



LLC FORT KAPITAL

INN 7725269139 OGRN 1157746315209 TIN 772380785085

EMAIL: OOO.FORTKAPITAL@BK.RU SKYPE&TELEPHONE: +7 977 555-13-05

115470, MOSCOW, KLENOVY BOULEVARD, BUILDING 6, BUILDING 2, ROOM 8 ROOM 1

To: End Buyer / Mandate.

Via: Mr. Aleksey Viktorovich Koryakov

SOFT CORPORATE OFFER

We the undersigned LLC FORT KAPITAL mandate to end seller company, hereby confirm with full corporate legal responsibilities, under penalty and perjury that we are ready, willing and capable to enter into a contract to sell the following commodities. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

ORIGIN: RUSSIA

DELIVERING PORT: CIF ASWP/FOB ROTTERDAM

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: NOVOROSSIYSK, NOVOROSSIYSK / PRIMORSK / VLADIVOSTOK / ROTTERDAM & HOUSTON PORTS

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

COMMISSION: BUYER SIDE 50% & SELLER SIDE 50%

RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 200,000 Metric Tons per Month

CIF Price: Gross USD \$ 300.00MT / USD \$ 290.00MT Net (Negotiable)

FOB Price: Gross USD \$ 270.00MT / USD \$ 260.00MT Net (Negotiable)

Commission: USD \$ 5/MT Buyer side, USD \$ 5/MT Seller side



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LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 200,000 Metric Tons per Month

CIF Price: Gross USD \$ 260.00MT / USD \$ 250.00MT Net (Negotiable)

FOB Price: Gross USD \$ 250.00MT / USD \$ 240.00MT Net (Negotiable)

Commission: USD \$ 5/MT Buyer side, USD \$ 5/MT Seller side

RUSSIA ORIGIN JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Contract up to 2,000,000 Barrels per Month or more

CIF Price: Gross USD \$ 40.00BBL / USD \$ 38.00BBL Net (Negotiable)

FOB Price: Gross USD \$ 30.00BBL / USD \$ 28.00BBL Net (Negotiable)

Commission: USD \$ 1/BBL Buyer side, USD \$ 1/BBL Seller side

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 200,000 Metric Tons per Month

CIF Price: Gross USD \$ 305.00MT / USD \$ 295.00MT Net (Negotiable)

FOB Price: Gross USD \$ 280.00MT / USD \$ 270.00MT Net (Negotiable)

Commission: USD \$ 5/MT Buyer side, USD \$ 5/MT Seller side

TRANSACTION PROCEDURES FOB

1. BUYERS ISSUE ICPO WITH TSA

2. SELLER ISSUE COMMERCIAL INVOICE TO BUYER

3. BUYER SIGNED/SEALED AND RETURNS COMMERCIAL INVOICE WITH LETTER OF ACCEPTANCE.



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4. SELLER VERIFICATION AND APPROVED BUYER (TSA) AND REQUEST BUYER TO OBTAIN TWO (2) INVOICES

5. SELLER PAYS BUYER TANKS FOR 3 DAYS AND BUYER PAYS 2 DAY SIMULTANEOUSLY TO COMPLETE (5) DAYS TSR AND SEND TO SELLER WITH ATI.

6. SELLER ISSUE TO BUYER PPOP DOCUMENTS AS MENTIONED BELOW VIA EMAIL

A- NOTICE OF READINESS

B- INJECTION SCHEDULE

C- AUTHORIZATION TO SELL AND COLLECT

D- COMMITMENT TO SUPPLY

E- STATEMENTS OF PRODUCTS AVAILABILITY

7. SELLER COMMENCE WITH THE INJECTION OF THE FIRST MONTH SHIPMENT QUANTITY FROM THE REFINERY STORAGE RESERVATION THROUGH THE PIPELINE OR TANK INTO STORAGE BUYER'S TANK IN THE PORT OF LOADING OR TANK TO TANK.

8. UPON THE COMPLETION OF THE INJECTION SELLER ISSUE DTA, TO BUYER, BUYER INSPECT WITH SGS AGENT

9. AFTER BUYER SUCCESSFUL SGS REPORT Q&Q DIP TEST ON THE PRODUCT BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT INJECTED INTO THE TANK VIA MT103 OR TT WIRE TRANSFER.

10. UPON SELLER RECEIVE OF THE FULL PRODUCT PAYMENT FROM THE BUYER, SELLER ISSUE TO BUYER THE TITLE OWNERSHIP OF THE PRODUCT AND EXPORTS DOCUMENTS.

11. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SEND SPA TO BUYER FOR ONE YEAR SUBSEQUENTLY MONTHLY SHIPMENT CONTINUE AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.

******SELLER PAYS ALL COMMISSIONS TO BUYER & SELLER BROKERS******

COST INSURANCE FREIGHT (CIF)-TRANSACTION PROCEDURE

1. BUYER ISSUES ICPO AND COMPANY PROFILE WITH BANK DETAILS ON IT AND BUYER'S PASSPORT 2. SELLER ISSUES SALES AND PURCHASE AGREEMENT (SPA) OPEN FOR AMENDMENTS. BUYER SIGNS THE FINAL SPA AND RETURNS TO SELLER.

3. SELLER ISSUES THE BELOW DOCUMENTS:

A. REFINERY COMMITMENT TO SUPPLY



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B. STATEMENT OF PRODUCT AVAILABILITY

C. PASSPORT OF THE PRODUCT

D. CHARTER PARTY AGREEMENT

E. NOTICE OF READINESS

4. BUYER ISSUES MT799 TO CONFIRM FUNDS AVAILABILITY WITHIN 72 BANKING HOURS AFTER RECEIPT AND CONFIRMATION OF THE PARTIAL PROOF OF PRODUCT DOCUMENTS, AND SBLC VIA MT 760 OR DLC VIA MT 700 COVERING THE TOTAL COST OF THE GOODS TO THE SELLER WITH FIVE (5) WORKING DAYS. IF BUYER IS UNABLE TO ISSUE THE SBLC VIA MT760 OR DLC MT 700 WITHIN FIVE (5) WORKING DAYS, SELLER SHALL REFER THE BUYER TO A CORPORATE FINANCIAL COMPANY OUT OF THE UNITED KINGDOM FOR LEASING AND ISSUING OF SBLC OR DLC.

5. UPON CONFIRMATION OF THE SBLC VIA MT 760 OR DLC VIA MT 700, SELLER SHALL COMMENCE THE LOADING AND SHIPMENT OF THE GOODS TO THE BUYER'S DESTINATION PORT AND ISSUES TO THE BUYER THE FOLLOWING SHIPPING DOCUMENTS:

A. FRESH SGS REPORT NOT LESS THAN 24 HOURS OLD AT LOADING PORT.

B. BILL OF LADING IN BUYER'S COMPANY NAME

C. CLEAN ON BOARD CERTIFICATE

D. ESTIMATED TIME OF ARRIVAL TO DESTINATION PORT (ETA)

E. PORT AUTHORITY DECLARATION OF VESSEL EXIT

F. AUTHORIZATION TO BOARD

G. Q88 OF THE LOADED VESSEL

H. CERTIFICATE OF ORIGIN

6. SHIPMENT COMMENCES TO BUYER'S DESTINATION PORT.

7. UPON ARRIVAL OF THE VESSEL AT THE BUYER'S DESTINATION PORT, THE BUYER SHALL PERFORM INSPECTION OF THE SHIPMENT ON BOARD VESSEL AND WITHIN 72 WORKING HOURS AFTER POSITIVE INSPECTION, BUYER PAY FOR THE TOTAL COST OF THE GOODS BY TT OR MT 103. DISCHARGE OF SHIPMENT TO BUYER'S DEPOT SHALL COMMENCE.



**MR. ALEKSEY VIKTOROVICH KORYAKOV
GENERAL DIRECTOR**



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