

SK "RUSVIETPETRO" 000

Dmitrovskiy Proyezd, 10 стр.1, Moscow, 127422
INN: 7701791321

SOFT CORPORATE OFFER

MAZUT M100-10585-75 (MT)

PRICE FOB: GROSS \$210/NET \$200
PRICE CIF: GROSS \$235/NET \$225

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82 (MT)

PRICE FOB: GROSS \$220/NET 210
PRICE CIF: GROSS \$250/NET \$240

RUSSIAN ORIGIN JET FUEL A1 (BBL)

PRICE PER BARREL (FOB): \$85.00 USD GROSS / \$81.00 USD NET
PRICE PER BARREL (CIF): \$98.00 USD GROSS / \$94.00 USD NET

EURO 4, EURO 5 & DIESEL 500 PPM (MT)

PRICE FOB: GROSS \$205/NET \$195
PRICE CIF: GROSS \$245/NET \$235

LPG (LIQUEFIED PETROLEUM GAS) MT

PRICE FOB: GROSS \$230/NET \$220
PRICE CIF: GROSS \$250/NET \$240

LNG (LIQUEFIED NATURAL GAS) MT

PRICE FOB: GROSS \$240/NET \$230
PRICE CIF: GROSS \$280/NET \$270

BITUMEN GRADE 60/70 AND 80/100 (MT)

PRICE FOB: GROSS \$195/NET \$185
PRICE CIF: GROSS \$240/NET \$230

REBCO (Russian Export Blend Crude Oil) GOST 9965/76 (BBL)

PRICE FOB: GROSS \$95/NET \$91
PRICE CIF: GROSS \$110/NET \$106

WTI CRUDE (BBL)

PRICE FOB: GROSS \$85/NET \$81
PRICE CIF: GROSS \$92/NET \$88

EN590 (MT)

PRICE FOB: GROSS \$220/NET \$210
PRICE CIF: GROSS \$265/NET \$255

BASE OIL SN150 (MT)

PRICE FOB: \$510/\$500
PRICE CIF: \$540/\$530

BASE OIL SN500 (MT)

PRICE FOB: \$530/\$520
PRICE CIF: \$560/\$550

UREA (MT)

PRICE FOB: GROSS \$230/NET \$220
PRICE CIF: GROSS \$255/NET \$245

GASOLINE 87, 95 OCTANE RUSSIAN ORIGINS (MT)

PRICE FOB: GROSS \$290/NET \$280
PRICE CIF: GROSS \$310/NET \$300

GASOLINE 92 OCTANE RUSSIAN ORIGINS (MT)

PRICE FOB: GROSS \$270/NET \$260
PRICE CIF: GROSS \$290/NET \$280

LCO (MT)

PRICE FOB: GROSS \$ 250/ NET \$ 240
PRICE CIF: GROSS \$ 290/ NET \$ 280

D6 VIRGIN FUEL OIL.(GALLONS)

PRICE FOB: GROSS \$1.25/NET \$1.20
PRICE CIF: GROSS \$2.20/NET \$2.15

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PROCEDURE DIP & PAY FOB

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their TSA.
2. Seller issues Commercial Invoice (CI) for the product available in Tanks at the port; Buyer sign and submit the Commercial Invoice to the Seller.
3. Seller issues a copy of SGS report to the Buyer's Tank Farm to verify product in seller's tank reservoir and SGS report
4. Upon confirmation of successful verification of SGS and product by Buyer's Tank farm, seller issues the below listed PPOP documents to seller:
 - Unconditional Dip Test Authorization (DTA)
 - Fresh SGS Report
 - Authorization to Physically Verify product in Seller's Tank (ATV)
 - Q&Q Report - Ullage Report
 - Tank Storage Receipt
 - Tank Injection Report
5. Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer. Endorsed NCNDA/IMFPA.
6. Buyer inspect by SGS (Dip test in Seller tanks) on buyer's expense.
7. Seller Issue (Authorization to Transfer from Seller Tank to Buyer Tank) upon buyers satisfactory.
8. Buyer makes payment for the product via MT103 after completed injection and receiving copy of bill of lading and seller transfers title ownership to buyer and sign yearly contract delivery

CIF PROCEDURE

1. Buyer issues an official ICPO with company registration license
2. Seller issues draft contract (SPA) to buyer open for amendment; buyer review and sign mutually accepted contract and return to the seller in word format and PDF within 5 working days.
3. Seller reviews the signed contract and converts to PDF and sends copy to buyer with guarantee letter to supply.
4. Seller submits signed contract to the government ministry for registration, legalization and notarization at seller's expense
5. Buyer's bank issues bank instrument via SBLC MT760 or DLC MT700 for the value of first shipment to seller's nominated fiduciary bank coordinate in a format acceptable to seller/seller's bank within 3 banking days of buyer receiving final approved contract in PDF format with soft performance guarantee to enable seller commence trans-loading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within three (3) working days.

Please note: if buyer fails to issue the bank instrument within 3 banking days, in alternative buyer pays via MT103/TT USD 550,000.00 or equivalent in EURO/RMB as provisional guarantee

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performance within 72 hours and the amount will be deducted from the product face value when final payment is to be made.

6. Within 3 banking days of seller's fiduciary bank receiving buyer's bank instrument, seller's fiduciary bank issues 2%PB to buyer's bank account which is detailed and mutually agreed in the signed contract (Please note: 2% PB will not be issued by seller for alternative provisional guarantee performance payment of USD 550, 000.00)

7. Upon seller's fiduciary bank's successful receipt of bank instrument and buyer receipt of 2% PB from seller's fiduciary bank or in the alternative, on receipt of MT103/TT payment of USD 550,000.00 by seller's nominated bank, seller commence loading of the product within 7 days and issues full POP/Shipping documents with legalized SPA to buyer's company via bank to bank and copies via e-mail; buyer shall notify the seller by official written notice of his bank receiving seller's POP documents.

8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out SGS/CIQ or Equivalent Inspection to ascertain quality and quantity of the product.

9. Upon successful SGS/CIQ Inspection by buyer, product is discharged into buyer's storage facility. Buyer's bank release total product payment value or balance payment via MT03/TT in USD or equivalent and title of product ownership transferred to buyer

10. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours

11. Subsequently monthly shipment continues as per signed SPA and product payment will be made against successful SGS/CIQ or equivalent inspection via TT/MT103.

