



# INTERNATIONAL PETROCHEMICAL PRODUCTS TRADING

Website: [www.davaoctltradingcorp.com](http://www.davaoctltradingcorp.com) Email address: [ceo@davaoctltrading.com](mailto:ceo@davaoctltrading.com)

WhatsApp #: +63-948-267-1844; Mobile #: +63995-885-3527

Suite 304 Parc House 11 Condominium #21 EDSA Guadalupe Nuevo, Makati City Philippines

## FULL CORPORATE OFFER

We, at **INTERNATIONAL PETROCHEMICAL PRODUCTS TRADING**, a company registered with SEC under Registration No. CS202067533 and with business address at Unit 304, Parc Square 11, 21 Edsa Guadalupe Nuevo, Makati City Philippines hereby offer to supply your volume requirement of the following commodity:

<b>Product:</b>	JET A1 (Aviation Kerosene)
<b>Specification:</b>	Per attached
<b>Origin:</b>	Russia
<b>Quantity:</b>	2,000,000 BBL
<b>Quality)/6 Quantity:</b>	SGS, CIQ or Equivalent
<b>Contract Duration:</b>	Per advice
<b>Incoterm</b>	FOB – ROTTERDAM PORT
<b>Price:</b>	\$ 77 per BBL
<b>Payment Terms:</b>	TT/MT103
<b>Inspection:</b>	SGS at the port of destination

### FOB TRANSACTION PROCEDURE

1. Upon acceptance of seller's offer, Buyer issues Purchase Order (ICPO) containing the Seller's working Procedure with banking details and scanned copy of buyer's passport along with Tank Storage Agreement.

**NOTE: PLEASE INFORM US THE NAME OF THE LOGISTIC COMPANY WHO WILL VERIFY WITH OUR LOGISTIC COMPANY, NEXT MARITIME LOGISTIC PRIOR TO ACTUAL VERIFICATION.**

2. Upon acceptance of buyer ICPO/TSA, Seller issues Commercial Invoice for buyer's review and signing.

3. Buyer signs the commercial invoice and returns to seller, the signed, seller issues the POP Documents as shown below:

\* Q & Q Report

\* Ullage Report



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- \* Clean-on-board Ocean Bill of Lading / Q88
  - \* Export License
  - \* Cargo Manifest
4. Upon Buyer confirmation of the above POP on the arriving loaded vessel, buyer provide below Tank details within 3 days to enable seller commence injection once the Vessel is moored.
    - \* TANK RECEIPT valid for 5days (Minimum)
    - \* Notice of Readiness issued by Storage Tank Company.
    - \* AUTHORITY LETTER TO VERIFY / INJECT
  5. Upon vessel arrival at Buyer's nominated port, Vessel Captain shall Berth the Vessel at the Buyer's Tank terminal for injection process to take place, and upon completion of injection into buyers tank, SGS inspectors team will be invited for carrying out the DIP TEST Q & Q. \* NCNDA/IMFPA is signed by the involved parties.
  6. Upon successful Q & Q including Dip Test, BUYER pays for product by Wire Transfer / Swift MT 103 into the seller's account.
  7. Seller releases original POP documents in buyer's name and Trans-loading commences.
  8. Seller pays to all intermediaries, Both parties proceed with the signing for a 12 Months FOB Rotterdam contract upon completion of the first trial order..

Thank you and we look forward to doing business the soonest. For questions and other concerns, please reach us by email.

WENG SARMIENTO  
Account Executive

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Email Address: [weng.ippt01@gmail.com](mailto:weng.ippt01@gmail.com)

Branch Office : Manila

Noted by:

**CHARITA T. LONTOCO**  
President & CEO