



"ROSHCHINSKNEFT" LLC

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Office Address: 453120, Bashkortostan Resp, Sterlitamak G, Glinki Ul, House 1, Office

E-mail: rosilc@bk.ru

Telephone: +7 (966) 133-94-43

SOFT COOPERATE OFFER

We "ROSHCHINSKNEFT" LLC, hereby issue this Soft Offer with full corporate responsibility for and on behalf of our Seller / Supplier; we confirm and certify that we have the intention and capacity to supply the commodities according to the non-negotiable terms and conditions herein stipulated.

1) AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL/ JET A1

Quantity minimum: 500,000 BBL

Trial Shipment / Maximum: 2,000,000 BBL Monthly

FOB Price: \$42 GROSS / \$38 NET

Commission: \$4 USD PER BBL TO BE SHARED \$2 / \$2

LOADING PORT: Rotterdam, Huston Ports or Any Russian Safe Ports.

DELIVERY PORT: Any World Safe Ports.

PAYMENT TERMS: SBLC-MT760, DLC-MT700, TT/MT103.

NON-NEGOTIABLE FOB TRANSACTION PROCEDURES

1. Buyer issues ICPO according to Seller's Transaction Procedures with their banking details and seller issues the commercial invoice.
2. The buyer executes the commercial invoice of the product in refinery's tanks at the port of Rotterdam and provides a copy of it's "Tank Storage Agreement or Vessel Charter Party Agreement, to confirm the capability of lifting the product after SGS Q&Q and product payment.
3. Refinery issues the below PPOP documents to buyer's secured email for verification:
LIST OF DOCUMENTS:
A: Authority to Sell (ATS)
B: Refinery registration certificate
C: Transport Pipeline Storage Statement with Tank storage number
D: All parties sign the NCNDA/IMFPA commission protection fee.
4. Refinery issues invoice for Fresh SGS Q&Q certificate and Allocation index to buyer's company name, paid by the Buyer to the refinery designated account in order to obtain Full POP documents as listed below.
LIST OF POP DOCUMENTS:
 - Fresh SGS Q&Q certificate in Buyer's name.
 - Export License
 - Passport of the Product
 - Commitment to Supply
 - Statement of Product Availability,

ALL RIGHTS RESERVED

ИИИ: 0268079124

КПП: 026801001

ОКПО: 05865087



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- Injection Report at Rotterdam port
- Product Declaration Allocation Certificates in Buyer's name

5. Upon confirmation of the Fresh SGS Q&Q certificate, and full POP certified by the buyer and their bank, seller injects the product into the buyer's provided tanks or vessel.

6. Upon final injection of the product into the buyer onshore tank or vessel tanker, the buyer makes payment for the available product via MT103.

7. Seller pays all commission to intermediary involved in the Transaction as per the executed paymaster fee protection agreement and transfer Title of Ownership to the Buyers name.

The ICPO must have complete identification of Principal Buyer signed, sealed and stamped in Buyer's Company letterhead.

AUTHORIZED SIGNATORY:

MR. BASHIROV RASHIT AMIROVICH

GENERAL DIRECTOR

"ROSHCHINSKNEFT" LLC



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