

Addressed:

To: END BUYER

Via:

Attn:

SOFT CORPORATE OFFER

We Limited Liability Company " STROYEKOSERVICE" with legal responsibility under penalty of perjury hereby issue this SOFT CORPORATE OFFER with confirmation that seller's refinery has the availability and capability to supply the under listed Products for Immediate Spot and Contract sales according to terms and conditions.

PRODUCT ORIGIN: RUSSIA

INCOTERMS: FOB/TTO/CIF

LOADING PORT: ROTTERDAM/ NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ NAKHODKA OR ASWP.

PAYMENT TERMS: T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

RUSSIA VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons @ Trial lift

Maximum Quantity: 300,000,000 Gallons @ Monthly Supply

Price: Gross \$0.60 USD / \$0.58 USD Net on FOB

Price: Gross \$0.64 USD / \$0.62 USD Net on CIF

Commission: Buyer's Side \$0.2 USD / Seller's Side \$0.2 USD

AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1

Minimum Quantity: 2,000,000 Barrels @ Trial lift

Maximum Quantity: 4,000,000 Barrels @ Monthly Supply

Price: Gross \$52.00USD / \$50.00USD Net on FOB

Price: Gross \$54.00USD / \$52.00USD Net on CIF

Commission: Buyer's Side \$2.00 USD / Seller's Side \$2.00 USD

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 2,000,000 Barrels @ Trial lift

Maximum Quantity: 4,000,000 Barrels @ Monthly Supply

Price: Gross \$52.00USD / \$50.00USD Net on FOB

Price: Gross \$54.00USD / \$52.00USD Net on CIF

Commission: Buyer's Side \$2.00 USD / Seller's Side \$2.00 USD

RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

Minimum Quantity: 2,000,000 Barrels @ Trial lift

Maximum Quantity: 4,000,000 Barrels @ Monthly Supply

Price: Gross \$60.00USD / \$58.00USD Net on FOB

Price: Gross \$62.00USD / \$60.00USD Net on CIF

Commission: Buyer's Side \$2.00 USD / Seller's Side \$2.00 USD



СТРОЙСЕРВИС
ОБЩЕСТВО С ОГРАНИЧЕННОЙ
ОТВЕТСТВЕННОСТЬЮ

общество с ограниченной ответственностью

«СТРОЙЭКОСЕРВИС»

АДРЕС: 358000, КАЛМЫКИНСКАЯ РЕСП., Г. ЭЛИСТА, УЛ. И.М. ГУБАРЕВИЧА, Д.5, ОФИС 304

ИНН: 0816026109 / КПП: 081601001 / ОГРН: 1130816023250

TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS)

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyer to the seller.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller releases to the Buyer the Partial POP Documents below.
 - Copy of Tax Registration Certificate (Certificate of Incorporation),
 - Certificate of origin
 - Product Passport,
 - Refinery commitment to supply
 - Statement of availability of product.
 - Proforma Invoice.
5. On confirmation of the receipt of the partial POP, buyer must within five (5) banking days issue the Bank Guarantee in the form of (SBLC/MT760). Failure to issue the said bank guarantee within the stipulated days. Buyer issues a Performance security financial deposit of \$320,000.00USD (Three Hundred and Twenty Thousand United State Dollars). This is to enable the seller secure the service of the Vessel for the transportation of the product to buyer's destination port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.
6. On confirmation of the above clause, Seller Company releases copies of POP and Shipping documents to buyer Company.
 - Copy of export license, issued by the ministry of Petroleum and Energy.
 - Copy of approval to export, issued by the ministry of justice.
 - Copy of statement of availability of the product.
 - Copy of the refinery commitment.
 - Copy of Transnet contract to transport the Product to the Port.
 - Copy of the Port Storage agreement/ Insurance.
 - Copy of charter party agreement.
 - Copy of Customs clearance certificate.
 - Copy of the tank receipt issued by the storage facilitator.
 - Copy of SGS Report.
7. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.
8. Buyer makes operative payment for the full shipment via T/T Wire or MT103.

ЭЛ. АДРЕС: llc.stroyekoservice@mail.ru ТЕЛ: +7 (926) 775 0793

общество с ограниченной ответственностью

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«СТРОЙЭКОСЕРВИС»

АДРЕС: 358000, КАЛМЫКИНСКАЯ РЕСП., Г. ЭЛИСТА, УЛ. И.М. ГУБАРЕВИЧА, Д.5, ОФИС 304
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9. Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank.
10. After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues for subsequent Eleven (11) months subject to this Contract

Best Regard



OKONOVA VALENTINA VLADIMIROVNA

GENERAL DIRECTOR

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