

Address:
Ulitsa Azovskaya 25, Korpus 1
+7 (926) 242 3285
+7 (926) 242 3285
petroleum@llcpromresurs.ru

# SOFT CORPORATE OFFER

We **LLC "PROMRESURS"** with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer (SCO) all Petroleum Products we supply with the below given terms and procedure for immediate delivery:

### 1. MAZUT M100 GOST 10585-2013

Min. Quantity: 10.000 MT Max. Quantity: 1.200.000 MT per Month Price: \$240 Gross / \$230 Net per MT

## 2. DIESEL FUEL EN590 (ULSD 10PPM)

Min. Quantity: 10.000 MT Max. Quantity: 1.300.000 MT per Month Price: \$310 Gross / \$300 Net per MT

#### 3. DIESEL D2 GASOIL GOST 305-2013

Min. Quantity: 10.000 MT  $$\operatorname{Max}$$  Quantity: 1.500.000 MT per Month Price: \$290 Gross / \$280 Net per MT

#### 4. DIESEL D6 VIRGIN LOW POUR FUEL OIL

Min. Quantity: 25.000.000 Gallon Max. Quantity: 800.000.000 Gallon per Week Price: \$0.85 Gross / \$0.80 Net per Gallon

## 5. AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL JP54)

Min. Quantity: 350.000 BBL Max. Quantity: 5.000.000 BBL per Month Price: \$64 Gross / \$62 Net per BBL

#### 6. JET FUEL A1

Min. Quantity: 250.000 BBL Max. Quantity: 4.000.000 BBL per Month Price: \$62 Gross / \$60 Net per BBL

### 7. RUSSIAN EXPORT BLEND CRUDE GOST 51858-2002 (REBCO)

Min. Quantity: 300.000 BBL Max. Quantity: 6.000.000 BBL per Month Price: \$56 Gross / \$54 Net per BBL

### 8. RUSSIAN EXPORT BLENDS CRUDE GOST 9965-76 (REBCO)

Min. Quantity: 300.000 BBL Max. Quantity: 6.000.000 BBL per Month
Price: \$54 Gross / \$52 Net per BBL

### DIESEL D2 AUTOMOTIVE GAS OIL {AGO}

Min. Quantity: 10.000 MT Max. Quantity: 1.200.000 MT per Month Price: \$320 Gross / \$310 Net per MT

## 10. ULTRA-LOW SULPHUR (ULSD) (ALL GRADES - 15PPM, 50PPM, 500PPM & 1000PPM)

Min. Quantity: 15.000 MT Max. Quantity: 1.000.000 MT per Month Price: \$310 Gross / \$300 Net per MT

### 11. PETROLEUM COKE

Min. Quantity: 30.000 MT Max. Quantity: 1.000.000 MT per Month
Price: \$95 Gross / \$85 Net per MT

### 12. EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL

Min. Quantity: 500.000 BBL Max. Quantity: 5.000.000 BBL per Month Price: \$50 Gross / \$48 Net per BBL

### LIGHT CYCLE OIL

Min. Quantity: 10.000 MT Max. Quantity: 750.000 MT per Month Price: \$290 Gross / \$280 Net per MT

### LIQUEFIED NATURAL GAS (LNG) GOST 5542-87

Min. Quantity: 10.000 MT Max. Quantity: 600.000 MT per Month
Price: \$310 Gross / \$300 Net per MT

### 15. LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 10.000 MT Max. Quantity: 650.000 MT per Month
Price: \$350 Gross / \$340 Net per MT

# LIMITED LIABILITY COMPANY "PROMRESURS".

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# 16. BITUMEN / PETROLEUM ASPHALT (ALL GRADES AVAILABLE)

Min. Quantity: 10.000 MT

30/40 - \$210 Gross / \$200 Net per MT

40/50 - \$230 Gross / \$220 Net per MT

50/70 - \$250 Gross / \$240 Net per MT

60/70 - \$280 Gross / \$270 Net per MT

80/100 - \$270 Gross / \$260 Net per MT

85/100 - \$260 Gross / \$250 Net per MT

17. BASE OIL

100/120

Min. Quantity: 8.000 MT Max. Quantity: 500.000 MT per Month

\$240 Gross / \$230 Net per MT

 SN 100
 \$210 Gross / \$200 Net per MT

 BS 150
 \$230 Gross / \$220 Net per MT

 SN 150
 \$250 Gross / \$240 Net per MT

 SN 300
 \$260 Gross / \$250 Net per MT

 SN 500
 \$270 Gross / \$260 Net per MT

18. FUEL OIL (IFO)

Min. Quantity: 8.000 MT Max. Quantity: 500.000 MT per Month

CST 180 - \$230 Gross / \$220 Net per MT CST 280 - \$210 Gross / \$200 Net per MT CST 380 - \$200 Gross / \$190 Net per MT

19. GASOLINE OCTANES

Min. Quantity: 8.000 MT Max. Quantity: 500.000 MT per Month

 87 OCTANES
 \$220 Gross / \$210 Net per MT

 89 OCTANES
 \$210 Gross / \$200 Net per MT

 91 OCTANES
 \$240 Gross / \$230 Net per MT

 93 OCTANES
 \$200 Gross / \$190 Net per MT

 95 OCTANES
 \$250 Gross / \$240 Net per MT

 97 OCTANES
 \$260 Gross / \$250 Net per MT

20. NAPHTHA

Min. Quantity: 10.000 MT Max. Quantity: 850.000 MT per Month

Price: \$270 Gross / \$260 Net per MT

ADDITIONAL DETAILS;

ORIGIN: RUSSIAN FEDERATION.

GRADE & SPECIFICATION: STANDARD EXPORT GRADE AND QUALITY.

INSPECTION: CIQ, SGS OR EQUIVALENT.

PERFORMANCE BOND (PB): 2% PERFORMANCE BOND (PB) IN FAVOR OF BUYER.

PAYMENT TERM **T/T, MT103.** 

CONTRACT TERM: TRIAL SHIPMENT + 12 MONTHS CONTRACT WITH ROLLS & EXTENSION.

COMMISSION STRUCTURE: 50% BUYER SIDE (OPEN) / 50% SELLER SIDE (CLOSED). SHIPMENT METHOD: VIA VESSEL TO BUYER'S DESTINATION/DISCHARGE PORT.

DELIVERY: CIF ANY SAFE WORLD PORT (CIF ASWP) TO BUYER'S DISCHARGE PORT.
LOADING PORT: NOVOROSSIYSK, PRIMORSK, UST-LUGA, SAKHALIN, VLADIVOSTOK & KOZMINO.

#### STANDARD BANKING PROCEDURE

- 1. Buyer issues and sends their ICPO along with Buyer's company registration certificate.
- 2. Seller issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format, Buyer confirms final SPA and issues letter of acceptance of the final SPA.
- 3. Seller makes arrangements for the chartered freight with a renowned shipping company for the transportation of the product to the buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA) this is applicable only for 1st shipment. (Seller & Buyer jointly pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. The 50% freight charges payment will be deducted when paying for the total value of product upon the arrival of the vessel at the destination port).
- 4. Seller issues to Buyer via email the following transaction documents (Partial POP):
- ~ Certificate of Analysis (COA) also known as Product Passport.

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- ~ Unconditional Commitment to Supply
- ~ Statement of Product Availability
- ~ Company Registration Certificate

The buyer confirms the receipt of the documents by issuing a confirmation letter within 48hrs via email.

- 5. Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Buyer completes the Title Transaction Documentation and Seller legalizes the Contract with the authorities in charge and sends to the buyer the legalized contract, the certificate of product title transfer, and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
- 6. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller to release the below Proof of Product Documents:
- ~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
- ~ Product Allocation Certificate.
- ~ Allocation Title Transfer Certificate.
- ~ Registered and Legalized Sale & Purchase Agreement (SPA).
- ~ Tank Receipt.
- ~ Certificate of Origin.
- ~ Notice of Readiness (NOR)
- ~ SGS Chemical Testing Application Form.
- 7. Seller issues the Commercial Invoice and sends to Buyer and within 5 working days, Buyer's bank issues to Seller's bank swift operative SBLC MT760 / DLC MT700 for the entire 1st shipment total product value, and for seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo/shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.

Note: If due to any reason buyer can't issue the swift operative SBLC MT760 / DLC MT700, the alternate payment is for the buyer to make an alternative payment of 5-10% of the total product value via MT103 - T/T wire transfer to Seller's fiduciary account outside Russian Federation as security guarantee deposit / payment for the immediate commencement of shipment.

- 8. The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transactions (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank. Seller issues and sends FULL POP including DTA, SGS Report etc.
- 9. Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at the destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after the discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized NCNDA/IMFPA..

Upon confirmation and acceptance of the terms and procedure by the Buyer, Buyer issues their official ICPO addressed to LLC "PROMRESURS", stating their target price (if any) with complete identification of Principal Buyer, Buyer's full contact and banking details, stamped, signed and sealed with the above procedure incorporated on the ICPO.

Signed by;

Vyacheslav L. Zherihin. General Director. LLC "PROMRESURS".

Signature

Stamp.

OTBETC

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