

**To Buyer/Mandate**

## **SOFT CORPORATE OFFER**

We "DIRECT NEFT" LLC hereby issue this Soft Corporate Offer as the Mandate to a trusted Refinery in Russia Federation with given Terms and conditions to confirm the readiness and willingness to Offer and then straight to Commercial Invoice Agreement and sales purchase contract agreement upon acceptance of our supplier terms and conditions Stipulated herein for the below product.

### **List and price of product**

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 42.00 GROSS / US\$39.00 NET PER BARREL

FOB PRICE: US\$ 37.00 GROSS/ US\$ 34.00 NET PER BARREL

PRODUCT: AVIATION TURBINE JET A-1

ORIGIN: RUSSIAN FEDERATION

QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 42.00 GROSS / US\$39.00 NET PER BARREL

FOB PRICE: US\$ 37.00 GROSS/ US\$ 34.00 NET PER BARREL

PRODUCT: EASTERN SIBERIA PACIFIC OCEAN CRUDE OIL (ESPO)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$230.00 GROSS / US\$220.00 NET PER MT

FOB PRICE: US\$210.00 GROSS / US\$200.00 NET PER MT

PRODUCT: PETROLEUM COKE

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$70.00 GROSS / US\$65.00 NET PER MT

FOB PRICE: US\$60.00 GROSS / US\$55.00 NET PER MT

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: FIFTY THOUSAND (50,000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 230.00 GROSS / US\$220.00 NET PER MT

FOB PRICE: US\$ 210.00 GROSS / US\$180.00 NET PER MT

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: ONE HUNDRED THOUSAND (100,000) METRIC TONS WITH R&E INTO YEARLY

## **MEMORANDUM OF UNDERSTANDING FOR TITLETEAKE OVER (TTO) PROCEDURE**

1. Buyer issues official ICPO.
2. Seller issues commercial invoice and original MOU.
3. Buyer countersign MOU and forward back.
4. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:
  - a) Product Passport (Quantity & Quality Dip Test Analysis Report)
  - b) Certificate of Origin
  - c) Bill of Lading
  - d) Tanker Vessel Q88 Document
  - e) E.T.A. (Estimated Time of Arrival) Of Vessel
  - f) Vessel (N.O.R) Notice of Readiness
  - g) Ullage Report
  - h) Cargo Manifest
  - i) payment Invoice for security guarantee fee.
5. The buyer or his shipping agent contact the captain to verify the availability of the product, Buyer makes remittance of 5% total product value as security guarantee fee to seller fiduciary bank account by MT 103 /TT Wire Transfer.
6. Upon receipt confirmation above payment, the captain entrusts buyer port authority to apply for customs (Customs registration arranged by the buyer), vessel will be sent to the buyers discharge port (storage of buyer), seller issues Authorization to board vessel (ATB) and Dip Test Authorization (DTA) to the buyers nominated inspection team to commence on the product test for quality & quantity analysis (Q&Q).

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7. Upon arrival of the vessel at buyers discharge port, buyer pays balance payment after successful CIQ/SGS or equivalent inspection via TT/MT103 and pumping and title of product ownership transferred to buyer.
8. seller Pays commission to Agencies, Broker and intermediary as per signed NCNDA/IMFPA.



  
Sergey Ivanov

CEO.

DIRECT NEFT" LLC