ЗАКРЫТОЕ АКЦИОНЕРНОЕ ОБЩЕСТВО "РУСГЕОСЕРВИС"

Адрес: 127287, Москва город, 4-й Вятский переулок, д. 24, к. 1
Телефон: +7 (925) 815-93-28
Э-почта: vvsmirnov@zaorusgeoservis.ru
Скайп: live:.cid.e34a1811ee58462f
Ватсапе: +7 (925) 815-93-28

To: **The End Buyer Company.**

SOFT OFFER CORPORATE

We **ZAO "RUSGEOSERVIS"** with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer (SCO) declaring we have the capability to supply the below products we currently have on cargo on-board vessel on a Tanker Take Over (TTO) transaction and we'll reroute the vessel to the buyer's destination port:

1. Product Name: **Diesel Fuel EN590 Euro 5 (ULSD 10PPM)** Liftable Quantity: **50,000 Metric Tons** Trial.
Price - $260 Gross / $250 Net per MT

2. Product Name: **MAZUT M100 GOST 10585-2013** Liftable Quantity: **50,000 Metric Tons** Trial.
Price - $190 Gross / $180 Net per MT

3. Product Name: **EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL** Liftable Quantity: **2,000,000 Barrels** Trial.
Price - $36 Gross / $34 Net per BBL

4. Product Name: **LIGHT CYCLE OIL (LCO)** Liftable Quantity: **50,000 Metric Tons** Trial.
Price - $250 Gross / $240 Net per MT

5. Product Name: **DIESEL D2 GASOIL GOST 305-2013** Liftable Quantity: **50,000 Metric Tons** Trial.
Price - $240 Gross / $230 Net per MT

6. Product Name: **AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL JP54)** Liftable Quantity: **1,000,000 Barrels** Trial.
Price - $44 Gross / $42 Net per BBL

7. Product Name: **AVIATION TURBINE FUEL (JET FUEL A1)** Liftable Quantity: **1,000,000 Barrels** Trial.
Price - $42 Gross / $40 Net per BBL

8. Product Name: **DIESEL D6 VIRGIN LOW POUR FUEL OIL** Liftable Quantity: **100,000,000 Gallons** Trial.
Price - $0.65 Gross / $0.60 Net per GLN

9. Product Name: **NAPHTHA** Liftable Quantity: **50,000 Metric Tons** Trial.
Price - $280 Gross / $240 Net per MT

ZAO "RUSGEOSERVIS"

Address: 127287, Moscow, 4th Vyatsky Lane, House 24, Building 1.
Telephone: +7 (925) 815-93-28
Email: vvsmirnov@zaorusgeoservis.ru
Skype: live:.cid.e34a1811ee58462f
WhatsApp: +7 (925) 815-93-28

ЗАКРЫТОЕ АКЦИОНЕРНОЕ ОБЩЕСТВО "РУСГЕОСЕРВИС"

Адрес: 127287, Москва город, 4-й Вятский переулок, д. 24, к. 1
Телефон: +7 (925) 815-93-28
Э-почта: vvsmirnov@zaorusgeoservis.ru
Скайп: live:.cid.e34a1811ee58462f
Ватсапе: +7 (925) 815-93-28

ADDITIONAL DETAILS / INFORMATION

ORIGIN	**RUSSIAN**
SPECIFICATION & GRADE	**STANDARD QUALITY AND GRADE**
PAYMENT TERM	**T/T & MT 103**
CONTRACT TERM	**LIFTABLE + CONTRACT AFTER SUCCESSFUL LIFTABLE.**
COMMISSION STRUCTURE	**50% BUYER SIDE (OPEN) / 50% SELLER SIDE (CLOSED)**
DELIVERY	**TANKER TAKE OVER (VESSEL REROUTE TO BUYER'S DESGINATED PORT).**

STANDARD BANKING PROCEDURE

1. Buyer issues an official ICPO with company registration license.

2. Seller issues Takeover of Contract MOU to buyer, buyer signs and returns the Takeover of Contract MOU with an official acceptance letter to execute the transaction.

3. Seller issues Proof of Product (POP) documents as listed below;
Bill of lading
Vessel tanker details
Cargo manifest
Product Passport (Analysis Test Report)
5% payment invoice

4. Upon receipt of the above documents by the buyer, buyer within 48 hours makes payment for the 5% of the total product in the vessel via T/T Wire Transfer / MT103 (**Note the 5% part payment will be deducted from the product total value**).

5. Upon receipt confirmation of the above payment of the 5% of the total product value in the vessel, seller issues the act of transfer / change of ownership title documents and all remaining Proof of Product and Shipping Documents will be sent to the Buyer alongside the SGS Report while the course of the vessel will be re-routed to the current buyer's discharge port.

6. Upon arrival of the vessel at discharge port, the vessel captain will hand over all the original POP Documents to the buyer's representative while buyer pays for the remaining 95% via T/T Wire Transfer of the total product value in the vessel after SGS, CIQ or equivalent inspection at the discharge port and offloading will commence immediately. Seller pays commission to all parties stipulated in the signed NCNDA/IMFPA within 72 hours.

Signed by;

Smirnov Vadim Vyacheslavovich.
Director.
ZAO "RUSGEOSERVIS"

ZAO "RUSGEOSERVIS"
Address: 127287, Moscow, 4th Vyatsky Lane, House 24, Building 1.
Telephone: +7 (925) 815-93-28
Email: vvsmirnov@zaorusgeoservis.ru
Skype: live:.cid.e34a1811ee58462f
WhatsApp: +7 (925) 815-93-28