

ООО «РОЯЛТРАНСНЕФТЬ»

129336, г. Москва, Лосиноостровский район, ул. Малыгина, д. 20, каб. 1, каб. 2
ИНН 7716937397. ОГРН 1197746345191. КОД ОКПО 39792164.

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TELL / WHATSAPP: +79654260466, +794955449756.

SOFT CORPORATE OFFER

We "ROYALTRANSNEFT.LLC" registered and incorporated in Russia, hereby confirm for and on behalf of our engaged Refineries/Export department, with full legal and corporate responsibilities, with full knowledge and our compliance adherence; ("Refinery/Export Department"), declare with full corporate legal authority and financial capability under the penalty of perjury, the Refineries/Export Department is ready, willing and able to enter into an agreement to provide you with the under-stated products availability and delivery or collections within 25 banking days.

1.	Origin	Russia
2.	Grade	Russia Export Grade
3.	Loading Port	Rotterdam / Houston / Russia
4.	Incoterm	FOB ROTTERDAM CI, DIP AND PAY / CIF PORT OF CHINA
5.	Specifications	International Export Standard
6.	Contract Terms	1 ST Month Shipment +11 Months with Roll & Extension
7.	Method of Delivery	Pipeline / Vessel
8.	Payment Terms	SBLC MT760/TT/103 after successful Dip Test
9.	Inspection	SGS / INTERTEK
10.	Packing	Bulk / Oil Tanker Vessel
11.	Insurance	110%
12.	Quality	ISO Standard
13.	Mark Up	Accepted
14.	Proof of Product	Provided as per documents listed in the Contract
15.	Commission	Seller pays both sides (5% Buyer's side /5% buyer's side)

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LIST OF PRODUCTS

1). JetA1

Minimum Quantity: 500.000 BBLs Trial Shipment / Maximum Quantity: 2,000.000 BBLs per Month.
FOB Price: Gross \$59 / \$57 Net per BBL.

2). D6

Minimum Quantity: 10,000.000 Gallons Trial Shipment / Maximum Quantity: 100,000.000 Gallons per Month. FOB Price: Gross \$0.88 / \$0.86 Net per Gallon.

3). RUSSIA DIESEL FUEL (EN590)

Minimum Quantity: 50.000 MT Trial Shipment / Maximum Quantity: 200.000 MT per Month. CIF Price: Gross \$305 / \$295 Net per MT.

4). LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50.000 MT Trial Shipment / Maximum Quantity: 200.000 MT Per Month. CIF price: Gross \$305 / \$295 Net per MT.

TRANSACTION WORKING PROCEDURE FOR FOB ROTTERDAM PORT CI DIP & PAY.

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO), Passport Copy, License and CPA.
2. Upon acceptance of buyer ICPO Seller issues Commercial Invoice for buyer's review and signing of the trial lift order for the awarded allocation.
3. Buyer signs the commercial invoice and returns to seller
4. Seller lodge the sign commercial invoice with buyer license and Q88 with the (Ministry of Energy Russia Federation), upon successful endorsement by the Ministry of Energy,
5. Buyer and Seller equally endorse agreement and pay for pipeline service with a pipeline company for injection of product from seller's tank to buyer's vessel.
6. Seller issues the POP Documents as shown below:
 - Dip Test Authorization (DTA)
 - Fresh SGS Report
 - Q&Q Report

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7. After confirmation of the buyer's financial commitment, Seller will issue to Buyer's bank within 4 Days the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank to bank.

- Copy of Approval to Export,
- Copy of License/Permit to Export
- Copy of Statement of Availability of Product.
- Copy of the Refinery Commitment to Produce the Product.
- Copy of Vessel Questionnaire 88.
- Refinery Certificate of Product Ownership.
- Copy of Fresh SGS.
- Copy of Bill of Lading.
- Copy of the Port Storage Agreement.
- Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.

8. Buyer/Buyer's Bank officer verifies the swift of full POP & 2% PB.

9. Delivery commence as per schedule

10. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of SGS inspection buyer makes 100% Payment via MT103-T/T wire transfer within 72 hours from issuance of CIQ/SG certificate at discharge port.

11. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours.



Galybin Alexey Alexandrovich
GENERAL DIRECTOR.

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