

# JOINT STUCK COMPANY "SOLID COMMODITY MARKET"

Address: 12528-4, MOSCOW CITY, HIGHWAY KHROSHEVSKOYE, DOM 32A



TIN: 7714877093  
OKPO: 60415888  
KPP: 771401001  
PSRN: 1127746504050  
OKTMO: 45348000000



IHH : 7714877093  
OTPH: 1127746504050  
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## **SOFT CORPORATE OFFER**

We "JSC SOLID COMMODITY MARKET" as authorized collaborative of our seller and representative of a Kazakhstan /Russian Petroleum Company, whose in legal representation of Kazakhstan /Russian Oil Refinery as authority in all Negotiation of Sales and Marketing of your products globally, hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to proceed straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

<b>GRADE:</b>	<b>KAZAKHSTAN /RUSSIAN EXPORT GRADE</b>
<b>ORIGIN:</b>	<b>KAZAKHSTAN /RUSSIA</b>
<b>COMMISSION STRUCTURE:</b>	<b>50%SELLER SIDE /50% BUYER SIDE</b>
<b>CONTRACT TERM:</b>	<b>12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS)</b>
<b>PAYMENT TERM:</b>	<b>MT103, BG, SBLC via MT760</b>
<b>POP:</b>	<b>PROVIDED AS PER DOCUMENTS LISTED IN CONTRACT</b>
<b>INSPECTION BY:</b>	<b>SGS/CIQ</b>
<b>COMMISSION:</b>	<b>PAID BY SELLER</b>

## **PRODUCTS AND PRICES**

### **➤ UREA 46% PRILLED & GRANULAR**

Minimum Quantity:	30,000 Metric Tons per month
Maximum Quantity:	100,000 Metric Tons per month
Price on CIF:	\$360.00 USD GROSS / \$350.00 USD NET
Commission:	Seller's Side \$5.00USD/ \$5.00USD Buyer's Side

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## TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS)

- 1 Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyer to the seller.
- 2 Seller Company Issues Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
- 3 Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
- 4 Seller releases to the Buyer the Partial POP Documents below.
  - ✓ Copy of Tax Registration Certificate (Certificate of Incorporation),
  - ✓ Certificate of origin
  - ✓ Product Passport,
  - ✓ Refinery commitment to supply
  - ✓ Statement of availability of product.
  - ✓ Proforma Invoice
- 5 On confirmation of the receipt of the partial POP, buyer must within five (5) banking days issue the Bank Guarantee in the form of (SBLC/MT760). Failure to issue the said bank guarantee within the stipulated days. Buyer issues a Performance security financial deposit of \$320,000.00USD (Three Hundred and Twenty Thousand United State Dollars). This is to enable the seller secure the service of the Vessel for the transportation of the product to buyer's destination port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.
- 6 On confirmation of the above clause, Seller Company releases copies of POP and Shipping documents to buyer Company.
  - ✓ Copy of export license, issued by the ministry of Petroleum and Energy.
  - ✓ Copy of approval to export, issued by the ministry of justice.
  - ✓ Copy of statement of availability of the product.
  - ✓ Copy of the refinery commitment.
  - ✓ Copy of Transnet contract to transport the Product to the Port.
  - ✓ Copy of the Port Storage agreement/ Insurance.
  - ✓ Copy of charter party agreement.
  - ✓ Copy of Customs clearance certificate.
  - ✓ Copy of the tank receipt issued by the storage facilitator.
  - ✓ Copy of SGS Report.
- 7 Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.
- 8 Buyer makes operative payment for the full shipment via T/T Wire or MT103.

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- 9 Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues
- 10 for subsequent Eleven (11) months subject to this Contract.

Best Regards



MOROZ ILYA VIKTOROVICH  
МОРОЗ ИЛЬЯ ВИКТОРОВИЧ  
С.Е.О

# PETROLEUM