

Юридический адрес:

369000, КАРАЧАЕВО-ЧЕРКЕССКАЯ
РЕСПУБЛИКА, Г ЧЕРКЕССК
УЛ ПОДГОРНАЯ, Д 51-В, ОФИС 4
Российская Федерация

Телефон: +7 906 7939-582

Факс: +7 906 7939582



ООО "STANDART-YUG"

Address:

369000, KARACHAYEVO-CHERKESSKAYA
REPUBLIKA, G CHERKESSK
UL PODGORNAYA, D 51-V, OFIS 4
Russian Federation

Эл. адрес:

llc.standardyug@bk.ru

ОГРН: 1170917001221 ИНН: 0917032130 КПП: 091701001 ОКПО: 15599345

TO: PRINCIPAL END BUYER COMPANY

SOFT CORPORATE OFFER

We OOO "STANDART-YUG" an oil and gas exploiting, producing and exporting company, with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute accordingly with the ability to supply the following commodity according to the terms and conditions stipulated on this soft corporate offer.

JET A1

Minimum Quantity: 100,000 Barrels per Month Maximum Quantity: 500,000 Barrels per Month
[FOB] Price: Gross USD \$45.00 / Net USD \$43.00

RUSSIAN EXPORT BLEND CRUDE GOST 9965-76 [R.E.B.C.O]

Minimum Quantity: 100,000,000 Barrels per Month Maximum Quantity: 500,000,000 Barrels
per Month [FOB] Price: Gross USD \$40.00 / Net USD \$38.00

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 100,000,000 Barrels per Month Maximum Quantity: 500,000,000 Barrels
per Month [FOB] Price: Gross USD \$45.00 / Net USD \$43.00

D6 FUEL OIL

Minimum Quantity: 200,000,000 Gallons per Month Maximum Quantity: 500,000,000 Gallons
per Month [FOB] Price: Gross USD \$0.89 USD / Net USD \$0.87

AUTOMOTIVE GAS OIL – AGO

Minimum Quantity: 50,000 Metric Tons per Month Maximum Quantity: 100,000 Metric Tons

Per Month [CIF] Price: Gross USD \$290.00 / Net USD \$280.00

DIESELG AS (D2) OIL GOST 305-82

Minimum Quantity: 50,000 Metric Tons per Month Maximum Quantity: 100,000 Metric Tons
per Month [FOB] Price: Gross USD \$270.00 / Net USD \$260.00

ООО "СТАНДАРТ-ЮГ"

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MAZUT 100 GOST 1058575/99

Minimum Quantity: 50,000 Metric Tons per Month Maximum Quantity: 100,000 Metric Tons per Month [FOB] Price: Gross USD \$220.00 / Net USD \$210.00

RUSSIAN DIESEL FUEL EN590 10 PPM: (ref: LSCL- IGL- EN590/10PPM – 200,000MT)

Minimum Quantity: 50,000 Metric Tons per Month Maximum Quantity: 200,000 Metric Tons per Month [CIF] Price: Gross USD \$290.00 / Net USD \$280.00

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 50ppm

Minimum Quantity: 50,000 Metric Tons per Month Maximum Quantity: 100,000 Metric Tons per Month [CIF] Price: Gross USD \$250.00 / Net USD \$240.00

QUANTITIES: Minimum capacity of delivery as stated above product list & Maximum capacity of delivery to be agreed.

STAMPS/SIGNATURES: Stamps and Signatures are obligatory for every issued document **ORIGINS:** All Products are of Russian Origin

INSPECTION: SGS or Similar **DELIVERY:** FOB Rotterdam Port

PAYMENT: TT WIRE TRANSFER, MT103, SBLC MT760

COMMON PROCEDURES: All procedures shall be in accordance with the chronological procedures and rules promulgated by Russian Federation Ministry of Energy or related authority depending on the product for proper execution between buyer and seller.

ROTTERDAM FOB PROCEDURE:

1. Buyer issues ICPO with company registration certificate alongside copy of passport page with TSA from his logistics company
2. Seller issues Commercial invoice, Buyer countersigns and returns back to seller
3. Seller provide for Buyer the Tank farm full details contact to buyer via the TSR, and issues the below PPOP documents to Buyer's secured email for verification.
 - A. Tank storage Receipt (TSR)
 - B. Passport product analysis.
 - C. Authorization to sell {ATS}
 - D. Authorization to Verify

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NOTE: The ICPO/LOI must be in buyer's letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officer's contact information.

Lastly, the ICPO must be addressed to the seller LLC "STANDARD-YUG". VIA "MR. НАКОРЖАНЫЯН ВИЛЕН РАГИМОВИЧ" as seller representative and must carry the seller's Approved procedures as shown above.

ООО "STANDART-YUG"

DIRECTOR

АКОРДЖАНЫЯН ВИЛЕН РАГИМОВИЧ

