



ULTIMA LLC

197110, SAINT-PETERSBURG GOROD, STREET BOLSHAYA
RAZNOCHINNAYA, BUILDING 14, LITER A, PROMISE 407A

SOFT CORPORATE OFFER

We **LIMITED LIABILITY COMPANY "ULTIMA"** as Seller of Petrol and Petrochemical Products hereby confirm with full legal and corporate responsibility and under penalty of perjury that we are ready, to supply various crude products, quantity and for the price as specified in the Terms and Conditions stated below

ORIGIN: RUSSIA

INCOTERMS: CIF/FOB

LOADING PORT: ROTTERDAM/ HOUSTON/NOVOROSSIYSK/VLADIVOSTOK /PRIMORSK/ NAKHODKA.

DESTINATION PORT: BUYER'S PORT

PAYMENT TERMS: T/T WIRE TRANSFER, DLC MT700, SBLC MT760.

INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE FACILITATORS.

DIESEL GAS D2 OIL GOST 305-82

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$180.00/ NET USD \$170.00 PER METRIC TON

PRICE on FOB: GROSS USD \$170.00/ NET USD \$160.00 PER METRIC TON

D6 VIRGIN FUEL OIL

MINIMUM LIFTABLE QUANTITY: 100,000,000 GALLONS.

MAXIMUM LIFTABLE QUANTITY: 400,000,000 GALLONS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$0.64 / NET USD \$0.62 PER GALLON

PRICE on FOB: GROSS USD \$0.62 / NET USD \$0.60 PER GALLON

LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$180.00/ NET USD \$170.00 PER METRIC TON

PRICE on FOB: GROSS USD \$170.00/ NET USD \$160.00 PER METRIC TON

AVIATION KEROSENE JET FUEL JP54

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS.

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS.

PRICE on FOB: GROSS USD \$38.00 /NET USD \$36.00 PER BARREL

UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)

MINIMUM LIFTABLE QUANTITY: 10,000 METRIC TON

MAXIMUM LIFTABLE QUANTITY: 100,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$200.00 / NET USD \$190.00 PER METRIC TON

MAZUT M-100 GOST 10585-75/9

MINIMUM LIFTABLE QUANTITY: 100,000 METRIC TON,

MAXIMUM LIFTABLE QUANTITY: 500,000 METRIC TON ON MONTH BASIS.

PRICE on CIF: GROSS USD \$180.00/ NET USD \$170.00 PER METRIC TON

УЛЬТИМА, ООО

197110, САНКТ-ПЕТЕРБУРГ, УЛИЦА БОЛЬШАЯ РАЗНОЧИННАЯ, ДОМ 14, ЛИТЕР А, ОБЕЩАНИЕ 407А

ТЕЛ: + 7- (926)-003-7748

ИНН: 7801631635, ОГРН: 1147847199444



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DIESEL FUEL EN-590 ULSD -10PPM/50PMM/500PMM GASOLINE

MINIMUM LIFTABLE QUANTITY: 100,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 500,000 METRIC TON ON MONTH BASIS.

PRICE on CIF: GROSS USD \$200.00 / NET USD \$190.00 PER METRIC TON

PRICE on FOB: GROSS USD \$190.00 / NET USD \$180 PER METRIC TON

FUEL OIL CST-180

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$200.00/ NET USD \$190.00 PER METRIC TON

PRICE on FOB: GROSS USD \$190.00/ NET USD \$180.00 PER METRIC TON

AUTOMOTIVE GAS OIL – AGO OIL – AGO

MINIMUM LIFTABLE QUANTITY: 100,000 METRIC TONS.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TONS ON MONTH BASIS.

PRICE on CIF: GROSS USD \$200.00/NET USD \$190.00 PER METRIC TON.

PRICE on FOB: GROSS USD \$190.00/ NET USD \$180.00 PER METRIC TON.

LIQUEFIED NATURAL GAS (LNG)

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$190.00/ NET USD \$180.00 PER METRIC TON

RUSSIA ORIGIN JET A1 FUEL COLONIAL GRADE

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS.

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$40.00/NET USD \$38.00 PER BARREL

PRICE on FOB: GROSS USD \$38.00 /NET USD \$36.00 PER BARREL

PETROLEUM COKE

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TONS.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TONS ON MONTH BASIS.

PRICE on CIF: GROSS USD \$80.00/NET USD \$70.00 PER METRIC TON.

LIGHT CYCLE OIL (LCO)

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TONS.

MAXIMUM LIFTABLE QUANTITY: 500,000 METRIC TONS ON MONTH BASIS.

PRICE on CIF: GROSS USD \$ 200.00/NET USD \$190.00 PER METRIC TON.

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

MINIMUM LIFTABLE QUANTITY: 500,000 BARRELS

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS PRICE on CIF: GROSS USD \$40.00/NET

USD \$38.00 PER BARREL PRICE on FOB: GROSS USD \$38.00 /NET USD \$36.00 PER BARREL

TRANSACTION PROCEDURE FOB CI DIP & PAY(1)

1. Buyer Issues ICPO, CP + CPA And Passport Copy Of The Buyer.
2. Seller Issues Commercial Invoice, Buyer Countersign And Returns The Signed Ci And All Parties Sign The NCNDA/IMFPA Agreement.
3. Seller Issue (18,200 USD) Payment Invoice To Buyer For Allocation Procurement And Title Documentations, Buyer Execute The Invoice Within 48hours.

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4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.

b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.

c) Copy of statement of availability of the product.

d) Copy of the refinery commitment to produce the product.

e) Copy of Transnet contract to transport the product to the loading port.

f) Copy of the port storage agreement.

g) Copy of the charter party agreement to transport the product to discharge port.

h) Copy of Vessel Questionnaire 88.

i) Copy of Bill of Lading.

j) SGS Report at loading port.

k) Dip test Authorization (DTA).

l) NOR /ETA.

m) Certificate of Ownership Transfer.

n) Allocation Transaction Passport Code Certificate by Ministry of Energy.

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the OCE by SGS at destination port.



General Manager

Fedotov Sergey Alexandrovich

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