

"TAMGA-OIL" LLC

Address Primorssky Krai. Ieso zavodsk. 2 primorve
Ieso zavodsk, 2 Primary State Registration number
(RSM) 1052501508135 Tax 250722500



Email: Victormikhailovich@mail.ru

Skype: [Victormikhailovich@mail.ru](https://www.skype.com/people/Victormikhailovich@mail.ru)

Tele: +79268066004

SOFT CORPORATE OFFER

Attention to End Buyer's/ Buyer's Mandates

"Via **OOO TAMGGA OIL LLC** - (Seller's Mandate).

Represented by mr: Victor Mikhailovich Managing Director.

WE OOO "TAMGA-OIL" LLC (on behalf of our seller company hereby issue this soft offer with full corporate responsibility, we confirm and certify that our seller have the intention and capability to supply the commodity according to the terms and conditions to deliver the below products which is available.

RUSSIA ORIGIN

LIST OF PRICES AND PRODUCTS AVAILABLE "QUOTATIONS"

MAZUT-100 GOST 1058575/100 GOST 10585/99

Minimum Quantity: 50,000 Metric Tons

Maximum Quantity: 500,000 Metric Tons.

CIF Price: Gross USD 200/ Net USD 190 per Metric Ton,

FOB Price: Gross USD 180 / Net USD 170 per Metric Ton,

Commission: 4.00 seller side, 4.00 Buyer side Per Metric Ton

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

DIESEL GAS D2 GOST 305-82

CIF Price: Gross USD 200 per Metric Ton Net USD 190 per Metric Ton.

FOB Price: Gross USD 180 per Metric Ton Net USD 170 per Metric Ton

Commission USD 4 Seller side USD 4 Buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity : 1,000,000

Maximum Quantity 5000,000. Barrels

CIF Price: Gross 34 USD Net 32USD

FOB price: gross 30 USD Net 28 USD

Commission: seller side \$ 1 buyer side \$1

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

LIQUIDIFIED NATURAL GAS "LNG"=(LPG)

Minimum Quantity: 50.000 Metric

Maximum Quantity 5000,000 Metric

CIF Prices: Gross \$ 230 Net \$220

FOB Prices: Gross \$200 Net \$190

Commission \$ 5 Seller side \$ 5 Buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

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GASOLINE 87/89/93 OCTANE'S

Minimum Quantity: 10,000

Maximum Quantity: 500,000 MT

CIF Price: Gross USD 290 Net USD 280

FOB Price: Gross \$270 Net \$260

Commission: USD 5 seller side USD 5 buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Spot: 1,000,000 BBLs. Contract: 5,000,000 BBLs

CIF Price: Gross 34 USD Net 32 USD

FOB Price: Gross 30 USD Net 28 USD

Commission Seller side USD 2 Buyer side USD.2

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

D6 VIRGIN FUEL OIL

Minimum Quantity: 100,000,000

Maximum Quantity: 800,000,000 Gallon

CIF Price: Gross \$76 Net \$74 per Gallon

FOB Price: Gross USD 72 Net USD 70 per Gallon

Commission 1cent Seller side 1 cent Buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 bbls

Maximum Quantity 5,000,000 bbls

CIF Price: Gross USD 33, net USD 30.

FOB price: gross USD 30, net USD 27

Commission Seller side USD 2 Buyer side USD 2

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

EURO 4 (50PPM)

Minimum Quantity: 50,000 per metric ton.

Maximum Quantity 500,000 per metric ton.

CIF Price: Gross 220 USD Net 210 USD.

FOB price: gross 200 USD Net 190 USD

Commission 4 USD Seller side 4 USD Buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

DEISEL EN590 (10PPM)

Minimum Quantity : 10,000

Maximum Quantity :500,000 MT

CIF Price : Gross USD 220 /Net USD 210

FOB Price: Gross USD 200 /Net USD 190

Commissions Seller side USD 5 Buyer side USD 5

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

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LIGHT CIRCLE OIL (LCO)

Minimum Quantity: 50,000 per metric ton.

Maximum Quantity 500,000 per metric ton.

CIF Price: Gross 220 USD Net 210 USD.

FOB price: gross 200 USD Net 190 USD

Commission 4 USD Seller side 4 USD Buyer side

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 500,000 Barrels:

Maximum Quantity: 5,000,000 Barrels:

CIF Price: Gross USD 40/ Net USD 38 Per Barrels ,

FOB Price: Gross USD 36/ Net USD 34 Barrels

Commission: seller side USD 2, Buyer side USD 2 Per Barrels

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

BASE OIL SN.150/SN500 OIL

Minimum Quantity: 10, 000 per Metric Ton

Maximum Quantity: 100,000 per Metric Ton

CIF Price: Gross USD 220/ Net USD 210

FOB Price: Gross USD 200/ Net USD 290

Commission: USD 10 (USD 5 Seller Side / USD 5 Buyer Side per metric ton)

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

GASOLINE 87/89/ 92 OCTANES

Minimum Quantity: 10, 000 per Metric Ton

Maximum Quantity: 100,000 per Metric Ton

CIF Price: Gross USD 210/ Net USD 200

FOB Price: Gross USD 190/ Net USD 180

Commission: USD 10 (USD 5 Seller Side / USD 5 Buyer Side per metric ton)

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

UREA N46%,

Minimum Quantity: 50, 000 per Metric Ton

Maximum Quantity: 500,000 per Metric Ton

CIF Price: Gross USD 200/ Net USD 190

FOB Price: Gross USD 180/ Net USD 170

Commission: USD 10 (USD 5 Seller Side / USD 5 Buyer Side per metric ton)

Loading Delivery Port: Vladivostok/Houston /Novorossiysk/Rotterdam

-----END OF QUOTATIONS-----

1 WORKING PROCEDURE

1. Buyer sends ICPO in line with seller working procedures alongside his / her Tank Storage Agreement (TSA) on receipt and acceptance of Seller's Soft Offer;
2. Seller issues Commercial Invoice (CI), Buyer Signs within 24 hours and returns to Seller Within its validity;

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3. Upon receipt and review of the signed CI, seller issues Dip Test Authorization (DTA) to be completed and signed by buyer and buyers' logistics company in order for Dip Test to be conducted in Seller's tank.

4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents: -

- a. Fresh SGS Report (Not older than 72 hours);
- b. Product Reservoir Receipt;
- c. Accreditation Certificate;
- d. Product Passport (Quantity and Quality Analysis);
- e. Authorization to Sell and Collect Certificate (ATSCC);
- f. Pre-Injection Report (PIR);
- g. NCNDA/IMFPA (To be completed by all intermediaries);
- h. Certificate of Product Origin;
- i. Authority to Verify (ATV) either physically or otherwise.

5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks;

6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

2: OPERATIVE (FOB: DIP & PAY) TRADING PROCEDURE.

1. Buyer accepts seller working procedures and issue ICPO addressed to the End seller via Seller's representative.

2. Seller issues commercial invoice (CI) and Buyer signs and returns back commercial invoice along with Buyer's Tank storage agreement (TSA).

3. Seller issues Tank to Tank injection agreement (TTIA) to be signed by Buyer's tank farm.

4. Seller provide buyer with the below listed PPOP.

- A. Product Passport (product analysis report)
- B. Certificate of origin of the product
- C. Commitment Letter to Supply
- D. Tank Storage Receipt (TSR)
- E Copy of SGS report (<5-Days Old) inspected in Rotterdam/ Houston.

5. Seller issue unconditional DTA/ (NCNDA/IMFPA) will be signed by both seller and buyers company.

6. Buyer within 24 hours, after successful dip test in seller tanks, provide tank storage receipt (TSR) seller proceed for Tank to Tank injection, and provide buyer with the injection report & SGS report of the product into buyer tanks.

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7. Buyer makes payment for total cost of product injected into buyer tanks, via MT103 against final commercial invoice, Seller transfer title ownership to buyer, with all exportation documents required of buyer for the transaction.

8. Upon conclusion of first lift transaction, seller pays all intermediaries involved in the Transaction, and buyer pays all intermediates.

3 TRANSACTION FOB DIP & PAY ROTTERDAM: -

1-Buyer issues ICPO, and company registration certificate and data page of Buyer's Passport or any I.D.

2-Seller issues Draft Contract, Commercial Invoice (CI) & Warning Letter, Buyer's signs, and returns to Seller with his TSA. Seller will complete verification on FARM of the Buyer before making their three (3) days tank lease payment.

3-Seller leases and pays the Buyer's tank for three (3) days for the Injection Process. Buyer pays his Tank Farm Company for two (2) days tank storage costs, (totaling a five (5) days TRS) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.

4-Seller issues the POP documents to Buyer as below:

A-Fresh SGS Report

B -Product Passport

C- Injection Report

D -Unconditional DTA

E-Authorization to Sell and to Collect (ATSC)

F- Authorization to verify (ATV)

5-Buyer conducts Dip Test on the product in the Seller's tank and makes the payment for the total value of product injected into the tanks through the means of MT 103-TT

6-Seller pays all intermediaries involved in the transaction and subsequently, monthly shipment continues as per the terms and condition of the sales and purchase agreement contract between Buyer and Seller

NOTE: Tank lease sharing is the safest and the best system for both Seller and Buyer because Seller is proving that their product is available/real, Buyer is proving that he has funds

4 FOB, PROCEDURES FOR SHIPMENT TO ANY DESTINATION PORT (C): -

1). Buyer issues ICPO indicating the seller procedures to show the buyer's acceptance of the seller procedures, with the buyer's passport and company certificate WITH buyer TSA to enable the seller to verify the buyer storage company and tanks.

2). Seller issue CI to return it back signed and sealed by the buyer within 24 hours with commitment letter to accept extend the seller tank with required days according to the quantity (In case of no TSA)

3). Seller issue: -

a. Commitment to supply

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- b. Certificate of Origin
 - c. Product statement availability.
 - d. Invoice payment for extension of the seller tank for at least 3 days on the buyer's name OR Buyer provides at least 3 days *TSR* for the seller verification.
- 4). After paying and confirming the extension payment OR verifying the buyer TSR, within 72 hours the seller issues the proof of product including the fresh SGS report not older than 48 hours.
- 5). Buyer verifies the fuel and the POP documents then the buyer can start lifting and inject the fuel in the buyer's tanks by paying the fuel fee.
- 6). After confirming the fuel fee payment seller transfer the title holder to the buyer and pay all commission to all parties

5: FOB (SPOT / DIP & PAY) AT NEGOTIABLE PRICES:

1. Buyer issues ICPO to seller, together with Tank Storage Agreement (TSA) & Authorization to Verify (ATV).
2. Seller issues Commercial Invoice (CI) & ICC Warning Letter to buyer. Buyer returns signed CI & ICC Warning Letter to seller accompanied with completed NCNDA/IMFPA by intermediates at buyer's groups under agreed commission structure.
3. Seller, at own expense confirms and registers the CI / Contract with the Russian Ministry of Energy to obtain access code to PPOP documents and submits an Authorization to sell and Collect (ATSC) to buyer.
4. Seller issues copies of SGS Report and MSDS to buyer's Tank Farm Company to verify product quality and safety handling. The copy of SGS Report shall ONLY be verified by/via buyer's Tank Farm Company.

NOTE: The refinery doesn't require any upfront/prepayment on sending SGS Report to buyer's Tank Farm Company. Several individuals have taken advantages circulating supplier's SGS & PPOP documents online and illegally extract money from their exit/end buyers without seller's knowledge. Before the buyer can receive seller's PPOP documents, seller has to obtain access code to PPOP documents from Ministry of Energy for buyer's Tank Farm Company to confirm the existence of the product on behalf of the buyer.

5. Upon successful confirmation /verification of SGS report by/via buyer's Tank Farm Company, buyer and Tank Farm Company provide an official letter of alert (mutually signed by buyer and Tank Farm Company) for seller to inject the product to declared /specific tanks.
6. Seller programs injection into buyer's confirmable prepared storage tanks and submits to buyer verifiable PPOP material copies.

- Bill of Lading (B/L),
- Injection Report,
- Product passport.
- Change of ownership
- Fresh SGS Report
- Certificate of Origin,
- Port Clearance Certificate,
- Statement of Product Availability,
- Allocation Title Holder Certificate.

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- Port storage agreement
- Attestation/Authority to Verify (ATV).
- Incorporation & Registration Certificates.
- Refinery Commitment to Produce the Product,
- Unconditional Dip Test Authorization (DTA)

7. Buyer, upon satisfactory to Dip Test (at buyer's expense), seller transfers Title of Ownership to buyer accompanied with submission of all shipping documentations.

8. Buyer makes payment by MT 103 or TT-Wire Transfer for the total product and seller pays all intermediary involved along the transaction.

A: CIF TRANSACTION WORKING PROCEDURE: -

1. Buyer issues ICPO with buyer's Full Contact and Banking Details, alongside with Company's Profile and a copy of Passport for the signatory.
2. Seller confirms/Approved and issues SPA, Buyer within 96 hours countersigns and returns SPA. and NCNDA / IMFPA, or face contract withdrawal.
3. The Seller appoints the shipping company; the two parties (Seller & Buyer) signed the charter party agreement. Upon the confirmation of the Signed/sealed CPA, the Buyer shall be mandated in making cash deposit as Security guarantee, that will enable seller proceed and finalize the Chartering of Vessel to commence shipment from Seller approve Shipping company, in other not to delay the products shipment, this payment is not an extra cost rather it will be deducted from the total cost of the products before buyer establish the final payment of the product
- 4). Upon Confirmation of Buyer's Partly Shipping Cost, seller will immediately send to buyer part of proof of product (PPOP) by secured courier service:
 - Certificate of Origin,
 - Commitment to Supply,
 - Product Passport,
 - SGS Report at the loading port.
- 5). Upon Buyer confirmation of the list partial PPOP, Seller shall inform the buyer the Shipping schedule of the logistics company (Transneft Transportation Monopoly Company) that will be transporting the product to buyer's destination port, Seller finalize every necessary arrangement of the vessel, Port Clearance and Departure with the shipping company, within 24 hours upon confirmation of the Buyer cash deposit. The buyer deposited funds as Security guarantee, will be deducted from the total value of the goods at the port of destination before the buyer establishes final balance payment of the product.
6. Seller Lodged the Signed/sealed Sales & Purchase Agreement (SPA) with the Ministry responsible for Oil and Gas export control for export approval to certify a statement of product availability Approval to buyer's name, along with logistic designation letter. The Ministry shall send the Approved Contract & Certificate of Approval directly to the buyer.
7. Seller's Bank Issue 2% PB of first lift able quantity plus Proof of Product (Full POP) as listed below to Buyer's Bank by D/P (documents against payment) of SWIFT and copies to Buyer: -

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- Certificate of Origin, - Product passport (Q&Q) - Commitment to supply - Product Statement, - Export licence
- Registered, certified and SPA certified. - NCNDA / IMFPA. Accredited
- Ratification and Authentication, - Planned Ship Receipt (CVR) Goods Declaration
- Tank Ullage Report - Bill of lading / Buyer's name
- Full Injection Report. - Receipt of storage tanks (TSR). - New SGS report (at loading port)

- Commercial Invoice. - Insurance Certificate. - Authorization to Sell and Collect (ATSC)
- Permission to Verify (ATV). - Unconditional DTA, - Notice of Readiness for Ship (NOR)
- Charter Party Agreement (CPA- Ship Q88, - E.T.A (Estimated Time of Arrival) ship
- Shipping Schedule showing the estimated time of departure and estimated time of arrival.

8. Shipment commences as per contract and the shipment shall arrive at Buyer's discharge port as scheduled by both Parties. Upon the arrival of the vessel at the Buyer's port of discharge, the Buyer shall provide the Seller with the onshore tank storage facility, and coordinate the necessary requirements to enable the Buyer's SGS/CIQ conduct test.

9. Upon arrival of the product at the discharge Port, Buyer within seven (7) days after the discharge of the cargo at the destination port and CIQ /SGS Inspection confirming the quality & quantity of the product. Release Balance Payment of the Products after deduction of every buyer's Logistics expenses to Sellers nominated Bank by MT 103 Swift Wire Transfer. Sellers within 24 hours of receiving Buyer's payment, pay commissions to all parties involved as stated in the IMFPA already signed.

B: CIF ALTERNATIVE TRIAL/FIRST SHIPMENT - WORKING PROCEDURE. (SELLER 2)

1. Buyer accepts seller's procedure and issue ICPO with the following: banking details, Company profile, passport copy and acceptance letter stating to adhere to seller's procedure.
2. Seller issues Draft Sales and Purchase Agreement to buyer, buyers signs and returns it to seller for final approval.
3. Seller confirms the agreement, signs and converts final contract to PDF and sends to buyer accompanied with bellow documents (via mail) to buyer:

A: Commercial Invoice,
B: Commitment (Notarized) letter to supply product,
C: General Trading license,
D: Registration Certificate / Similar.
4. Buyer's bank within Seven (7) banking days, after signed contract and confirmed seller's partial POP, buyer's bank sends RWA/pre-advice [i.e.: MT799 + MT760 of 365 days at amount of trial order value in (US dollar)] with R/E to seller's financial bank to enable seller commence loading of the product and release full set of full POP documents to buyer/buyer's bank. If Buyer fails to issue said banking instruments within agreed timeline, in alternative buyer shall make Security Guarantee Deposit of 3.5% of USD via T.T instead of bank instrument to seller's bank via seller's profoma invoice. Which shall be deducted from the Total Product Payment Value of the Take-Over Product?
5. Seller's bank issues 2% PB to buyer's bank within five (5) banking days with reference from the trial order value or monthly shipment value accordingly, which is submitted and detailed in the mutually agreed signed

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contract.

6. Upon confirmation of buyer's banking instrument or Security Guarantee Deposit of 3.5% via T.T Wire to Seller's bank, seller will issue 2% Performance Bond, Full POP and Shipping Documents (bank to-bank) as shown below:

- A: Product Allocation Export Permit,
- B: Allocation Title Ownership Certificate,
- C: Contract to transport the product to loading port,
- D: Port storage agreement,
- E: Certificate of Origin,
- F: Tank Storage Receipt,
- G: SGS Quality and Quantity Certificate,
- H: Bill of Landing,
- I: Vessel Questionnaire Q88,
- J: Charter party Agreement to transport product to discharge port.

7. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection and makes full payment for the full shipment via TT Wire or MT103.

8. Seller pays all intermediaries involved in the transaction as per NCNDA/IMFPA within 48 hours.



Endorse and issued
Mr: Victor Mikhailovich
managing Director
Tamga OIL Llc.