



# РУСЬ НЕФТЬ

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ



368886, Республика Дагестан, Тарумовский р-н, ул. Карабаглы С.  
ИНН 0532004239 КПП 053101001 ОГРН: 5110532000024  
Rusneft75@mail.ru; +7 (499) 904-62-40; +7 (916) 688-97-81

TO: End Buyer/Registered Mandate

## SOFT CORPORATE OFFER

We “OOO RUSNEFT” are the undersigned group of companies and a direct agency in large oil refineries herein the Russian Federation. We are certified representative and agent of all refineries with full corporate and legal authority & responsibility under penalty of perjury confirm the availability of the following petroleum products for immediate sales only to all qualified buyers in accordance with the conditions below and provisions. All supplies are guaranteed under the auspices of the Department of Energy, which also meets standard specifications and to pass the strict requirements of the Russian standard (GOST) R STANDARD or equivalent in accordance with international ICC rules.

**ORIGIN: RUSSIA**

**DELIVERING PORT: CIF & FOB, TTO - ROTTERDAM & ASWP**

**INCOTERMS: COST INSURANCE & FREIGHT**

**LOADING PORT: NOVOROSIYSK/ PRIMORSK / VLADIVOSTOK PORTS**

**PAYMENT TERMS: T/T WIRE TRANSFER & MT103**

**INSPECTION: SGS**

**INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE**

### RUSSIA ORIGIN DIESEL GAS D2

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

FOB Price: Gross USD \$ 240.00MT NET / USD \$ 230.00MT on FOB/Novorossiysk/ASWP

### RUSSIA ORIGIN MAZUT M100

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

FOB Price: Gross USD \$180.00 / USD \$170.00 NET on FOB/Novorossiysk/ASWP

### RUSSIA EXPORT BLEND CRUDE

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

FOB Price: Gross USD \$40.00 / USD \$ 36.00 NET on FOB/Novorossiysk/ASWP

Адрес: г. Москва, ул. Пятницкая, д.



# РУСЬ НЕФТЬ

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ



368886, Республика Дагестан, Тарумовский р-н, ул. Карабглы С.  
ИНН 0532004239 КПП 053101001 ОГРН: 5110532000024  
Rusneft75@mail.ru; +7 (499) 904-62-40; +7 (916) 688-97-81

## NON-NEGOTIABLE FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO, company registration certificate and data page of buyer's Passport or any I.D for proper verification.
2. Seller issue Commercial Invoice/SPA to buyer for endorsement and buyer endorse and revert back along with valid Tank Storage Agreement (TSA) & a confirmation letter to complete the transaction by working strictly on the transaction procedures.
3. Seller Issue to Buyer below documents:
  - Passport Of Product (Dip Test Result)
  - Tank Storage Receipt (TSR)
  - Confirmation Letter of the Availability of Product (Endorsed by the Russian MOE)
  - Unconditional Dip Test Authorization to be endorsed by Seller, Buyer and Seller's Storage Shore Terminal to enable Inspection of the products.
  - Letter of Affirmation from Russian Ministry of Justice.
4. Dip Test conducted successfully within 36 hours, IMFPA endorsed by all parties.
5. Upon the receipt of the inspection report Q&Q, buyer/seller confirm quality and quantity, buyer pays for the total commodity within 48hours.
6. All intermediaries are paid within 24 hours of products payment. Title, Shipping and all export documents are immediately transfer to the buyer.
7. The seller issue roles and extension contract delivery contract for buyer's review and acceptance.

SIGN AND SEALED

General Director for Commerce

Nikolay P. Oshvin



Адрес: г. Москва, ул. Пятницкая, д.