

# ООО «ТРАНССПЕЦСЕРВИС»



Адрес: 453856, Республика Башкортостан, Мелеузовский район, город Мелеуз, площадь Химзавода, 29

ИНН:0263012310  
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LLC "TRANSSPETSSERVICE" Address: 453856, Bashkortostan Republic, Meleuzovsky District, Meleuz City, Khimzavod Square, 29

## LLC "TRANSSPETSSERVICE" PRODUCTS PRICES, PROCEDURES & QUANTITY CORPORATE OFFER

We, LLC "TRANSSPETSSERVICE" hereby issue her petroleum products prices and procedures with full corporate responsibility, willing, ready and able to deliver; our product prices are negotiable, we confirm and certify that we have the intention and capacity to supply this commodities according to the terms and conditions of contracts terms as follows CIF AND FOB SPOT etc, when prices changes all Seller representatives receive a notification of changes to her petroleum price's:

### RUSSIA AND KAZKHASTAN ORIGIN:

#### COMMODITIES:

##### **A. HS-DIESEL GASOIL L-0.2-62 GOST 305-82**

Quantity order: 50,000mt - 100,000mt per each delivery contract period: 12 months  
Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian port  
FOB price: Gross \$ \$ net per mt 300.00 / \$ 290.00 net per mt  
CIF price: Gross \$ 320.00 / \$ 310.00 net per mt Commission: \$10 (seller side \$5 /buyer side \$5/mt)

##### **B. LPG LIQUIDIFIED PETROLEUM GAS ORIGIN: RUSSIA FEDERATION**

Quantity order: 80,000mt - 350,000mt per each delivery contract period: 12 months  
Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port  
FOB price: Gross \$ 300.00 / \$ 290.00 net per mt  
CIF price: Gross \$ 320.00 / \$ 310.00 net per mt net commission: \$10 (seller side \$5 /buyer side \$5/mt)

##### **C. EN590-DIESEL FUEL OIL (50 PPM /10 PPM) ORIGIN: RUSSIA FEDERATION**

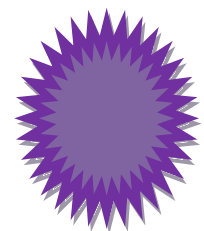
Quantity order: 150,000mt - 500,000mt per each delivery contract period: 12 months  
Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port  
FOB price: Gross \$ 300.00 / \$ 290.00 net per mt  
CIF price: Gross \$320.00 / \$310.00 net per mt Commission: \$10 (seller side \$5 /buyer side \$5/mt)

##### **D. AVIATION KEROSENE JET FUEL (JP54/ A1) ORIGIN: RUSSIA**

Quantity order: 1,000,000bbls – 5,000,000bbls per each delivery contract period: 12 months  
Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port  
FOB price: Gross \$ 40.00 / \$ 35.00 net per barrel  
CIF price: Gross \$ 45.00 / \$ 40.00 net per mt Commission: \$5 (seller side \$2.5 /buyer side \$2.5)

##### **E. MAZUT HEAVY FUEL OIL GOST 10585-75 – M100/75 ORIGIN: RUSSIA FEDERATION**

Quantity order: 50,000mt - 100,000mt per each delivery contract period: 12 months  
Loading: Batumui, Kazakhstan, Rotterdam, Houston, Vladivostok, Novorossiysk, or any Russian Port  
FOB price: gross \$ 190.00 / \$180.00 net per mt



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CIF price: \$ gross 40.00 / \$36.00 net per Barrel

FOB price: \$ gross 32.00 / \$30.00 net per Barrel Commission: \$5 (seller side \$2.5 /buyer side \$2.5/ BBI )

## TRANSACTION PROCEDURES FOR FOB /CIF DELIVERY

### A: FOB (SPOT / DIP & PAY) AT NEGOTIABLE PRICES: (SELLER 1)

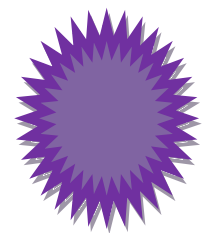
1. Buyer issues ICPO together with Tank Storage Agreement (TSA) and ATV Authorization to Verify Proof of Storage Availability on Buyer company letterhead.
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank with ICC Warning Letter.
3. Buyer signs and then returns the commercial invoice with NCNDA/IMFPA signed by all buyer groups with commission structures.
4. Seller programs injections and then releases to buyer and buyer Tank Storage company injection schedule along with the notice of readiness (N.R) to commence injection of product to buyer's Tank and pay the injection fee at seller own expense.
5. Seller issues buyer the following documents.
  - . Fresh SGS Report.
  - . Tank storage receipt. (TSR).
  - . (ATV) Authorization for physical verification of the product.
  - . Injection report.
  - . Certificate of Origin.
  - . Product passport.
  - . Notarized and endorse NCNDA/IMFPA by the seller and their bank
  - . Unconditional dip test authorization (DTA).
  - . Authorization to Sell and collect (ATSC)
6. Buyer upon physical verification of the product and PPOP confirmation order SGS to conduct the Dip test in the seller Storage Tank on buyer expense.

7. Upon successful Dip Test, Seller commences injection immediately into Buyer Tank and issues Buyer Title of Ownership Certificate to be followed by all Export Documentation.

8. Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction.

### B: FOB PROCEDURE: (SELLER 2)

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his tank farm TSA. Seller provide the below documents to buyer.



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- D. Certificate of Origin
- E. Proforma Invoice.
- F. 4% Payment deposit Invoice.
- G. Cargo Manifest Q88
- H. Authority to Sell & Collect (ATSC).

5. Buyer Confirmed Receipt of POP Documents within 3 working days Submit a proof copy of Remittances 4% Payment Deposit of the Total On-Board Cargo Quantity as Allocation Security & Guaranty of Payment to the Seller Nominated Beneficiary by T/T Wire Transfer Within 3 to 4 Banking Days, which shall be deducted from the Total Product Payment Value of the Take-Over Product.

6. Seller Releases the Below Listed POP Documents to Buyer on Confirmation Receipt Of 4% Allocation Security & Guaranty of Payment.

- A. Certificate of Ownership.
- B. Vessel Tanker Details-VTD to Secure Port Clearances & Port Call.
- C. SGS Report at the Loading Port.
- D. Authority To Board (ATB).
- E. Dip-Test Authorization-DTA to Buyer Representatives.
- F. Seller Shipping Agent Issues a Letter Appointment to Buyer Agent.

7. Upon Arrival of Vessel at Buyer Designated Discharge Port of Qingdao Port and Successful Completion of Dip Test Inspection, Buyer Proceed with the Remittances of the Balance 96% Payment by MT103/TT Wire Transfer for the Total Product Value.

8. On Confirmation of Receipt of Payment. Product Ownership Certificate is Transfer Buyer as Legitimate Owner of the Products.

9. Offloading – Transloading Commence Immediately.

10. Seller Release Payment to Intermediaries Involved within 48 Hours after Payment Acknowledgement is received from Seller Bank.



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