



LLC"SOYUZSMAZKA"

Address: 142530 , Moscow region , Electrogorsk , st. Budyonny, 5

OKATO: 46491000000 OKTMO: 46791000001 OKPO: 05695863

OGRN: 1165053053560 INN: 5035028920 KPP: 503501001

Email: Soyuzsmazka@bk.ru Telephone: +79268079483

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СОЮЗСМАЗКА
ЛОГИСТИКА ЭКСПРЕСС-отгрузка, доставка

OFFICIAL SOFT CORPORATE OFFER

We LIMITED LIABILITY COMPANY "SOYUZSMAZKA" on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

RUSSIAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT

Monthly.FOB Price: \$160 Gross / \$150 Net

Commission: \$5 / \$5

RUSSIAN GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT

Monthly.FOB Price: \$190 Gross / \$180 Net

Commission: \$5 / \$5

AVIAATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly.

FOB Price: \$38 GROSS / \$34 NET

Commission: \$2 / \$2

AVIAATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly.

FOB Price: \$38 Gross / \$36 Net

Commission: \$1 / \$1

VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

FOB Price: \$0.50 / \$0.48

Commission: \$0.2



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LIQUEFIED NATURAL GAS

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$170 Gross / \$160 Net

Commission: \$5 / \$5

VIRGIN D2 FUEL OIL

Quantity: Minimum: 10,000,000 MT Trial Shipment / Maximum: 30,000,000 MT Monthly.

FOB Price: \$USD 180/ 170 PER MT

Commission: \$5/\$5

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly.

FOB Price: \$170 Gross / \$160 Net

Commission: \$5 / \$5

REFINERY SELLING PROCEDURES FOB ROTTERDAM/HOUSTON

1. Buyer sends ICPO in line with Seller working procedures alongside their Tank Storage Agreement (TSA) on receipt and acceptance of Seller's Soft Offer.
2. Seller issues Commercial Invoice (CI), Buyer Signs within 24 hours and returns to Seller Within its validity.
3. Upon receipt and review of the signed CI, Seller issues Dip Test Authorization (DTA) to be completed and signed by Buyer's in order for Dip Test to be conducted alongside counter signed copies of the CI.
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, Seller issues the below full POP documents:
 - a) Fresh SGS Report (Not older than 72 hours);
 - b) Product Reservoir Receipt;
 - c) Accreditation Certificate;
 - d) Product Passport (Quantity and Quality Analysis);
 - e) Authorization to Sell and Collect Certificate (ATSCC);
 - f) Pre-Injection Report (PIR);
 - g) NCNDA/IMFPA (To be completed by all intermediaries);
 - h) Certificate of Product Origin;
 - i) Authority to Verify (ATV) either physically or otherwise.



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5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK report) and the needed test are carried out on the product in Seller's tanks.
6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours' after confirmation of Buyer's payment and injection commences immediately.
7. Seller issues a contract for Buyer's desired duration upon successful completion of the trial order



Bondarenko Valentin Sergeevich
General manager.