



ЮЖНОВЛАДИГОРСКИЙ

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
ЮЖНОВЛАДИГОРСКИЙ

Переулок Орликов, дом 5 строение 2
107078, город Москва

ОГРН: 1177746930657, ИНН: 7708325626, ОКПО: 19385764
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Электронные Почта: info@yuzhnovladigorskiy.ru

TO: PRINCIPAL BUYER'S / MANDATE'S / INTERMEDIARIE

SOFT CORPORATE OFFER

We **OOO "YUZHNOVLADIGORSKIY" REFINERY**, with official legal responsibility under penalty of Perjury hereby Confirm the Availability and Capability to Supply the under list Products for Immediate Spot / TTO and Contract sales on CIF / FOB terms. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

COMMODITY: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 33.00 GROSS / US\$30.00 NET PER BARREL

PRICE FOB: US\$ 28.00 GROSS / US\$ 25.00 NET PER BARREL

COMMODITY: AVIATION TURBINE FUEL (JET A1)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 33.00 GROSS / US\$ 30.00 NET PER BARREL

PRICE FOB: US\$ 28.00 GROSS / US\$ 25.00 NET PER BARREL

COMMODITY: DIESEL GASOIL L-0.2-62 (GOST 305-82)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$250.00 GROSS / US\$240.00 NET PER MT

PRICE FOB: US\$230.00 GROSS / US\$220.00 NET PER MT

COMMODITY: DIESEL GASOIL EN 590 10PPM

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$250.00 GROSS / US\$240.00 NET PER MT

PRICE FOB: US\$230.00 GROSS / US\$220.00 NET PER MT

COMMODITY: AUTOMOTIVE GAS OIL (AGO)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$250.00 GROSS / US\$240.00 NET PER MT

PRICE FOB: US\$230.00 GROSS / US\$220.00 NET PER MT

LLC "YUZHNOVLADIGORSKIY"

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Copy of the Port Storage agreement

Copy of TRANSNEFT contract to transport the product to the loading port (Injection fees pay by seller)

Copy of the Charter Part Agreements (CPA) of the product to the discharge port (Seller pay freight charges)

Copy of tank storage receipts (Seller pay Port Storage Fees)

Copy of DIP test authority

SGS Reports from loading port.

Ocean Bill of Lading.

Insurance.

SALES TERMS / TRANSACTION PROCEDURES - SPOT - TTO CIF

1. Buyer issues Irrevocable Corporate Purchase Order ICPO with Seller procedure, Certificate of Incorporation/Company Registration, Corporate Profile, with full contact information and copy of buyer's Passport Data Page, and full banking details to Seller/Refinery
2. Seller and buyer signs Sales Purchase Agreement (SPA) Contract / Title Take over M.O.U of the loaded cargo on board.
3. Seller sends to buyer, the following documents which were issued in the initial Buyers name alongside invoice for Title Transfer payment and vessel rerouting charges;
 - A. Certificate of Origin
 - B. Commitment Letter to Supply
 - C. Statement of Product Availability
 - D. Bill of Lading
 - E. Invoice for TT Payment for Title Ownership transfer and Allocation Security Deposit.
4. Buyer pays for the Title Transfer of the product into their company name to get the Certificate of Ownership of cargo needed before vessel can enter destination port of the buyer, total cost for Title Transfer is paid Via TT wire transfer. Within 48hours of Receiving PPOP.
5. Upon confirmation of the payment, seller instruct the vessel master to anchor the vessel to buyer's destination port and changes the Title to the buyer company's name and issue all new ownership documents in Buyer Company's name inclusive of revised Bill of Lading (Importer /consignee).
6. Upon arrival of the product at buyer's destination port, buyer conduct CIQ inspection on product and release the remaining balance of the cargo Via MT103 after satisfaction of the CIQ report.

ООО "ЮЖНОВЛАДИГОРСКИЙ"

Mr. Tsuranov Nikolay Yuryevich

General Director



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