) banking days issues 2% PB/BG guarantee to buyer's bank.
6. Seller loads and delivers the product to buyer's port and submits set of below full POP documents to buyer within seventy-two (72) hours:
 - A: Product Export Permit,
 - B: Title Ownership Certificate,
 - C: Contract to transport the product to loading port,
 - D: Port storage agreement,
 - E: Cargo Manifest,
 - F: Ullage Report,
 - G: SGS Quality and Quantity Certificate,
 - H: Bill of Landing,
 - I: Vessel Questionnaire Q88,
 - J: Charter party Agreement to transport product to destination port.

7. Upon successful confirmation of product's quality and quantity by CCIC/CIQ at destination port and against confirmed documents mentioned (in #7), buyer makes payment by MT103 or TT-wire.
8. Seller, within Seventy-two (72) hours, pays commissions to all intermediaries involved in the transaction.

TANK TAKE OVER (TTO) PROCEDURE:

(Based on TRIAL shipments)

1. Buyer issues official order (ICPO) accompanied with company profile (CP), copies of passport and company registration.
2. Seller issues original MOU (Memorandum of Understanding) for Title Takeover to buyer.
3. Buyer countersigns MOU and returns to seller.
4. Upon seller's receipt and satisfactory to countersigned MOU, seller submits to buyer the listed POP documents below:
 - A: Bill Of Lading,
 - B: Q88 of loaded vessel,
 - C: Vessel Details,
 - D: Ullage Report,
 - E: Cargo Manifest,
 - F: Statement of product availability,
 - G: Cargo Takeover Invoice (Under deposit through seller's agent in country of destination).
- 5] Upon buyer's receipt of above POP documents, verification of the product availability and confirmation on loaded vessel along high waters. Seller's agent (in country of destination) shall issue a commitment letter to the buyer confirming refunding of the deposit in case seller misconducts the project. Buyer deposits a deductible sum of \$350,000. 00 USD (Three Hundred- Fifty Thousand US-Dollars) to seller's agent (in country of destination) guaranteeing title cargo takeover.
6. Upon seller's agent receipt of the title cargo takeover payment, seller transfers the title to the potential buyer company's name and also re-issues all other outstanding documents to the buyer and send via swift from seller's bank to buyer's bank the full proof of the product.
7. Cargo-ship (Vessel) arrives at the discharge port and buyer carry out the CIQ/SGS inspection, upon successful product's qualitative and qualitative analysis, buyer makes the remaining payment by MT103 T/T for the full product to the seller.

SELLER SEAL AND SIGNATURE
ON BEHALF OF BOARD AND MANAGEMENT
DANILOV A. ANATOLYEVICH
GENERAL DIRECTOR
TAIMURA OIL & GAS
RUSSIAN FEDERATION
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INN: 8803001101
KPP: 880301001
OKPO: 21904237

НЕФТЬ И ГАЗ

