



JOINT STOCK COMPANY "YAMALTEK"

PSRN: 1097746442991 INN: 7727695397 KPP: 770401001
119019, Moscow city, Gogolevsky boulevard, building 11
www.jscyamaltek.com

Email: info@jscyamaltek.com || account@jscyamaltek.com Phone +7(925)-211-00-96 || +7(925)-210-04-10

SOFT CORPORATE OFFER

We "JOINT STOCK COMPANY YAMALTEK REFINERY", the Seller hereby confirm under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

PRODUCTS AVAILABLE:

PRODUCT	Gas Oil D2 Diesel
GRADE	Gost 305-82,
QUANTITY	50,000 - 300,000 MT Per Month x 12 Months
PRICE	FOB PRICE - \$310 Gross / 300 Net -----CIF PRICE - \$320 GROSS/ \$310 NET

PRODUCT	Ultra-Low Sulphur Diesel
GRADE	EN590, 10 PPM, 500 PPM
QUANTITY	50,000 - 300,000 MT Per Month x 12 Months
PRICE	FOB PRICE - \$220 Gross / \$210 Net -----CIF PRICE - \$230 GROSS/ \$220 NET

PRODUCT	Fuel Oil Mazut M100
GRADE	GOST 10585-75 & 10585-99
QUANTITY	50,000 - 300,000 MT per Month x 12 Months
PRICE	FOB PRICE - \$200 Gross / \$190 Net-----CIF PRICE- \$220 GROSS/ \$210 NET

PRODUCT	Russian Export Blend Crude Oil (REBCO)
GRADE	GOST 51 858-2002
QUANTITY	500,000 – 3,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$40 Gross / \$35 Net-----CIF PRICE- \$50 GROSS/ \$40 NET

PRODUCT	East Siberia-Pacific Ocean (ESPO) Blend
GRADE	ESPO
QUANTITY	500,000 – 3,000,000 Bbl. per Month x 12 Months
PRICE	FOB PRICE - \$35 Gross / \$30 Net-----CIF PRICE- \$40 GROSS/ \$35 NET



JOINT STOCK COMPANY "YAMALTEK"

PSRN: 1097746442991 INN: 7727695397 KPP: 770401001
119019, Moscow city, Gogolevsky boulevard, building 11
www.jscopyamaltek.com

Email: info@jscopyamaltek.com || account@jscopyamaltek.com Phone +7(925)-211-00-96 || +7(925)-210-04-10

Security Guarantee Deposit via TT wire to Seller's nominated Bank account co-ordinate for the first trial shipment which will be deducted from the total cost of the product).

6. Seller's Bank immediately issues to Buyer's Bank via Swift the 2%PB along with full set of proof of product (POP) documents as listed below;

- (a.) Certificate of Origin
- (b.) Refinery License to Export
- (c.) Product Passport (Analysis Result)
- (d.) Tank Storage Receipt (TSR)
- (e.) Bill of Lading
- (f.) Vessel's Q88
- (g.) SGS Quality & Quantity analytical report
- (h.) ACT of Transfer in Buyers name
- (i.) Authorization to Board (ATB)
- (j) Charter Party Agreement to Transport the product to the Discharge Port

7. Shipping commerce immediately as schedule in the Contract.

8. Buyer pays for the total product value via TT/MT103 to seller nominated bank at sight of the goods after SGS/ CIQ inspection at discharge port, Seller pays Commission to all involved mandates and intermediaries by T/T Wire Transfer as per signed NCNDA/IMFPA Agreement.

Thank You and Best Regards.



BOGDANOV DMITRY ALEXSANDROVICH
EXPORT DIRECTOR
JOINT STOCK COMPANY YAMALTEK