



# ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

« П Р О М Г А З Д О Б Ы Ч А »

115487, г. Москва, проспект Андропова. 38 корпус 3,  
мансардный этаж ком. десять, Российская Федерация.

INN: 7703467465 / KPP: 772501001 / OGRN: 1187746934198

To Buyer/Mandates

## Soft Corporate Offer

We, **LLC "PROMGAZDOBYCH"** registered and incorporated in Russia , hereby confirm for and on behalf of our engaged Refineries/Export department, with full legal and corporate responsibilities, and with full knowledge of the Anti-Money Laundering Act 1992 and our compliance adherence; ("Refinery/Export Department"), declare with full corporate legal authority and financial capability under the penalty of perjury, the Refineries/Export Department is ready, willing and able to enter into an agreement to provide you with the under-stated products availability and delivery or collections within 25 banking days.

<b>Origin:</b>	Russia
<b>Grade:</b>	Russian Export Grade
<b>Loading Port:</b>	Rotterdam / Russia
<b>Incoterm:</b>	CIF
<b>Method of Delivery:</b>	BULK/BAGS
<b>Contract Terms:</b>	1st Month Shipment + 11 Months With Roll & Extension
<b>Payment Term:</b>	1st lift via MT103 after successful Dip Test + 12 contract via SBLC/IRDLIC
<b>Packing:</b>	Bulk / Bags
<b>Inspection:</b>	SGS or Equivalent at the loading port at seller cost
<b>Insurance:</b>	110%
<b>Mark Up</b>	Accepted
<b>Proof of Product:</b>	Provided as per documents listed in the Contract
<b>Quality:</b>	ISO Standard
<b>Specification:</b>	International export standard
<b>Discharge ports</b>	Brazil Port

### **UREA 46% GRANULAR**

Quantity: Minimum 12,500 MT Trial Shipment/  
Maximum 250,000 MT MONTHLY  
CIF Price: \$390 Gross / \$380 Net  
Commission is \$5 Buyer side\ \$5 Seller side.

### **SELLER / REFINERY CIF (SCO) PROCEDURES**

1. Buyer's issues an official (ICPO) inserting seller's terms and procedures along with the Company profile for soft probe and copy passport of buyer representative company.
2. Seller issues Draft SPA which is open for amendments, Buyer countersigns and sends back with NCNDA/IMFPA and a letter of guarantee to perform within 3 working days
3. Upon receipt of signed contract, seller submit/pays to register and legalize the contract with the Russian ministry authorities and buyer secure the allocation transaction passport code certificate (ATPCC) which identify buyer as the product allocation owner.



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4. Seller sends to buyer the scanned copies of the legalized/notarized SPA and ATPCC certificate with the Partial Proof of Product (POP) documents as listed below via secured e-mail and hard copies via courier: seller bear the courier cost

A. Commitment to Supply B. Availability of Product C. Certificate of Origin D. Product Passport

6. Both parties lodge their contract with their respective banks, seller signs the Charter Party Agreement with their shipping company and sends copy to buyer for reference.

7. Buyer issues SBLC MT760 for the first lift quantity to seller's bank within three (3) working days and if buyer fails to issue the agree Instrument within the time frame buyer therefore,

**Note: if buyer fails to issue the bank instrument within 3 banking days, in alternative buyer pays via MT103/TT USD 375,000.00 or equivalent in EURO as provisional guarantee performance within 72 hours and the amount will be deducted from the total product value when making the full payment at the destination/unload port.**

8. Seller's bank swift the shipping and full set of POP documents along with 2%PB to the buyer's bank within 72 hours.

9. Shipment commence immediately as agreed in the sales and purchase agreement (DRAFT CONTRACT).

10. Upon successful delivery and CIQ/SGS inspection at the buyer's port of destination, Buyer's bank will issue payment for the total product value via (MT103/TT).

11. Seller pays all Intermediary Involved in the Transaction as per signed NCNDA/IMFPA

12. Subsequently monthly shipment continues as per signed SPA and product payment will be made against successful SGS/CIQ or equivalent inspection via TT/MT103



**GENERAL DIRECTOR**  
**SOMOR ILYA OLEGOVICH**  
**LLC "PROMGAZDOBYCH"**