



Bashneftegaz International (Ufa Region)

Address: 450077,Ufa city,Chernyshevskogo street,
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Email: sales@bashneftegaz.ru , export@bashneftegaz.ru, info@bashneftegaz.ru

Tel: +7 495 20 86 703, +7 926 24 30 275, Fax: 7 495 20 86 908 ,
INN / KPP: 0278170118 / 027401001

OFFER AND PROCEDURES

We the Refinery "BASHNEFTEGAZ" A Refinery with legal responsibility under penalty of Perjury hereby Confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

ORIGIN	RUSSIA
PERFORMANCE BOND(PB)	2%OF THE FIRST MONTH SHIPMENT VALUE
DESTINATION	ASWP
INCOTERMS	CIF/FOB
LOADINGPORT	NOVOROSSIYSK /VLADIVOSTOK/NAKHODKA /PRIMORSK/ROTTERDAM
PAYMENT TERM'S	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103
INSPECTION	SGS,CIQORSIMILAR
COMMISSION	SELLER'S SIDE- \$5.00 PER MT/BUYER'S SIDE-\$5.00 PER MT SELLER SIDE-\$ 0.5 PER BBL/BUYER SIDE-\$ 0.5 PER BBL
INSURANCE	PAID BY SELLER,COVERING 110%OF SHIPMENT VALUE

LIST OF PRODUCTS AD PRICES

D2 DIESEL GAS OILL-0.2-62 GOST 305-82	CIF	FOB
QUANTITY FOR CONTRACT / FOB / TTO	PRICE LIST	PRICE LIST
50.000 METRIC TONS TO 100.000 METRIC TONS	200 USD PER MT	190 USD PER MT
FUEL JP54(AVIATION KEROSENE COLONIALGRADE 54)	CIF	FOB
QUANTITY FOR CONTRACT / FOB / TTO	PRICE LIST	PRICE LIST
1.000.000 BBLs TO 2.000.000 BBLs	42 USD PER BBL	38 USD PER BBL

JET FUEL JPA1(AVIATIONKEROSENE COLONIALGRADEA1)	CIF	FOB
QUANTITY FOR CONTRACT / FOB / TTO	PRICE LIST	PRICE LIST
1.000.000 BBLs TO 2.000.000 BBLs	40 USD PER BBL	36 USD PER BBL

GASOLINE	CIF	FOB
QUANTITY FOR CONTRACT / FOB / TTO	PRICE LIST	PRICE LIST
50.000 METRIC TONS TO 100.000 METRIC TONS	190 USD PER MT	185 USD PER MT
100.000 METRIC TONS TO 200.000 METRIC TONS	185 USD PER MT	180 USD PER MT

ООО "БАШНЕФТЕГАЗ ОВЕРСИЗ"

sales@bashneftegaz.ru , export@bashneftegaz.ru
INN / KPP: 0278170118 / 027401001

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Telephone : +7-926-243-0275

Adresse: 450077, Башкортостан республика,
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КВАРТИРА 33



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TANKER TAKE OVER TRANSACTION PROCEDURE

1. Buyer issue ICPO with banking details
2. Seller issues complete Tanker Take Over Draft contract of the loaded cargo (MOU)
3. Buyer signs TTO Draft contract and return to the Seller
4. Seller endorse TTO contract, Seller sends to buyer, the following POP documents which were issued in the initial buyer's name via email.
 - 1) Certificate of Product Origin
 - 2) Product Passport (Quantity & Quality Dip Test Analysis Report)
 - 3) Certificate of Quality
 - 4) Bill of Lading
 - 5) Tanker Vessel Q88 Document
 - 6) E.T.A. (Estimated Time of Arrival) Of Vessel
 - 7) Ullage Report
 - 8). Freight/Cargo Manifest
 - 9) Invoice
5. Buyer confirms and verifies the POP documents and Issue TT MT103 payment for the minimum of **452.000 USD (Four Hundred and Fifty-Two Thousand United State Dollars)** of the total value of the product to Seller nominated account, to obtain Certificate of Ownership of the cargo and the shipping document will be re-issued in the name of the potential buyer. Seller will re-route the vessel to buyer's destination port upon confirmation of buyer's payment and sends to buyer the information of the clearing agent for the vessel simultaneously and the 452,000 USD will be deducted from the total cost of the product.
6. Upon arrival of the vessel at the buyer's discharge port, the buyer verifies the product, performs Dip Test on board seller's vessel and pays for the product via TT MT103 before CIQ and discharge of the vessel.
7. Seller out pays the intermediaries involved within 72 hours after receipt of payment of the product from the buyer.

SALES DIRECTOR
BASHNEFTEGAZ REFINERY
MR KIRILL MIKHAIL MIKHAILOVICH



END OF DOCUMENT

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