



Grozneft LLC

# GROZNEFT LLC

Legal Adress: 364001, Cheche Republic , Grozny , boulevard IM. M.A. Esambaeva,  
house7/84, office 4  
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## SOFT CORPORATE OFFER

### AVAILABLE PRODUCTS/ PRICES & PROCEDURES:

**CRUDE OIL (ESPO/ REBCO);**

Max. 4,8 Million Bbl./Months

US\$ 37 Gross / 35 Net per Bbl (CFR).

**JET FUELS (JP54 & JET A-1);**

Max. 3,1 Million Bbl./Months

US\$ 46 Gross / 44 Net per Bbl. (CFR).

**LIGHT CYCLE OIL (LCO);**

Max. 114,730 MT/Months

US\$ 270 Gross / 260 Net per MT (CFR).

**FUEL EN590 (50ppm/10ppm);**

Max 169,420 MT/Months

US\$ 253 Gross / 243 Net per MT (CFR).

**LIQUEFIED NATURAL GAS (LNG);**

Max 143,790 MT/Months

US\$ 230 Gross / 220 Net per MT (CFR).

**NOTE:**

**A: FOB prices are NEGOTIABLE. Product payments are ALSO acceptable in other currencies, i.e.: RUBLE/ RMB/ EURO .....ETC**

### FOB [ TANK TO VESSEL - (RUSSIAN PORTS) ] PROCEDURE

**1:** Buyer issues ICPO, CP accompanied with Chartered Part Agreement (CPA) and an authorization to verify it (under Buyer's company letterhead).

**2:** Seller issues Commercial Invoice (CI) on offered / available quantity within storage tank.

**3:** Buyer signs CI and returns it to seller accompanied with fulfilled NCNDA/IMFPA (by all groups) with agreed commission structures and following vessel's document copies:

- a. Fulfilled NCNDA/IMFPA (by all groups) with agreed commission structures,
- b. Vessel Questionnaire (Q88),
- c. Certificate of Classification,
- d. Certificate of Registry,
- e. SOLAS Certificate,
- f. MARPOL Certificate,
- g. International Load Line Certificate,
- h. International Tonnage Certificate,



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i. Certificate for Masters, Officers and Ratings.

**NOTE:** Non-submission of above full set, may be replaced by buyer's deposit of €21,830 to guarantee seller's tank farm's (risk control) department.

**4:** Seller submits PPOP documents below:

- a. Fresh SGS Report,
- b. Tank storage receipt (TSR),
- c. (ATV) Authorization for physical verification of the product,
- d. Injection report,
- e. Certificate of Origin,
- f. Product passport,
- g. Notarized and endorse NCNDA/IMFPA by the seller and their bank,
- h. Unconditional dip test authorization (DTA),
- i. Authorization to Sell and collect (ATSC).

**5:** Buyer upon physical verification of the product and PPOP confirmation order SGS to conduct the Dip test in the seller Storage Tank on buyer expense.

**6:** Upon successful Dip Test, product is immediately injected to Buyer's vessel and seller shall submit Title of Ownership Certificate to Buyer.

**7:** Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction.

**8:** Seller pays commissions to involved parties as accordingly with legal NCNDA/IMFPA.

## **FOB [ SPOT / DIP & PAY - (ROTTERDAM) ] PROCEDURE**

**1:** Buyer issues official order (ICPO) accompanied with company profile (CP), copies of passport and company registration.

**2:** Seller Completes DD and sends Commercial Invoice (CI) to buyer.

**3:** Buyer countersigns CI and returns it to seller alongside with buyer's current/active TSA (Tank Storage Agreement).

**4:** Sellers provides the below verifiable documents to buyer: -

- a) Company Registration Certificate,
- b) General Export License,
- e) Commitment to Supply (CTS),
- f) Authority to Sell & Collect the fund (ATSC).

**5:** Seller pays three (3) days of buyers Tank leasing fees and Buyer pays remaining or one or two day (1/2) AFTER seller's settlements. Both shall remit by one-way swift (TT-wire) been confirmed by buyer's tank farm.



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from shipment value to seller's agent in Asia, i.e.: Hong Kong/ China...etc., guaranteeing title tanker takeover.

**6:** Upon receipt of the title takeover payment by seller's agent in Asia, i.e.: Hong Kong/ China...etc., seller transfers the title to the potential buyer company's name and also re-issues all other outstanding documents to the buyer and send via swift from seller's bank to buyer's bank the full proof of the product.

**7:** Vessel arrives the discharge port and buyer carry out the CIQ/SGS inspection, upon successful product's qualitative and qualitative analysis, buyer makes the remaining payment by MT103 T/T for the full product to the seller.

**8:** Seller's bank sends a contractual non-operative 2% PB swift to Buyer's Bank.

**9:** Buyer's bank issues letter of credit SBLC/MT760 or DLC/MT700 to seller's bank covering the rest annual / consecutive shipments.



**Igor Dimitri Valentinovich**  
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