



ООО "КАМУЙЛ"

Адрес: 614068, Пермский край, город Пермь, улица Плеханова, 12, квартира 169, Россия.

Электронная почта: camoil_llc@mail.ru Телефон: +7 (963) 774 0038 скайп: Gilmutdinov Ildar

To: End-Buyer's/Buyer's Mandate.

Attn:

SOFT CORPORATE OFFER

LIMITED LIABILITY COMPANY "CAMOIL" is a registered company in Russian Federation that act as an agent or facilitator in wholesale trading of solid, liquid and gaseous fuels and similar products. We hereby confirm with full legal and corporate responsibility and under penalty of perjury that we are ready, to supply various crude products, in affordable quantity and price as specified in the Terms and Conditions stated below

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK / NOVOROSSIYSK/ ROTTERDAM/HOUSTON OR OTHER SAFE PORT.

DESTINATION PORT: BUYER'S OPTION.

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE.

DIESEL GAS D2 OIL GOST 305-82

MINIMUM LIFTABLE QUANTITY: 100,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$210.00/ NET USD \$200.00 PER METRIC TON

PRICE on FOB: GROSS USD \$200.00/ NET USD \$190.00 PER METRIC TON

D6 VIRGIN FUEL OIL

MINIMUM LIFTABLE QUANTITY: 100,000,000 GALLONS.

MAXIMUM LIFTABLE QUANTITY: 400,000,000 GALLONS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$0.42 / NET USD \$0.40 PER GALLON

PRICE on FOB: GROSS USD \$0.40/ NET USD \$0.38 PER GALLON

LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM LIFTABLE QUANTITY: 100,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$210.00/ NET USD \$200.00 PER METRIC TON

PRICE on FOB: GROSS USD \$200.00/ NET USD \$190.00 PER METRIC TON

RUSSIA ORIGIN JET A1 FUEL COLONIAL GRADE

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS

MAXIMUM LIFTABLE QUANTITY: 5,000,000 BARRELS ON MONTHLY BASIS

PRICE on CIF: GROSS USD \$28.00/ NET USD \$26.00 PER BARREL

PRICE on FOB: GROSS USD \$26.00/NET USD \$24.00 PER BARREL

AVIATION KEROSENE JET FUEL JP54

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS.

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$28.00/NET USD \$26.00 PER BARREL

PRICE on FOB: GROSS USD \$26.00 /NET USD \$24.00 PER BARREL



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13. Seller releases the commission of the intermediaries immediately.

TRANSACTION PROCEDURE ON CIF BASIS (ALT)

1. Seller issues SCO to buyer. If buyer accept seller's offer, Buyer revert back with ICPO addressed to Seller's representative (**LLC "CAMOIL"**) on buyer's company letter head including buyer's banking details, passport copy with letter confirming readiness, wiliness and capability to carry out the transaction.
2. Seller issues sales and purchase agreement (SPA), buyer countersigns and sends back to Seller.
3. Seller introduced a reliable and capable Logistic Company for the transportation of the product to buyer's destination. Buyer and logistic company jointly endorsed the CPA.
4. Seller issues to Buyer the Partial Proof of Product (POP) documents as listed below:
 - 4.1. Legalized Sales and Purchased Agreement (SPA).
 - 4.2. Statement of Product Availability
 - 4.3. Commitment to Supply the product
 - 4.4. Product Passport.
 - 4.5. Company registration certificate.
 - 4.6. Certificate of Origin.
 - 4.7. Export License
5. Within Five (5) banking days of receipt of the Partial POP documents, Buyer issue Standby Letter of Credit MT760 to seller's fiduciary company's bank account. If buyer could not issue SBLC MT760 within Five (5) banking days. Alternatively, buyer and logistic company negotiate on the logistic fee and buyer pays the CPA Fees, Buyer down payment will be deduct from the seller product value after inspection by SGS/CCIC at unloading Port by Buyer.
6. Upon seller's receipt of SBLC MT760 or shipping company confirmation of Freight Charges, loading commence as schedule and seller issues to buyer the full set of POP documents and 2% PB (Performance Bond) and full set of POP documents including SGS report by Bank to Bank Swift.
7. Within 3 banking days of vessel arrival at buyer destination port, buyer makes payment of product after SGS inspection of the product Q &Q and seller release commissions to the intermediaries.

Best Regards



Gilmutdinov Ildar Fansiyarovich
Director