



LIMITED LIABILITY COMPANY "MARGTRADE"

**LIMITED LIABILITY COMPANY MARGTRADE**

Legal address :123100 , Moscow , Presnenskaya embankment, 12, floor 45, room 10 of 264  
OGRN:1187746578436 INN: 7703460068 KPP: 770301001  
Telephone: +7 926 778 20 31 Email:[danil1986@inbox.ru](mailto:danil1986@inbox.ru)

ISSUED DATE:

VALIDITY: 3 MONTHS

RECIPIENT: BUYER/BUYER'S MANDATE

## SOFT CORPORATE OFFER

We **LIMITED LIABILITY COMPANY MARGTRADE**, on behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### AVAILABLE PRODUCTS AND PRICE LIST

**RUSSIA D2 GAS OIL GOST305-82:** QUANTITY: 50,000MT– 1,000,000MT / FOB PRICE: \$255 GROSS/\$240 NET. CIF PRICE: \$260 GROSS/\$250 NET. COMMISSION: \$5/\$5.

**MAZUT M100 GOST– 10585-99 RUSSIAN ORIGIN:** QUANTITY: 50,000MT- 1,000,000MT / FOB PRICE: \$178 GROSS/\$168 NET. CIF PRICE: \$188 GROSS/\$178 NET /COMMISSION: \$5/\$5.

**BITUMEN GRADES: 40/50, 60/70 AND 80/100:** MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH MAXIMUM QUANTITY: 200,000 METRIC TONS PER MONTH /CIF PRICE: GROSS USD \$ 320.00/ USD \$ 310.00 NET ON CIF /ASWP .FOB PRICE: GROSS USD \$300.00 USD \$ 290.00 NET ON FOB / ASWP COMMISSION: \$5/\$5.

**LIQUEFIED NATURAL GAS.GOST5542-87:** QUANTITY: 50,000MT- 500,000MT /FOB PRICE: \$198GROSS/\$188 NET. CIF PRICE: \$210 GROSS/\$200 NET. COMMISSION: \$5/\$5.

**JET FUEL A1 91/91:** QUANTITY: 500,000BBLs– 10,000,000BBLs /FOB PRICE: \$48 GROSS/\$44 NET. COMMISSION: \$2/\$2.

**AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:** QUANTITY: 500,000BBLs– 10,000,000BBLs /FOB PRICE: \$48 GROSS/\$44 NET.COMMISSION: \$2/\$2.

**RUSSIA VIRGIN FUEL D6:** QUANTITY: 50,000,000 -800,000,000 GALLONS / FOB PRICE: GROSS \$0.58 USD / NET \$0.54 USD / CIF PRICE: GROSS \$0.60 USD / NET \$0.54 USD /COMMISSION: \$0.1/\$0.1.

**UREA 45%PRILLED & GRANULAR (RUSSIAN ORIGIN):** QUANTITY: 50,000 – 1,200,000 MT/ CIF PRICE: GROSS \$ 70.00 USD/\$ 260 .00 USD NET /COMMISSION STRUCTURE: \$ 5 USD/ \$ 5

**DIESEL FUEL EN 590 (ULSD 10 PPM):** QUANTITY: 50,000 -1,000,000MT/ FOB PRICE: \$373 GROSS/ \$363 NETCIF PRICE: \$388 GROSS/ \$378 NET /COMMISSION STRUCTURE: \$5 / \$5



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**RUSSIAN LIQUIDIFIED PETROLEUM GAS [LPG] GOST: 20448 – 90:** QUANTITY: 50,000 - 500,000 MT/  
CIF PRICE: GROSS 198 USD/ NET 188 USD. FOB PRICE: GROSS 188 USD/ NET 178 USD/ COMMISSION  
STRUCTURE: \$ 5 / \$ 5

**PET COKE:** MINIMUM QUANTITY: 50,000 MT – 1,000,000 MT / CIF PRICE: GROSS \$ 88.00 USD/\$ 78 .00 USD  
NET COMMISSION STRUCTURE: \$ 5 / \$ 5

**BASE OIL.:**

SN 100 - \$330 GROSS / 320 NET

BS 150 - \$340 GROSS / 330 NET

SN150 - \$330 GROSS / 320 NET SN 300 - \$360 GROSS / 350 NET SN 500 - \$350 GROSS / 340 NET

COMMISSION STRUCTURE: \$5 / \$5

**RUSSIA EXPORT BLEND CRUDE GOST: 51858-2002:** QUANTITY: FROM 500,000 -5,000,000 BARRELS/  
PRICE: GROSS 41 USD / NET 37 USD/ CIF FOB PRICE: GROSS \$37 USD GROSS/ NET \$33 USD. COMMISSION  
STRUCTURE: \$ 2 / \$ 2

**GASOLINE 93OCTANE RUSSIAN ORIGINS AND 89:** QUANTITY: 50,000 MT X 12 MONTHS, USD 260  
GROSS / USD 250 NET/ OVER 100,000 MT X 12 MONTHS, USD 250 GROSS / 240 NET/ FOB PRICE: GROSS 240  
USD/ NET 230 USD. /COMMISSION STRUCTURE: \$ 5 / \$ 5/ 87 OCTANES - PRICE: \$260 GROSS/ \$250 NET  
PER MT/ 95 OCTANE - PRICE: \$265 GROSS/ \$255 NET PER MT

**DIESEL ULTRA-LOW SULPHUR (ULSD 500 PPM):** QUANTITY: 50.000 - 1.000.000 MT/FOB PRICE: \$290  
GROSS/ \$280 NET PER MT / CIF PRICE: \$290 GROSS/ \$280 NET PER MT / COMMISSION STRUCTURE: \$5 / \$5

**UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN):** AVAILABLE QUANTITY: 50,000METRIC TONS/  
PRICE: GROSS USD 230\$/ NET USD 220\$./ DESTINATION PORT: ROTTERDAM COMMISSION STRUCTURE: \$5  
/ \$5

**DAP FERTILIZER (RUSSIAN ORIGIN):** AVAILABLE QUANTITY: 50,000METRIC TONS/ PRICE: GROSS USD  
260\$/ NET USD 250\$./ COMMISSION STRUCTURE: \$5 / \$5

**RUSSIAN EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO):** MINIMUM QUANTITY: 100,000 MT  
MAXIMUM QUANTITY: 300,000 MT MONTHLY/PRICE CIF: GROSS \$44 USD/NET \$34 USD PRICE FOB: GROSS  
\$37 USD/NET \$28 USD/COMMISSION STRUCTURE: \$5 / \$5

**NON-NEGOTIABLE F.O.B – FREIGHT ON BOARD 1**

1. UPON ACCEPTANCE OF SELLER'S OFFER, BUYER PROVIDE **IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO), TANK STORAGE AGREEMENT (TSA), CERTIFICATE OF INCORPORATION/COMPANY REGISTRATION, CORPORATE PROFILE, BUYER CONTACT /BANKING INFORMATION, COPY OF PRINCIPAL/SIGNATORY'S PASSPORT DATA PAGE.**



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- ✗ COMMITMENT TO SUPPLY;
- ✗ CERTIFICATE OF ORIGIN;
- ✗ PRODUCT PASSPORT.

5. SELLER RELEASES CLIENT INFORMATION SUMMARY (CIS) TO BUYER TO FILL WITH PASSPORT DATA PAGE TO ENABLE RUSSIAN MINISTRY OF ENERGY EFFECT THE PROCESS TITLE TRANSFER AFFIDAVIT OWNERSHIP OF THE ALLOCATION TO BUYER'S NAME, WHICH SHALL BE PAID BY THE SELLER, AND RELEASE DIRECTLY TO THE BUYER TO SIGN & RETURN.

6. SELLERS APPOINT SHIPPING COMPANY THAT WILL EXPORT THE PRODUCT AND SIGN CHARTER PARTY AGREEMENT (CPA) INCLUDING THE SELLER & BUYER'S ENDORSEMENT.

7. BUYER CONTACTS THE SHIPPING COMPANY TO CONFIRM THE SHIPPING AND FINALIZE THE SHIPPING SCHEDULE.

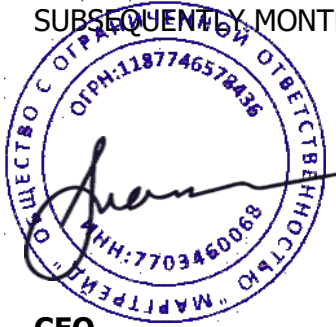
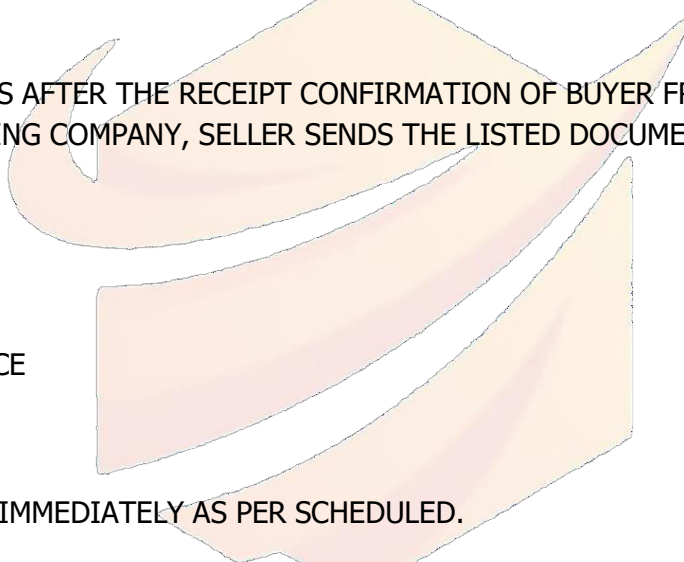
8. WITHIN 3 WORKING DAYS AFTER THE RECEIPT CONFIRMATION OF BUYER FREIGHT CHARGES 50% PAYMENT FROM THE SHIPPING COMPANY, SELLER SENDS THE LISTED DOCUMENTS TO BUYER;

- ✗ TANK RECEIPT.
- ✗ BILL OF LADING.
- ✗ VESSEL DETAILS.
- ✗ VESSEL Q88.
- ✗ COPY OF PROFORMA INVOICE
- ✗ CARGO MANIFEST.
- ✗ ULLAGE REPORT.

9. SHIPMENT COMMENCES IMMEDIATELY AS PER SCHEDULED.

10. UPON THE ARRIVAL OF THE CARGO AT DESTINATION PORT AND UPON INSPECTION ON THE GOODS BUYER RELEASE PAYMENT VIA WIRE TRANSFER SWIFT MT-103 TO SELLERS BANK AND WITHIN 3 BANKING DAYS AFTER A SUCCESSFUL SGS QUALITY SURVEY & ON RECEIPT OF PAYMENT FOR THE PRODUCT.

11. SELLER RELEASES PAYMENT TO ALL INTERMEDIARIES INVOLVES AS PER THE SIGNED NCNDA/IMFPA AND SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES.



**CEO**

Tochenova Alla Vyacheslavovna