



LLC "GAZEKO"

ADDRESS: 174400, Russia, Novgorod region, Borovichi district, Borovichi, St. Okulovskaya, 4
INN: 5320028597, KPP: 370301001, OGRN: 1205300001170,
OKPO: 43642045, Email: efimova.tatyana.g@gazeko-oiltradingllc.ru, +79257473458
|WhatsApp: +79257473458

To: Buyer/Authorized representatives

SOFT CORPORATE OFFER

We LLC "GAZEKO" under penalty and Perjury hereby confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyers will be considered

AVAILABLE PRODUCTS

PRODUCT	Ultra-Low Sulphur Diesel
GRADE	EN590, 10 PPM
QUANTITY	50,000 - 300,000 MT Per Month x 12 Months
PRICE	CIF PRICE - \$360 GROSS/ \$350 NET (ORIGIN: Novosemeykino)

	Property	Unit	lower limit	upper limit	Test-Method
1	Cetane number		51.0	-	EN ISO 5165
2	Cetane index		46.0	-	EN ISO 4264
3	Density at 15°C	kg/m ³	820.0	845.0	EN ISO 12185
4	Polycyclic aromatic hydrocarbons	%m/m	-	8.0	EN ISO 12916
5	Sulphur content	mg/kg	-	10.0	EN ISO 20884
6	Flash point	°C	Above 55	-	EN ISO 2719
7	Carbon residue (on 10% distillation residue)	%m/m	-	0,30	EN ISO 10370
8	Ashcontent	% m/m	-	0,01	EN ISO 6245
9	Water content	mg/kg	-	200	EN ISO 12937
10	Total contamination	mg/kg	-	24	EN ISO 12662
11	Copper strip corrosion(3 hours at 50 °C)	rating	Class 1	Class 1	EN ISO 2160
12	OxidationStability	g/m3	-	25	EN ISO 12205
13	Lubricity, corrected wear scar diameter (wsd 1,4) at 60 °C	µm	-	460	EN ISO 12156
14	Viscosity at 40 °C	mm2/s	2,00	4,50	EN ISO 3104
15	Distillation recovered at 250 °C	%V/V		<65	EN ISO 3405
	Distillation recovered at 250 °C, 350 °C	%V/V	85		EN ISO 3405
	95%(V/V) recovered at	°C	-	360	EN ISO 3405



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TERMS AND CONDITIONS TANK TO VESSEL / DIP & PAY

1. Buyer issues an official ICPO along with Tank Storage Agreement (TSA) accompanied by company certificate of registration and valid means of identification.
2. Seller issues:
 - commercial invoice (CI) for the available quantity in the storage tank
 - product passport (Product Analysis Report),
 - Notarized Statement of availability of product
 - Authority to verify (ATV)
 - SGS Report from loading port.
3. Seller verifies buyer's tank storage facility, program injection.
4. Seller issues to buyer the listed below documents:
 - Unconditional dip test authorization (DTA)
 - Fresh SGS inspection report
 - Injection report
 - Certificate of Origin
 - Notarized and endorse NCNDA/IMFPA
 - Authorization to sell & collect (ATSC)
 - Tank storage receipt (TSR)
 - Commitment letter to supply
5. (Optional) Buyer SGS team re-conducts dip test inspection on the product in seller storage tanks on buyer expense
6. Upon successful dip test inspection, buyer pays for the total product value and seller immediately transfer the title of product ownership to buyer with all export documents
7. Seller immediately commences injection of the product into buyer's tanks
8. Seller pays intermediaries

SPOT/FOB PROCEDURES

STEP 1: Seller's official representative issues a Soft Corporate Offer (SCO)

STEP 2: Buyer issues ICPO

STEP 3: Seller issues purchase agreement Contract Along With Refinery General Director International passport copy And ICC warning letter, buyer sign and return both files

STEP 4: Seller provides following PPOP documents:

- Tank Storage Receipt (TSR)
- Consignment note issued from the tank farm operator confirming availability of product in storage and the quantity in storage, along with a Data page of the logistics operator international passport page.
- SGS Report
- Bill of Lading
- Authority to verify (ATV)
- Authority to sell and collect (optional)
- Unconditional Dip Test Letter (UDTA)
- Product Movement Eurl (ONE) Certificate.
- Inspection Approval Letter be signed by buyer and seller.

STEP 5: seller Extend his tank for three (3) days, as consignment owner & send inspection Invoice to buyer, on confirmation of buyer inspection payment, seller book for express Inspection as consignment owner, and endorse the inspection approval letter in other To enable express product Dip test.

STEP 6: After the test has been conducted, the inspection team shall send Q&Q report directly to the buyer's secured Email and buyer provides vessel details/port clearance or takeover the seller's tank.

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STEP 7: Upon signing the tank takeover agreement, the buyer shall within 48hrs pay for the total cost of the product via MT103/TT wire transfer.

STEP 8: Seller change title holder of products to buyer company name and issue the title holder certificate to Buyer Company.

TRANSACTION PROCEDURES CIF

- 1 BUYER ISSUES ICPO WITH SELLER PROCEDURE
2. SELLER ISSUES CONTRACT FOR REVIEW AND ENDORSEMENT BY ALL PARTIES, ALONG WITH DATA PAGE OF DIRECTOR INTERNATIONAL PASSPORT COPY OF REFINERY DIRECTOR, BUYER SIGN AND SEND BACK THE CONTRACT.
3. SELLER ISSUES PROOF OF PRODUCT AND SHIPPING DOCUMENTS AS LISTED BELOW;
 - A. CERTIFICATE OF PRODUCT ORIGIN
 - B. STORAGE TANK RECEIPT
 - C. CONSIGNMENT NOTE ISSUED FROM THE SHIPPING OPERATOR CONFIRMING THE RECEIPT OF THE QUANTITY OF PRODUCT ALONG WITH OPERATOR DATA PAGE OF INTERNATIONAL PASSPORT COPY
 - D. SGS REPORT
 - E. BILL OF LADING
 - F. SHORE TANK MEASUREMENT REPORT
 - G. COMMITMENT LETTER TO SUPPLY
4. UPON RECEIPT OF THE ABOVE DOCUMENTS BY THE BUYER, WITHIN 12 HOURS BUYER MAKES PAYMENT OF USD\$430,000 TO SECURE THE TITLE TRANSFER DEED TO ENABLE VESSEL REROUTING TO THE BUYER'S DESTINATION PORT AND SIGN NCNDA/IMFPA.
5. UPON RECEIPT OF THE ABOVE PAYMENT OF THE TITLE TRANSFER DEED, THE OWNERSHIP CERTIFICATE, VESSEL Q88 DOCUMENTS, WILL BE ISSUED AND THE FULL SET OF PROOF OF PRODUCT ALONG WITH SHIPPING DOCUMENTS WILL BE SENT TO THE BUYER WHILE THE VESSEL WILL BE REROUTED TO THE CURRENT BUYER DISCHARGE PORT.
6. UPON ARRIVAL OF THE VESSEL AT THE BUYER DISCHARGE PORT. THE VESSEL CAPTAIN WILL HAND OVER THE ENTIRE ORIGINAL POP DOCUMENTS TO THE BUYER REPRESENTATIVE WHILE BUYER PAYS IN FULL AFTER POSITIVE SGS, CIQ OR EQUIVALENT INSPECTION AT THE DISCHARGE PORT VIA T/T WIRE TRANSFER.
7. MANDATES/ INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO SPOT DELIVERY.

On Behalf Of Limited Liability Company "GAZEKO"
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