



**ЛУКОЙЛ НЕФТЕПЕРЕРАБОТКА ХРАНЕНИЕ ЛУКОЙЛ**

**Адрес офиса: Покровский бул., 3, Москва, Россия, 109028.**

**ИНН: 7708004767.**

**Hotline: Russia: +7(996)335-45-49, Rotterdam: +3163525013, Houston: +13462717903.**

**info@oiltankstorage.ru, rotterdam@oiltankstorage.ru, houston@oiltankstorage.ru**

## **FULL CORPORATE OFFER**

We "LUKOIL REFINING & TANK STORAGE " on behalf of our management, hereby issue this Full Corporate Offer with full corporate responsibility, we confirm and certify that we are reputable seller / refinery that has the capability to supply the commodity in accordance with the terms, conditions and procedure of the delivery.

### **RUSSIAN VIRGIN OIL (D6)**

Trial Quantity: 100,000,000 GAL PER WEEK

Quantity: 200,000,000 GAL PER WEEK

Max Quantity: 600,000,000 GAL PER WEEK

FOB Price: USD GROSS \$0.62 GAL | USD NET \$0.60 GAL

Commission: USD 0.01 Buyer side - USD 0.01 Seller side

Payment Term: MT103.

Loading Port: Rotterdam

Inspection: SGS/CIQ

### **PROCEDURES FOR FOB**

1. Buyer issues ICPO with full banking details and CP, CPA to Mandate/Seller
2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice with provision of buyer's Vessel Charter Party Agreement (CPA) from Russian Charter company for approval,(CPA must reflect Seller's refinery name as supplier).
3. Upon verification and clarification and location of buyer vessel (CPA), Seller issues PPOP documents to buyer:
  - A. Certificate of origin
  - B. Commitment Letter to Supplier
  - C. Notice of Readiness
  - D. Authorization to sell & collect.
  - E. Statement of Product Availability.
  - F. Clean-on- board Ocean Bill of Lading/Q88
  - G. Cargo Manifest

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- Buyer provide Q88 with full details of the captain and Readiness To Receive the fuel into the vessel (RTRF) to Seller
- Seller provides to buyer:
  - SGS report,
  - Pre- Injection Report,
  - DTA
- Buyer appoint their testing teams SGS or Equivalent to conduct dip test in seller Vessel before injection to buyer's vessel or alternatively conduct test upon injection completion into quality and quantity injected to the vessel.
- Upon injection to buyer vessel, buyer make 100% payment via MT103/TT to seller's nominated bank.
- Seller issue Title ownership documents to buyer upon confirm buyer payment.
- Seller pays commission to seller side and buyer side as structured in NCNDA/IMPFA and contract commence.

### STANDARD SPECIFICATION OF RUSSIAN VIRGIN OILD6

Method Units	Test	Results	Unit
ASTM D5002	Density and Relative Density of Crude Oil and Average API	29.7(29.7)Min	API
ASTM D1298-99	Density @ 15 Deg C	0.87(0.775)	Kg/t
ASTM D97	Pour Point of Petroleum Pour Point Pour Point	<-33(-36) BELOW ZERO <-27.4(-32.8) BELOW ZERO	°C °F
ASTM D93-IP34	Pensky-Martens Closed Cup Flash Point Corrected Flash Point	117(137)Min	°F
ASTM D4294	Sulfur content in petroleum Product by EDXRF Sulfur content	0.38(0.358)Max	W1%
ASTM D445	Kinematic/Dynamic viscosity Kinematic viscosity @ 122°F/50°C	17.83(18.12)Max	Mm2%

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ASTM D6304	Water content by coulometric Karl Fisher Titration Water content	0.20(0.7)Max	W1%
ASTM D482	Ash from petroleum product Average Ash	0.279(1.007)Max	W1%
ASTM D2161	Conversion of kinematic viscosity To SUS/SFS I Saybolt furoi Viscosity 122®F	10.9SFS	Max
ASTM D5184	Aluminum and Silicon in Fuel Oils By KP-AES or AAS Aluminum content Silicon content	102(max) 93(max)	Mg/kg Mg/kg
ASTM D95	Water by Distillation Vol%	0.70(Max)	Vol%
ASTM D4530.06	Carbon Residue	1.11(max)	W1%
Method, Test, Result, Unit			

SELLER'S SIGN/SEAL



BUYER'S SIGN/SEAL



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