



**ДОНГАЗДОБЫЧА**  
Donggazdobycha

**АО "Донгаздобыча"**

АКЦИОНЕРНОЕ ОБЩЕСТВО ПО ДОБЫЧЕ И РЕАЛИЗАЦИИ ПРИРОДНОГО ГАЗА  
"ДОНГАЗДОБЫЧА"  
Юридический адрес: 344004, обл. Ростовская, г. Ростов-на-Дону, Рабочая пл., д.  
23, этаж 2  
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Тел.: +7(926)-806-1335, +7(495)-203-2638 / 8 (8632) 36-07-02  
Электронное письмо: info@donggazdobycha.ru / donggaz@aaanet.ru

### **FULL CORPORATE OFFER (FCO)**

We JSC DONGAZDOBYCHA Refinery with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply **LIQUEFIED PETROLEUM GAS (LPG). 50% PROPANE & 50% BUTANE MIX** of Russia Origin for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered

#### **LIQUEFIED PETROLEUM GAS (LPG). 50% PROPANE & 50% BUTANE MIX**

Minimum Quantity: 12,500 Metric Tons per month  
Maximum Quantity: 12,500 Metric Tons per month  
Price: Gross \$290.00 USD/\$285.00 USD NET on CIF

PRODUCT ORIGIN: RUSSIA  
LOADING PORT: NAKHODA/KOZMINO/VLADIVOSTOK PORT  
DESTINATION PORT: PAKISTAN PORT.  
TRIAL ORDER: 12,500 Metric Tons  
LENGTH OF CONTRACT: 12 MONTHS

#### **STANDARD SPECIFICATION FOR LIQUEFIED PETROLEUM GAS (LPG). 50% PROPANE & 50% BUTANE MIX TO BE SUPPLIED FOR THIS CONTRACT**

<b>BUTANE</b>			
<b>TYPICAL</b>	<b>TEST UNIT</b>	<b>ACTUAL</b>	<b>ASTM METHOD</b>
Ethane	Mole%	0.08	G.C.
Propane	Mole%	0.95 Min	G.C.
		2 Max	
Total C4	Mole%	97.5 Min	G.C.
		98.03 Max	
Total C3	Mole%	0.75 Min	G.C.
		0.82 Max	
SP-GR@60/60°F		To be reported	D-2598
Cu. Corrosion 1Hr@100		A Max	D-1838
No. 1			
Total Sulphur	PPM	30 Max	Microcoulometry
H2S	PPM	Nil	D-2420
VP@100	PSIG	70 Max	D-2598
H <sub>2</sub> O Content	PPM	10 Max	Shaw Dew Pt



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Residue	PPM	0.05 Max	D-2158
<b>PROPANE</b>			
<b>TYPICAL</b>	<b>TEST UNIT</b>	<b>ACTUAL</b>	<b>ASTM METHOD</b>
Ethane	Mole%	0.47 Summer 0.4 Max 0.509 Winter	G.C.
Propane	Mole%	98.17 Summer 98 Min 98.17 Winter	G.C.
Butane	Mole%	1.353 Summer 1.4 Max 1.249 Winter Min	G.C.
Pentane & Heavier	Mole%	0.01 Max	G.C.
SP-GR@60/60 °F		To be reported	D-2598
Cu. Strip No. 1		A Max	D-1838
Sulphur (Volatile)	PPM	30 Max	Microcoulometry
H <sub>2</sub> S	PPM	5 Max	D-2420
VP@100	PSIG	200 Max	D-2598
H <sub>2</sub> O Content	PPM	10 Max	D-2713
<b>BUTANE PROPANE SPECIFICATIONS</b>			
<b>PROPANE BUTANE GAS MIX (LPG)</b>			
<b>MIXTURE PERCENTAGES:</b>			
PROPANE	50%		
BUTANE	50%		
VAPOR	37.8 Max		

### **CIF (ASWP) TRANSACTION PROCEDURES**

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead, Company Registration detail, Banking Detail, Letter of acceptance of seller's working procedure and a copy of buyer's Passport data page.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Both parties lodge the sign and sealed contract with their respective banks.
4. Seller releases to the Buyer the Partial POP Documents below.
  - ❖ Copy of Tax Registration Certificate (Certificate of Incorporation),
  - ❖ Certificate of origin
  - ❖ Product Passport,
  - ❖ Refinery commitment to supply
  - ❖ Statement of availability of product.
  - ❖ Proforma Invoice.
5. On confirmation of the receipt of the Partial POP, buyer must within five (5) banking days issue the SBLC MT760 to seller's nominated fiduciary company bank account. In the attempt or inability of the buyer to issue the said bank guarantee within the stipulated period. Buyer is to make a financial guarantee payment of \$320,000USD (Three Hundred and Twenty Thousand USD) to enable seller secure the service of a Vessel for the transportation of the product to the buyer's destination port.

Note: Buyer will have this fee deducted from the total cost of the product when making payment for the product at the discharge port.



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6. Upon confirmation of the above, Seller release the below POP documents to the buyer.
  - ❖ Copy of Export License, issued by the Ministry of Petroleum and Energy.
  - ❖ Copy of approval to export, issued by the Ministry of Justice.
  - ❖ Copy of Statement of Availability of the Product.
  - ❖ Copy of the Refinery Commitment.
  - ❖ Copy of Transnet contract to transport the Product to the Port.
  - ❖ Copy of the Port Storage Agreement/ Insurance.
  - ❖ Copy of Charter Party Agreement.
  - ❖ Copy of Customs Clearance Certificate.
  - ❖ Copy of the Tank Receipt issued by the Storage Facilitator.
  - ❖ Copy of SGS Report.
7. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.
8. Upon successful and satisfactory test, Buyer makes operative payment for the full shipment via T/T Wire or MT103.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the full payment for the product from the Buyer's bank.
10. After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues for subsequent Eleven (11) months subject to this Contract



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