



JSC PECHORNEFTEGAZPROM

Refinery & Supplier Of Oil

169600, Republic of Komi, Pechora city,
Transportny proezd, building 2a, office 6A



✉ info@pechomeftgazprom.ru

☎ +7(909)693-10-60 | +7(494)806-65-39

SOFT CORPORATE OFFER

We, the undersigned company **JSC “PECHORNEFTEGAZPROM**, with full corporate and legal responsibility, willing and capable to sell the following products:

ORIGIN: Russian Federation

LOADING PORTS: Russian /Rotterdam /Houston.

INSPECTION: SGS or similar any universally accepted Q&Q inspection company

METHOD OF PAYMENT: MT103, TT WIRE, SBLC upon product arrival.

DELIVERY: FOB RUSSIA /ROTTERDAM/ HOUSTON PORTS



PRODUCT	MIN. QTY / MT/BBLS/GAL	MAX. QTY / MT/BBLS/GAL	FOB MT/BBLS /GAL PRICE
RUSSIAN LIGHT CYCLE OIL (LCO) GOST 56871-2016	30,000 MT	200,000 MT	\$210 Gross/ \$200 Net
RUSSIAN DIESEL EN590, EURO 6, (10PPM), GOST R 52368-2005	30,000 MT	200,000 MT	\$200 Gross/ \$190 Net
GAS OIL D2 L0,2-62 GOST 305-82	30,000 MT	300,000 MT	\$210 Gross/ \$200 Net
RUSSIAN VIRGIN FUEL OIL D6	100,000,000 GAL	500,000,000 GAL	\$0.55 Gross /\$0.50 Net
AVIATION KEROSENE GRADE 54 JET FUEL A1	500,000 BBLS	3,000,000 BBLS	\$35 Gross/ \$30 Net



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GOST 10227-86			
LPG - Liquefied Petroleum Gas GOST 20448-90	30,000 MT	200,000 MT	\$190 Gross/ \$180 Net
LNG - Liquefied Natural Gas GOST 5542-87	30,000 MT	200,000MT	\$200 Gross/ \$190 Net
PET COKE	50,000 MT	100,000 MT	\$60 Gross/ \$70Net
Crude Oil REBCO GOST 51858-2002	500,000 BBLs	3,000,000 BBLs	\$30 Gross/ \$25 Net
Russian East Siberian Pacific Basin Crude Oil (ESPO)	500,000 BBLs	3,000,000 BBLs	\$30 Gross/ \$25 Net

OPERATIONAL TRANSACTION WORKING PROCEDURE



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- BUYER issues ICPO after receiving Full Corporate Offer (FCO).**
- SELLER issues Commercial Invoice (CI).**
- BUYER Signs and returns to the Seller with the IMPFA; Commercial Invoice**
- SELLER issues to the BUYER the below documents:**
 - Dip Test Authorization (DTA) for Buyer's endorsement.**
 - Allocation Certificate**
 - Product analysis Report.**
- Seller's bank approves signed DTA along with FRESH SGS Report to BUYERS to conduct dip test in Seller's' tank.**
- SELLER Changes title of the product in BUYER's name and BUYER pays for total cost of product.**
- SELLER pays fees for Buyer side and SELLER pays fees for Seller side via MT 103.**



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**JSC “PECHORNEFTEGAZPROM
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